Long-Term Care Pharmacy at Home Workshop

Loews Kansas City

1515 Wyandotte Street, Kansas City, MO, 64108

Overview:

Discover the future of pharmacy care in this dynamic workshop on Long-Term Care Pharmacy at Home. Designed for forward-thinking pharmacists, this session explores how care traditionally delivered in LTC facilities is shifting into the home—creating new opportunities to expand clinical impact and meet growing patient demand.

Participants will gain practical insights into building and scaling an LTC Pharmacy at Home model, from navigating regulatory requirements and staffing structures to selecting optimal medication packaging solutions. The workshop also highlights high-value clinical services—such as transitions of care, remote therapy monitoring/remote patient monitoring, and chronic disease support—that improve patient outcomes while reducing healthcare utilization.

Whether you're looking to launch or enhance home-based LTC services, this workshop will equip you with actionable strategies, including marketing approaches to reach target populations and referral partners, positioning your pharmacy at the forefront of this evolving care model.

Schedule:

Friday, October 2, 2026	
8 – 8:30 a.m.	Registration & Networking Breakfast (Non-CE)
8:30 – 8:45 a.m.	**Welcome & Workshop Overview**
8:45 – 9:30 a.m.	**Session 1: Introduction to LTC Pharmacy at Home**
9:30 – 10:30 a.m.	**Session 2: Demand, Patient Populations, and Market Drivers**
10:30 – 11 a.m.	Break (Non-CE)
11 – 12:30 p.m.	**Session 3: Building the LTC Pharmacy at Home Model**
12:30 – 1:30 p.m.	Lunch/Exhibitors Break – Networking Encouraged (Non-CE)
1:30 – 2:15 p.m.	**Session 4: Regulatory & Payer Landscape**
2:15 – 2:45 p.m.	Break (Non-CE)
2:45 – 3:30 p.m.	**Session 5: Medication Packaging & Distribution Strategies**
3:30 – 4:15 p.m.	**Session 6: Clinical Services in the Home**
4:15 – 4:45 p.m.	**Session 7: Marketing & Business Development Strategy**
4:45 – 5 p.m.	**Wrap-Up & Q&A**

Pharmacist Learning Objectives

1. Explain the concept of Long-Term Care Pharmacy at Home.
2. Describe the growing demand for LTC pharmacy services delivered in the home setting.
3. Identify the key operational and clinical components required to develop a scalable LTC Pharmacy at Home care model.
4. Interpret current regulatory guidance, payer criteria, and eligibility requirements for qualifying patients for LTC pharmacy services in the home setting.
5. Compare various medication packaging methodologies and options based on patient needs and operational considerations.
6. Develop a basic marketing strategy to promote LTC Pharmacy at Home services, including identifying target populations, referral sources, and value propositions.
7. Assess the range of clinical services that can be delivered in the home setting and their impact on patient outcomes and healthcare utilization.

Pharmacy Technician Learning Objectives

1. Explain the concept of Long-Term Care Pharmacy at Home.
2. Describe the growing demand for LTC pharmacy services delivered in the home setting.
3. Identify the key operational and clinical components required to develop a scalable LTC Pharmacy at Home care model.
4. Interpret current regulatory guidance, payer criteria, and eligibility requirements for qualifying patients for LTC pharmacy services in the home setting.
5. Compare various medication packaging methodologies and options based on patient needs and operational considerations.
6. Develop a basic marketing strategy to promote LTC Pharmacy at Home services, including identifying target populations, referral sources, and value propositions.
7. Describe the range of clinical services that can be delivered in the home setting and their impact on patient outcomes and healthcare utilization.

Instructor(s):

Leanne Haley-Brown, BS Pharm. RPh, Assistant Director, Home-Based and LTC Pharmacy, CPESN USA
Susan Rhodus, RPh, Senior Vice President, Contract and Advocacy, GeriMed
Andrea Bourque, PharmD, Owner, Delaune's Pharmacy and Home Medical
Henry Chang, PharmD, 986 Long-Term Care Advisor

ACPE UAN: 0207-0000-26-711-L04-P/T
Activity Type: Application-based
This activity is accredited for 6.5 contact hours (0.65 CEUs) of Pharmacy Administration continuing education (CE) credit.
Target Audience: Pharmacists, Pharmacy Technicians
Additional Cost: $695 NCPA Member / $995 Non-Member
Registration includes breakfast and lunch

NCPA is accredited by the Accreditation Council for Pharmacy Education as a provider of continuing pharmacy education. This program will provide 6.5 contact hours (0.65 CEUs) of continuing pharmacy education credit. The participant will need to attend and complete all required components of the CE activity and complete a questionnaire to receive credit for the program. Target audience: pharmacists and pharmacy technicians.