

CPESN networks can change your pharmacy forever, so don't wait

"If you've hesitated with getting clinical programs started in your pharmacies, don't wait any longer. Now is the time."

That's the message from Duane Jones, pharmacy district manager, community pharmacy residency director, and pharmacy clinical program director of employee-owned Harps Food Stores Inc., a regional grocery store chain based in Springdale, Ark. Duane is also a luminary for Arkansas CPESN, a board member of CPESN® USA and was named 2022 CPESN Luminary of the Year.

Duane says there are numerous benefits of running clinical programs as a CPESN member. He says the dollars are real, there are no DIR fees associated with those dollars, no clawbacks, and member pharmacies they are getting paid today just as a medical provider.

"We've been talking about it for a long time," Duane says. "At CPESN USA, we're really close to this. We are seeing all sorts of payers, health plans, and PBMs come to us."

Duane says that as an individual provider in the marketplace, it's easy to become attached to what you've been doing for a long time. He gets it. It's comfortable.

"The thinking is, 'I'll change when it gets here.' Well, it's here!" he says. "But it is here, and we need the strength of every independent pharmacy to demonstrate our might."

Duane says it's important for all independent pharmacies to embrace the transformation and start receiving payments for these services.

"I encourage you to reach out to your local CPESN network and see what is happening in your area," he says. "In 2024, it's going to unravel, and it'll be a different climate and a different landscape than you've ever seen. And it'll change pharmacy forever. So, get involved now. Call your local CPESN network today!" ■

At CPESN USA, we are not just another vendor, or a third party. We are the pharmacy owners and the providers of care. CPESN networks continue to expand across the country with 49 local networks in 43 states plus the District of Columbia. More than 8,500 pharmacy providers have joined the movement. The future of local pharmacy practice in America starts with CPESN networks. For more information, visit www.cpesn.com.

