

IF YOU NEED ROI...

NCPA Is Here for You; We Need You to Be Here For Us



PHARMACY OWNERS, ASK YOURSELF THESE QUESTIONS:

How much money did you receive from the government's small business Paycheck Protection Program (PPP) loans and forgiveness, CARES ACT loans, the Employee Retention Credit and the Disaster Loans Program? NCPA successfully lobbied in all these cases to ensure that community pharmacies were recognized among the essential small businesses eligible for relief and that business liability protections were in place. Over 95% of independent pharmacies participated in one or more of these programs, and it benefitted those pharmacies by a minimum of **\$100,000 or more**.

Is your pharmacy profitably administering COVID vaccines and/or providing testing? Did you know that **NCPA helped secure an increased reimbursement for COVID-19 vaccines from \$23 per dose to \$40 per dose?** NCPA also successfully advocated at the federal and state level for pharmacists' authority to order, administer and bill vaccines and tests. Factor that in too.

Would a change in the FTC position on PBMs positively impact my business? In 2022, following years long efforts by NCPA to have the conduct of PBMs put under a microscope, the FTC voted to launch a study that will scrutinize PBMs and their business practices. The inquiry will examine the impact of vertically integrated PBMs on the access and affordability of prescription drugs and could have a significant impact on the future of pharmacy. This inquiry would not have happened without NCPA's consistent voice.

Does NCPA Fight PBMs? The Supreme Court decision in *Rutledge v. PCMA* is a landmark decision for pharmacies. The U.S. Supreme Court handed down a historic decision allowing states to regulate PBMs. NCPA provided major aid to the State of Arkansas and our state pharmacy partners including the coordination of an amicus brief from 54 organizations in support of Arkansas. What amount might reigning in PBM practices and abuses mean to your pharmacy?

How much were your pharmacy operations and audit exposure aided by relaxed requirements during the pandemic? NCPA directly informed and supported HHS in its guidance that advised PBMs to relax enforcement of signature logs, suspend pharmacy audits, permit 90-day fills, and relax LTC short cycle requirements. If those had not been in place, what would you estimate in dollars the future audit exposure would have been just for missed patient signatures?

Do your state Medicaid managed care organizations reimburse better than most? NCPA influenced a final CMS Medicaid managed care rule that makes it easier for states to require managed care organizations to reimburse providers at rates established in the state's fee-for-service program which commonly average \$9 to \$12 dispensing fees. States no longer need to obtain CMS approval to establish such a benchmark in the managed care program. Did that impact your pharmacy and revenue?

Do NCPA lawsuits impact my pharmacy? NCPA and other pharmacy organizations filed suit in the State of Washington to challenge the state's under \$5 Medicaid dispensing fee rate. A judge sent the state plan amendment back to CMS for reconsideration. If Washington had gotten away with paying pharmacies less than \$5, would your state have copied them? What could the positive impact be on your pharmacy?

Tired of retroactive DIR fees? After years of intense pressure by NCPA on CMS to revisit the regulations that allow pharmacy DIR, CMS released a final rule that starting in 2024 will require Part D plans to account for pharmacy price concessions at the point-of-sale, eliminating unknown retroactive pharmacy DIR fees. How much easier will it be to run your business without having unknown retroactive DIR assessments?

And the list goes on and on...the list of NCPA efforts and successes you never see or hear about is much longer than this list. NCPA helps you be successful and makes your business stronger.

That value far exceeds the cost of NCPA membership.

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What have we done for you lately? We think it is pretty clear. Now we ask that you be there for us. **JOIN NCPA NOW** to make sure we can continue to keep your business successful and in the healthcare spotlight. The cost is cheap – You can help us help you for about a half a penny per prescription!

JOIN NOW!

THE VOICE OF THE COMMUNITY PHARMACIST

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