

PROGRAM GUIDE

TEAM UP!

NCPA ANNUAL CONVENTION

**KANSAS
2022 CITY**



Where teamwork makes it all work!



Drive more profit

Golf or business—you're just trying to make it to the green. And an experienced caddy by your side can move you up the rankings.

ProfitGuard experts won't help your golf game, but we will make sure your business reaches the leaderboard.

With nearly 40 years of combined experience negotiating more than \$13 billion in contracts with all wholesalers, your ProfitGuard caddies

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Don't tackle the tour alone. Sink a better primary wholesaler contract with ProfitGuard.

 **ProfitGuard**[®]
By PBA Health

It's game time!

HIGHLIGHTS FOR THE NCPA 2022 ANNUAL CONVENTION

Bye-bye, FOMO. Hello and welcome to all the pharmacy teams joining us for the NCPA 2022 Annual Convention, and especially those attending for the first time. This year's agenda was created with the whole pharmacy team in mind. You can hear what works firsthand from the other pharmacy teams and build an implementation plan together to take back to your pharmacy.

Elevate staff roles via peer-to-peer connections. Empower your staff to play a more significant role in health and wellness, back-end operations, point-of-care testing, and more!

Become an all-star in medical billing. From building services into workflow to maximizing low-hanging-fruit opportunities like increasing vaccine billing, NCPA 2022 is your one-stop shop to get the education you need to get billing with the best of them.

Get peer expert-driven game plans. Hear straight from the source, your peers, on how they have been successful. You'll get ideas on revenue-boosting services, maximizing adherence programs, getting new business from physicians, incentivizing their teams, getting paid for care provided, and so much more. Then, work with a colleague to develop a similar game plan for your practice.

Avoid a flag on the play. Whether it's approaching Drug Supply Chain Security Act deadlines (also known as track-and-trace), 340B industry challenges, pharmacy benefit manager audits, and preparing your business for pharmacy direct and indirect remuneration reform, get the information you need to know, when you need to know it.

Expand your long-term care services. With our Senior Care Summit, business education devoted to your success, networking opportunities at the LTC Division reception, and partners in the NCPA Expo focused on helping you grow your long-term care business, the NCPA Annual Convention is the destination for independent LTC operators to learn from one another.

Discover beneficial partnerships. The Expo is filled with a diverse selection of exhibitors from across the nation. NCPA doesn't limit which exhibitors can attend or what they can offer at their booths. They will answer your questions about products and technology that can help your business advance.

Build connections. From sparking revenue-generating ideas in **Take 5!** to **Quick Consults - LIVE!** presentations on the show floor, there's always time to learn from each other and build connections at the NCPA Annual Convention. You can also look for business education with **Shoot the Breeze®**, a session where you can ask questions and find out what's working directly from your peers.

TEAM UP!

Where teamwork makes it all work!

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National Community Pharmacists Association
100 Daingerfield Road, Alexandria, VA 22314
703-683-8200, www.ncpa.org



NCPA 2022 Annual Convention
Kansas City Convention Center
Oct. 1 – 4, 2022, Kansas City, MO
More information regarding the Annual Convention is available
at www.ncpa.org/convention.

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THE PHARMACISTS ARE COMING

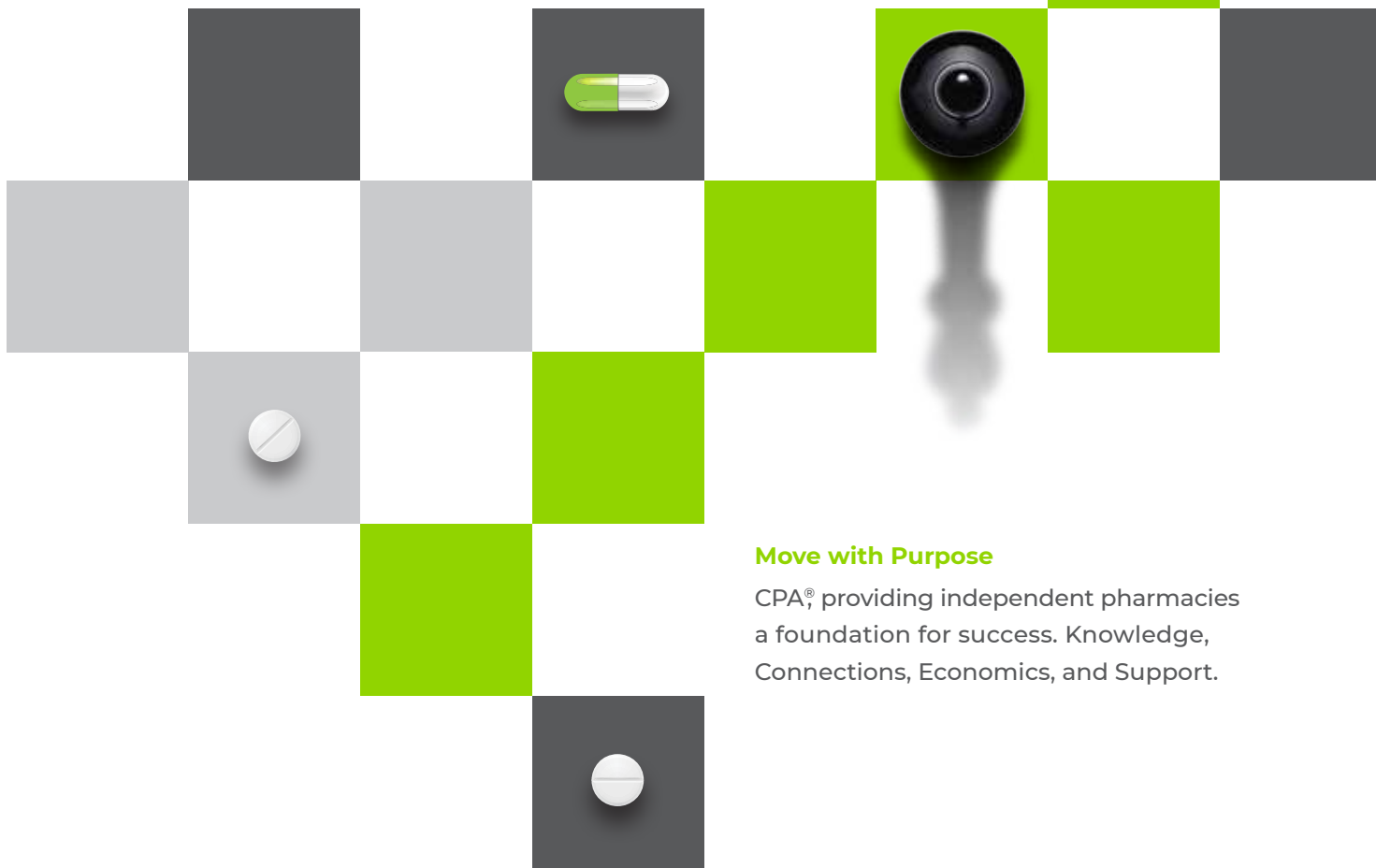
Boston is best known for its famous baked beans, Fenway Park, The Boston Marathon, its storied history and now, the 2023 Cardinal Health Retail Business Conference. Join us in Boston for a celebration of independent pharmacies and their unwavering commitment to patient care and community wellness.

Visit rbc.cardinalhealth.com to find out more.



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Welcome to Kansas City

AND THE NCPA 2022 ANNUAL CONVENTION

Thank you for taking time from your business and making the commitment to your pharmacy – and the profession – to join us here. We're gathered with pharmacists, exhibitors, future pharmacists, and friends in this charming city to explore how teamwork makes it all work.

Take a look at this convention program, and you'll see opportunities everywhere. There are speakers to inspire you and education sessions to motivate you. You'll catch up with old friends and meet new ones. You'll hear about new ways to help your patients live healthier lives. You'll get tips to help you boost profits, cut expenses, and bring new patients to your pharmacy.

This convention can transform your pharmacy. In Kansas City you can make a commitment to independent pharmacy, your patients, and the community you serve. We promise that you will leave with real solutions you can take home and implement right away.

This convention program guide can help you plan your days. It includes such helpful sections as convention-at-a-glance, daily programming, convention center floor plans, a list of exhibitors and their booth numbers. We'll publish a special convention edition of *qAM* every day of the convention. As usual, it will be in your inbox at 6 a.m. ET each day. Our convention edition will include daily recaps as well as a look at the day ahead. And remember to smile – you just might find your photo in *qAM*!

It has been a privilege and a pleasure to serve as your president in 2021-22. I've met so many innovative and enthusiastic pharmacists and students that I know the



future of our profession is in the best possible hands. I want to thank my wonderful family, friends, board members, business partners, pharmacy staff, and the dedicated NCPA team for all they've done to make this a great year.

Best wishes to all of you, now and in the future. Have a great, productive, and fun convention. Finally, be sure to put next year's convention on your calendar right now. It's Oct. 14-17, in Orlando. I'll see you there.

Enjoy Kansas City and have a great convention!

Michele Belcher

Michele Belcher, RPh
President, 2022

Officers and Board of Directors

NCPA OFFICERS

President – Michele Belcher, Grants Pass, Ore.
President-elect – Hugh Chancy, Hahira, Ga.
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Vice president – Steve Moore, Plattsburgh, N.Y.
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BOARD OF DIRECTORS

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COUNCIL OF PRESIDENTS

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William L. Scharringhausen, Park Ridge, Ill.
John T. Sherrer, Marietta, Ga.
H. Joe Smith, Rehoboth Beach, Del.
John E. Tilley, Downey, Calif.
Tony P. Welder, Bismarck, N.D.
Charles M. West, Little Rock, Ark.



General Information

CONVENTION LOCATION

The registration area, service desks, offices, educational offerings, NCPA Expo, meetings, and most social functions are being held in the Kansas City Convention Center. You will find detailed information in this program guide for venue/meeting room locations and times for all official convention activities. Check the NCPA website and sign up for daily SMS notifications for updates and last-minute changes.

REGISTRATION

NCPA Annual Convention registration is located on the second level of the Kansas City Convention Center in lobby 2300.

Registration will be open:

Saturday, Oct. 1 | 7 a.m. – 8:30 p.m.

Sunday, Oct. 2 | 7 a.m. – 6 p.m.

Monday, Oct. 3 | 7 a.m. – 6 p.m.

Tuesday, Oct. 4 | 7 a.m. – 3 p.m.

NAME BADGES

Please remember that you must always wear your name badge during convention activities. Your badge is your passport to all business education, exhibits, and social functions. No one will be admitted to any function without an official badge. If you lose your badge, the fee for a replacement will be \$25.

LANYARDS

Exhibitors: Black
Attendees: Green
Students: Orange

MEDIA REPRESENTATIVES

Media representatives should check in at the NCPA registration area on the second level – lobby 2300 of the Kansas City Convention Center – to receive the required media credentials.

OPENING NIGHT RECEPTION, sponsored by McKesson

We invite all registered attendees to attend the Opening Night Reception, sponsored by McKesson, Saturday, Oct. 1, from 6:30 – 8:30 p.m. The reception will be held on the second floor of the convention center on the South Plaza, next to Grand Ballroom D. Unregistered guests may purchase reception tickets for \$85 each at the NCPA registration desk, located on the second floor of the Kansas City Convention Center in lobby 2300.

MIX & MINGLE MONDAY NIGHT DINNER PARTY

Sponsored by GeriMed and WSPC

All registered attendees are invited to kick up their heels Monday, Oct. 3, from 7 – 9:30 p.m. at NCPA's Mix & Mingle Dinner Party for networking, food, and exciting entertainment. Join your colleagues at the Loews Hotel in the City Beautiful Ballroom for a buffet dinner, then hit the dance floor! Unregistered guests may purchase individual tickets to the reception for \$120 each at the NCPA registration desk, located on the second level of the Kansas City Convention Center in lobby 2300.

HOUSE OF DELEGATES CREDENTIALS REGISTRATION

Delegates should pre-register and pick up their ribbons at the credentials desk in the NCPA registration area, located on the second level of the Kansas City Convention Center in lobby 2300.

The credentials desk will be open:

Sunday, Oct. 2 | 1 – 3 p.m.

Monday, Oct. 3 | 1 – 3 p.m.

NCPA MISSION

NCPA PROTECTS AND PROMOTES THE INTERESTS OF INDEPENDENT PHARMACISTS WHOSE CURRENT AND FUTURE SUCCESS IS VITAL TO THEIR PATIENTS, THEIR COMMUNITIES, AND THE ENTIRE HEALTH CARE SYSTEM.



SHOOT THE BREEZE® – RETURNS THIS YEAR!

Get your who, what, where, and when questions answered during informal non-CE sharing sessions following select business education sessions. Check the daily programming guide for more information.

NCPA LOUNGE

Members and non-members are encouraged to visit the NCPA Lounge in the registration area throughout the convention. Talk to staff about NCPA, how to get more involved in the association, and the importance of advocacy in your community pharmacy.

NCPA staff will share how the NCPA PAC works to elect candidates who think as you do about your pharmacy business and the patients you serve. You can also pick up your PAC reception tickets and PAC and LDF ribbons, and learn how you can become an investor in the NCPA Political Action Committee and NCPA Legislative/Legal Defense Fund. As a bonus – visit our candy station, where you can make your own candy bags and get your NCPA Expo Passport stamped! Don't make the mistake of thinking someone else will make the investment for you! As they say, "Get into politics or get out of pharmacy."

NCPA MEMBER SERVICES PAVILION

Visit the NCPA Member Services Pavilion, booth 541, located at the back of the NCPA Expo, and take advantage of all the benefits NCPA membership offers. Discover how the latest NCPA products and services can help you make your practice a greater success, take advantage of convention discounts, and learn how to use the NCPA website to access your member profile and get the most out of your benefits. NCPA representatives will be available to answer questions and take orders. Representatives from CPESN® will also be at the NCPA Pavilion to talk about their services, so make sure to stop by and learn more.

NCPA FOUNDATION

For almost 70 years the NCPA Foundation has supported programs designed to advance independent community pharmacy. During the convention, the foundation will recognize volunteers, students, pharmacy school faculty, and pharmacists who have exhibited exemplary leadership or have made exceptional contributions to independent pharmacy.

Recognitions include the John W. Dargavel Medal Award, the Sharlea Leatherwood Memorial Trailblazer Award, NARD Ownership Award, Preceptor of the Year Award, Outstanding Faculty Liaison of

the Year, scholarship recipients, NCPA Student Chapter of the Year, finalists in the Good Neighbor Pharmacy NCPA Pruitt-Schutte Student Business Plan Competition, and more.

Be sure to join us at the NCPA Foundation Awards Ceremony on Sunday, Oct. 2. Also plan to stop by the NCPA Foundation booth (745) in the Expo to learn more about the foundation and shoot some hoops to potentially win a 2023 registration to the NCPA Annual Convention in Orlando.

- **NCPA Foundation Awards Ceremony**

**Sunday, Oct. 2 | 3:15 – 4:15 p.m.
Room 2503**

The NARD Ownership Award, scholarship presentations, and NCPA Student Chapter of the Year are among the highlights during this awards ceremony sponsored by the NCPA Foundation.

EMERGENCIES

If you or someone you know are experiencing a medical emergency, please dial 911 for medical assistance. To report an emergency during convention activities, please go to the convention registration area in lobby 2300 on the second level of the Kansas City Convention Center.

LOST AND FOUND

To inquire about lost items, please check at the NCPA registration desk on the second level of the Kansas City Convention Center in lobby 2300.

SMOKING POLICY

Smoking is prohibited indoors at all facilities during the NCPA 2022 Annual Convention.

CELL PHONES

All cell phones should be turned off or set to silent to ensure quiet during business education. Please leave the workshop area to conduct calls. We appreciate your cooperation.

CHILD CARE ARRANGEMENTS

Please note that NCPA does not permit the presence of children in business education or the Expo. An adult must always accompany children under 16 when in the NCPA Expo.

To inquire about childcare arrangements during the convention, please check with your hotel concierge, who can provide a list of licensed, bonded, Kansas City-area childcare services and organizations and their contact information. Reservations made in advance are strongly recommended.

INFORMATION DESK

If you have questions about business education, events, hotel, registration, local directions, etc., visit the NCPA registration desk in lobby 2300 on the second level of the Kansas City Convention Center.

Save your data!

Complimentary Wi-Fi access is available for Convention attendees throughout the NCPA function space within the Kansas City Convention Center.

Network Name:
NCPA CONVENTION
Password:
NCPA2022





CONTINUING EDUCATION PROGRAMS

CE DEADLINE: TUESDAY, NOV. 1

CE INFORMATION



NCPA is accredited by the Accreditation Council for Pharmacy Education as a provider of continuing pharmacy education. This program will provide up to 19.5 contact hours (0.195 CEUs) of continuing pharmacy education. Participants need to attend, enter an attendance code on NCPA's learning center, and complete a feedback questionnaire in order to receive credit for the program. Target audience: community pharmacists and community pharmacy technicians.

HOW TO CLAIM CE IN 3 EASY STEPS:

1. Log in to the NCPA Learning Center (www.ncpa.org/learn) using your **NCPA credentials**. (Your username is your email address.).
2. Under **Claim Your CE Credits** on the home page, enter your **attendance code** provided during the session and **click GO**.
3. Click **More Info** and complete the **Feedback Questionnaire**.

Click the **NCPA logo** at the top-left of your screen and repeat steps 1-3 for any other sessions you attended live at NCPA 2022.

CE CLAIMING AND SUPPORT HOURS

NCPA Lounge (near registration)

Saturday, Oct. 1 | 1-5:30 p.m.
Sunday, Oct. 2 | 8 a.m.-4:30 p.m.*
Monday, Oct. 3 | 8 a.m.-4:30 p.m.*
Tuesday, Oct. 4 | 8 a.m.-5:30 p.m.

**If you need help during exhibit hours, CE Support will be available at the NCPA Pavilion in the expo hall.*

**Need Help? Visit the NCPA Lounge or contact us
online at www.ncpa.org/csupport.**

TEAM UP!

SUGGESTION POLICY

Please share your convention feedback with us by writing to:
**NCPA Convention Department,
100 Daingerfield Road,
Alexandria, VA 22314.**

Comments or concerns regarding business education should be addressed to Bri Morris, NCPA senior director, education and long-term care division, at bri.morris@ncpa.org.

SOCIAL MEDIA

Join the NCPA 2022 Annual Convention chatter! Post your photos and videos to social media using the hashtag #NCPA2022. Be sure to tag NCPA using the handles listed below and follow for the latest news and updates!



facebook.com/commpharmacy



[@commpharmacy](https://twitter.com/commpharmacy)



linkedin.com/company/ncpa



[@commpharmacy](https://instagram.com/commpharmacy)

The NCPA Expo

THE NCPA EXPO IS LOCATED ON THE THIRD LEVEL OF THE KANSAS CITY CONVENTION CENTER IN EXHIBIT HALLS D-E. EXPO ENTRANCE IS LOCATED IN LOBBY 2300 ON LEVEL 2.

SHOWCASE POLICY/ NO SUITCASING

We want to protect our valued exhibitors and their investment in attending the NCPA 2022 Annual Convention; therefore, our rules strictly prohibit solicitation, suitcasing, or outboarding by attendees who transact business at the convention or in NCPA Annual Convention hotels and do NOT have exhibit booths. If any attendee is observed participating in such activities, they will be asked to leave immediately. Convention management must be informed of any hospitality suites, receptions, etc., and expressed consent must be received prior to the event. Please report any violations you may observe to convention management.

THINGS TO DO IN THE NCPA EXPO

• **Community Pharmacy Residency Showcase**

Sunday, Oct. 2 |

12:45 – 2:15 p.m.

(located at back of Exhibit Hall)

A can't-miss event for students looking for post-graduate programs in community pharmacy or pharmacy teams looking to start their own residency. Network with leaders and current residents from community pharmacy, pharmacy ownership, and association management programs nationwide.



• **Innovations in Community Practice Poster Symposium**

Sunday, Oct. 2 | 1:45 – 3:15 p.m.

(located at back of Exhibit Hall)

Engage and support your colleagues working to advance community pharmacy practice through research. Find out what worked well and hear about lessons learned along the way from the experts of innovative pilot programs, student business plans, and community pharmacy research during this time. All attendees are welcome and encouraged to attend.

• **Quick Consults - LIVE!**

Sunday, Oct. 2 | 12:30 – 4 p.m.

Monday, Oct. 3 | 1 – 4:30 p.m.

New niches, new profits, new ways of approaching a challenge – these short, interactive, non-CE presentations on the Expo floor will give you the quick consult you've been looking for to elevate your business! Each session is only 30 minutes, so you have plenty of time to explore the Expo. Check out the daily programming guide for topics and details.

Quick CONSULTS LIVE



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Liberty
SOFTWARE



LiveOakBank



MERCK

moderna



Pharmacy
Times



surescripts



CATALYST



PHARMACY PODCAST



VISIT BOOTH #712

**MEET THE HOSTS AND NOMINATE A
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With our team's extensive experience in the pharmacy industry, we understand the many little details you manage every day. That's why our system and our team serve as a second set of eyes to help you maximize every transaction. We're watching out for you at the time of transmission and beyond to help you make sense of the data and take necessary action.



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SCRIPTWISE



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eVOUCHERS & PSA



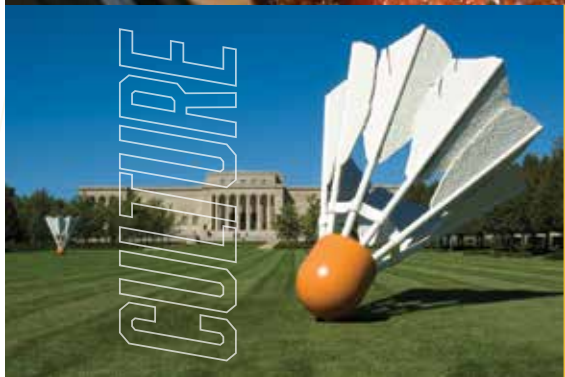
SCAN THE QR CODE TO LEARN MORE

Invited Guests

**REPRESENTATIVES FROM THE FOLLOWING ORGANIZATIONS
HAVE BEEN INVITED TO ATTEND THE NCPA 2022 ANNUAL
CONVENTION.**

Academy of Managed Care Pharmacy
Accreditation Council for Pharmacy Education
Alliance for Pharmacy Compounding
American Association of Colleges of Pharmacy
American Association of Pharmaceutical Scientists
American Association of Pharmacy Technicians
American College of Apothecaries
American College of Clinical Pharmacy
American Diabetes Association
American Foundation for Pharmaceutical Education
American Heart Association
American Medical Association
American Pharmacists Association
American Society for Automation in Pharmacy
American Society for Pharmacy Law
American Society of Consultant Pharmacists
American Society of Health-System Pharmacists
Association for Accessible Medicines
Biotechnology Innovation Organization
Board of Pharmaceutical Specialties
Chain Drug Marketing Association, Inc.
College of Psychiatric and Neurologic Pharmacists
Consumer Healthcare Products Association
Federation of Pharmacy Networks
Food and Drug Law Institute
Food Marketing Institute

Healthcare Distribution Alliance
Health Industry Distributors Association
Hematology/Oncology Pharmacy Association
National Alliance of State Pharmacy Associations
National Association of Boards of Pharmacy
National Association of Chain Drug Stores
National Association of Convenience and Fuel
Retailing
National Association of Medicaid Directors
National Association of Specialty Pharmacies
National Council for Prescription Drug Programs
National Council on Aging
National Governors Association
National Grocers Association
National Pharmaceutical Association
National Pharmaceutical Council, Inc.
National Quality Forum
National Retail Federation
Neighbourhood Pharmacy Association of Canada
Personal Care Products Council
Pharmaceutical Research and Manufacturers of
America
United States Pharmacopeia



KANSAS CITY



With a thriving creative arts scene, robust craft brewing culture and die-hard sports—plus so much more—it's no wonder why the center of the country is quickly becoming the center of attention.

KANSAS CITY IS KNOWN FOR ITS WORLD-CLASS BARBECUE

Truly. Slow-smoked goodness comes in many forms, but Kansas City style stands alone as one-of-a-kind. Some cook low and slow while others prefer high heat and faster results, but all pay homage to the forbearers of KC's signature cuisine.

The city's 'cue craze can be traced back to Henry Perry, who in the early 1920s started barbecuing in an outdoor pit adjacent to his streetcar barn, serving slabs of meat wrapped in newspaper. Perry's delicacies became so popular that fans began imitating his technique and style to create their own unique recipes.

Now, Kansas City barbecue enthusiasts can satisfy their cravings at more than 100 mouth-watering barbecue restaurants dotted around the metro.

THERE ARE FOUNTAINS EVERYWHERE

Seriously. It shouldn't come as a surprise where KC got its "City of Fountains" nickname. The only other destination that rivals Kansas City for most fountains is Rome.

Stroll through the Country Club Plaza, take in the sights outside Union Station and plenty others in between for some of the most iconic spouts in the city.

THE "PARIS OF THE PLAINS" LIVES ON

Once known as the "Paris of the Plains" during Prohibition, Kansas City's rebellious spirit lives on in a cocktail culture that distills drinks into an artform and area breweries that keep customers satisfied with unique and flavorful brews.

Sample the city's signature sound at jazz clubs around the metro, including The Blue Room and the Green Lady Lounge, or a late-night session at the Mutual Musicians Foundation.

Meanwhile, live music venues like Sprint Center and Arvest Bank Theatre at The Midland regularly host uber-popular artists, from Drake and Lady Gaga to Chance the Rapper and Paul Simon.

KANSAS CITY IS FAMILY-FRIENDLY

From alfresco adventures to indoor entertainment, good eats and more, kids of all ages are welcome in Kansas City.

Head to Crown Center for imaginative adventures at Legoland Discovery Center, Sea Life Aquarium and Kaleidoscope. The Kansas City Zoo is an all-time favorite while The National Museum of Toys and Miniatures is filled with wonder.

For thrills, make your way to Worlds of Fun, an amusement park filled with year-round entertainment, including high-speed coasters and unforgettable experiences such as Halloween Haunt and WinterFest.

MUSEUMS REIGN SUPREME IN KC

Chart the course of American history at institutions such as the Negro Leagues Baseball Museum, the National World War I Museum and Memorial and the Harry S. Truman Library and Museum, plus other national museums throughout the region.

Those in search of fine art need look no further than The Nelson-Atkins Museum of Art and the Kemper Museum of Contemporary Art, two essential KC experiences.

ICONIC SIGHTS DOT THE METRO

There's always something remarkable to discover in Kansas City. Tour the Country Club Plaza for signature boutiques and high-end shopping, but stick around for the Spanish-inspired architecture, countless fountains and picture-perfect patios. Meanwhile, visitors find Insta-worthy installations throughout the region, including at local landmarks such as The Scout and Museum at Prairiefire.

KANSAS CITY LOVES ITS TEAMS

Diamond, pitch, gridiron or race-track, Kansas City touts a rich athletic history and an even more passionate fan base, regardless of the time of the year or event. Plan on spirited tailgates, uproarious crowds and memories that last a lifetime.

Source: www.visitkc.com/visitors/things-do/trip-ideas/first-timers-guide-kansas-city

NCPA PASSPORT GAME

The NCPA Passport Game is back! Meet and speak with Expo exhibitors and you could go home a winner.

Playing the NCPA Passport Game is easy!

1. Use the passport game card you received at registration to participate. If you lose your game card, pick up a new one at the registration desk.
2. During the Expo, visit exhibitors' booths featured on the passport game card to learn about their products and services and get your passport stamped by them. All game cards must be completely stamped to be entered into the drawing. (Don't forget to fill in your identification information on the card.)
3. The drawing will be held Sunday, Oct. 2, and Monday, Oct. 3, during Expo hours. Drop your stamped card off at the NCPA Pavilion (Booth 541) a half hour before the end of the show each day to be entered into the drawing. One name will be picked at random. Winners have five minutes to get to the NCPA Pavilion to participate.
4. Prizes include one registration to the 2023 Multiple Locations Conference held in Clearwater Beach, Fla., one registration to the NCPA 2023 Annual Convention in Orlando, Fla., and \$1000 cash.

**Note: The NCPA Passport Game is open to all.
You must be present to win.**

GOOD LUCK!



NCPA 2022 ANNUAL CONVENTION & EXPO

Visit the Merck Exhibit Booth #705 for Information About Merck Product Theaters

Pharmacists' Role to Help Prevent Adult Invasive Pneumococcal Disease Caused by Key Serotypes

Speaker: Tana Kaefer, Pharm D

Date: Saturday, October 1, 2022

Time: 12:30 – 1:30 PM CST

Room: 3501-GH

Shared Discussion: Do Your Adult Patients Know the Facts About HPV?

Speaker: Tana Kaefer, Pharm D

Date: Sunday, October 2, 2022

Time: 11:30 AM – 12:30 PM CST

Room: 3501-GH

Visit us at booth**#705**



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NCPA House of Delegates Agenda

DELEGATES:

Please register at the credentials desk, located in the NCPA Convention registration area, on Sunday, Oct. 2 and Monday, Oct. 3 between 1 - 3 p.m.

8 A.M. CALL TO ORDER

NCPA President Michele Belcher

PARLIAMENTARIAN

Liz Guthridge

INVOCATION

Dared Price, NCPA officer

REPORT OF THE NCPA FOUNDATION

Jerry Shapiro, president

REPORT OF THE NCPA BOARD OF DIRECTORS

Lea Wolsoncroft, chairman

REPORT OF THE COMMITTEE ON CREDENTIALS

Christian Tadrus, chairman

REPORT OF THE COMMITTEE ON COMPOUNDING

Hashim Zaibak, chairman

REPORT OF THE COMMITTEE ON DEVELOPING OPPORTUNITIES

Jonathan Marquess, chairman

REPORT OF THE COMMITTEE ON LONG-TERM CARE

Michael Kim, chairman

REPORT OF THE COMMITTEE ON NATIONAL LEGISLATION AND GOVERNMENT AFFAIRS

Justin Wilson, chairman

REPORT OF THE COMMITTEE ON STATE LEGISLATION

Steve Moore, chairman

REPORT OF THE COMMITTEE ON TECHNOLOGY

Dared Price, chairman

NEW BUSINESS

REPORT OF THE COMMITTEE ON RESOLUTIONS

Brad Arthur, chairman

REPORT OF THE COMMITTEE ON NOMINATIONS

Joseph Harmison, chairman

ELECTION AND INSTALLATION OF NEWLY ELECTED OFFICERS

Administration of oath of office to new officers by Immediate Past President Brian Caswell

INTRODUCTION OF NEW VICE PRESIDENT

To be announced

REMARKS OF NEW VICE PRESIDENT

To be announced

INTRODUCTION OF 2022-2023 PRESIDENT

Patrick Chancy

ACCEPTANCE ADDRESS

Hugh M. Chancy

SPECIAL ANNOUNCEMENTS ADJOURNMENT

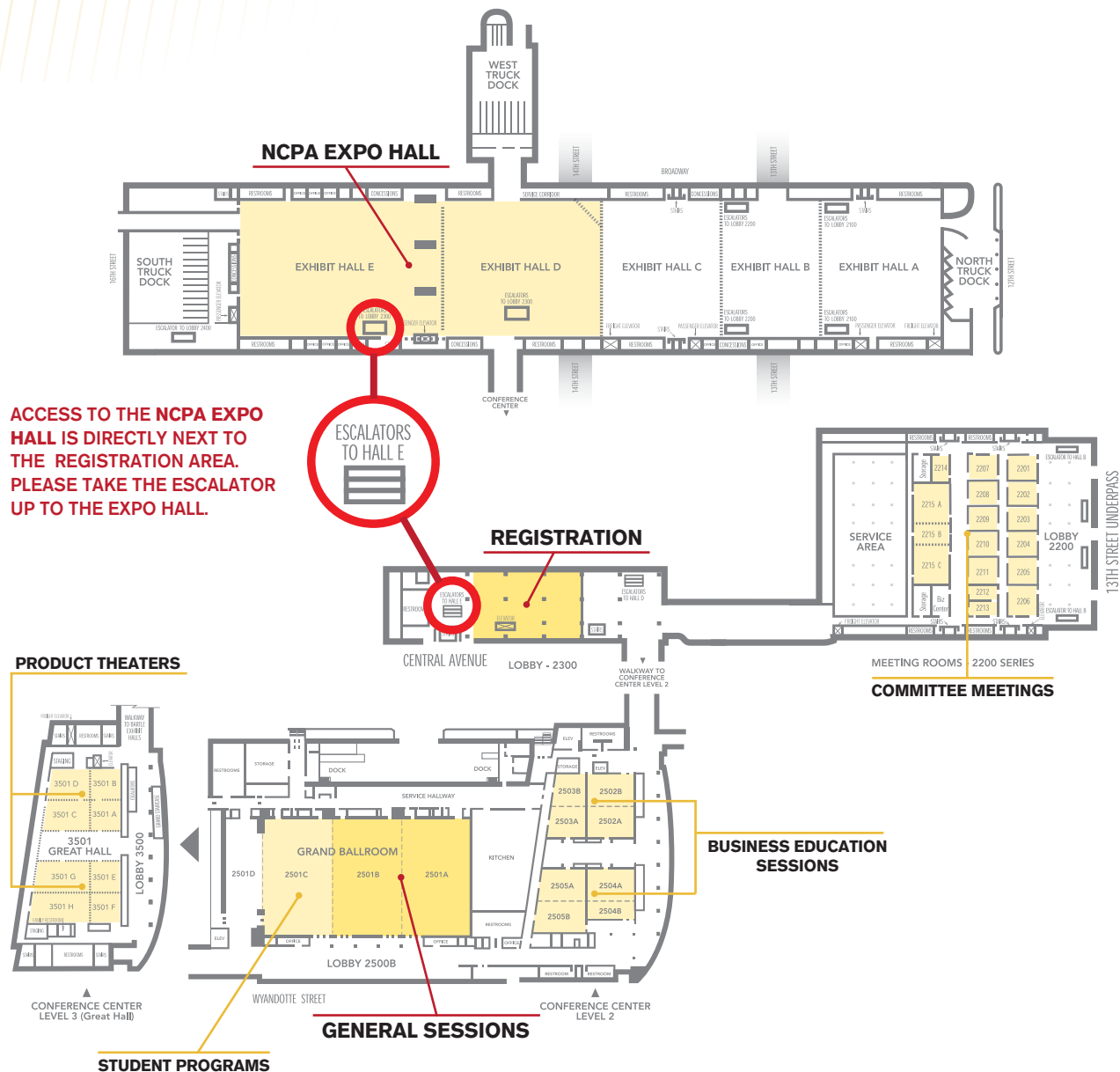
Concluding the NCPA 124th Annual Convention & Expo



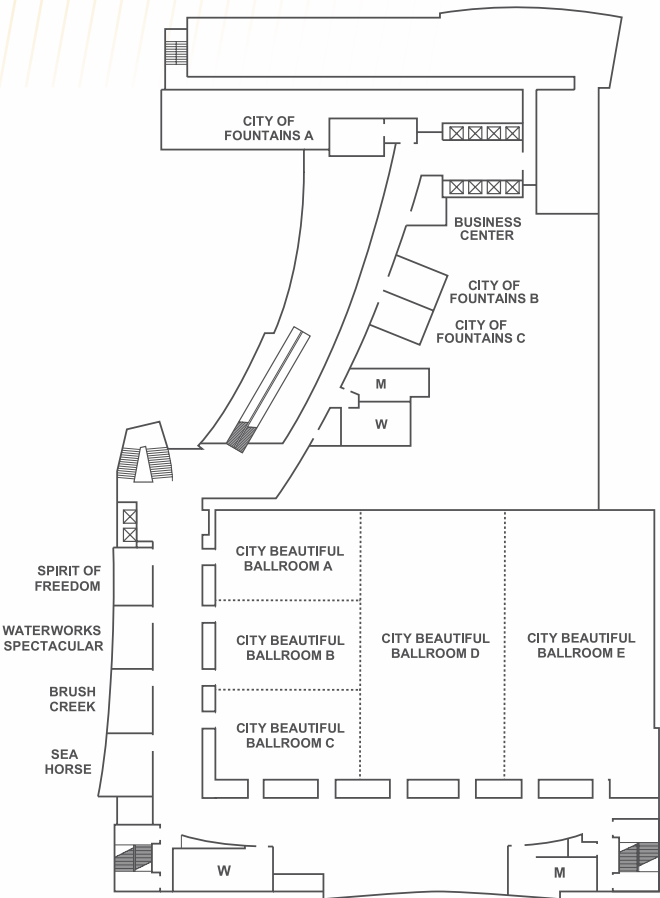


VISIT BOOTH
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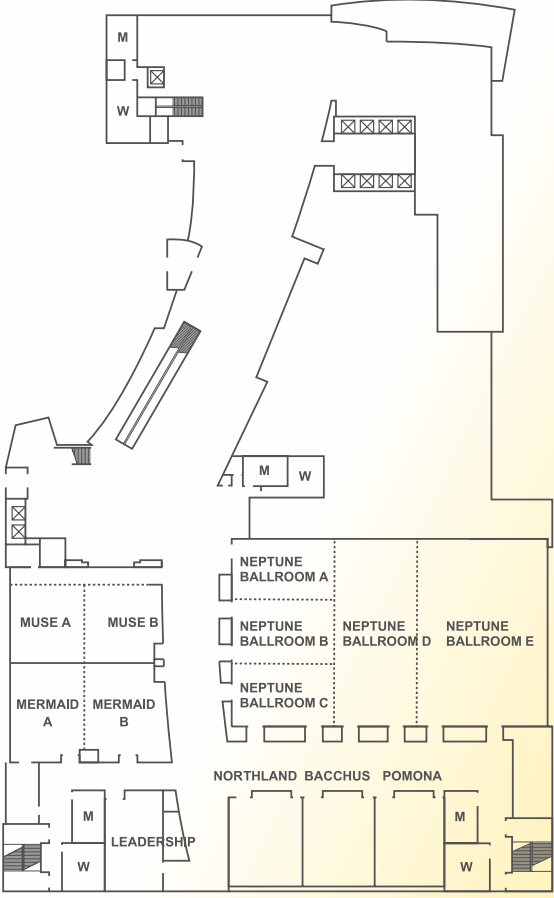
Kansas City Convention Center



Loews Kansas City



BALLROOM LEVEL



JUNIOR BALLROOM LEVEL

Join Us!



Change the Outlook for Your Pharmacy

CPESN USA is advancing community pharmacy practice in America by providing locally delivered care.

The Benefits of Being a Part of a CPESN® Network:

- Each CPESN Network is owned by its participating pharmacies.
- CPESN USA empowers its participating pharmacies with educational resources and training to help change pharmacy workflow and improve patient care.
- Each CPESN Network engages health plans and non-PBM payers to contract for enhanced pharmacy services. These relationships provide new revenue opportunities for pharmacies and result in improved outcomes and decreased costs to the sponsor.

Stop putting it off. It is time to make significant improvements to the health of your pharmacy and its impact within your community. **Stop by the CPESN booth inside the NCPA Pavillion #541 on the show floor to learn more & sign up.** The future of local pharmacy practice in America starts with CPESN Networks.

Scan to register for an introductory webinar and find out how CPESN Networks can help you.



Stop by the CPESN booth inside the NCPA Pavillion on the show floor to learn more & sign up.



Thank You!

CPESN USA Staff and its Board of Managers would like to recognize and thank all of our national CPESN USA Luminaries for their commitment to the CPESN® Movement!

CPESN USA Luminary Expert Advisory Council

Amina Abubakar, CPESN North Carolina
Tripp Logan, CPESN Missouri
Randy McDonough, CPESN Iowa

Joe Moose, CPESN North Carolina
Matt Osterhaus, CPESN Iowa

CPESN USA National Luminaries

(Board of Managers Representative or Participant in a Luminary Committee of the Board)

Charlie Barnes, CPESN Georgia
David Belew, CPESN Tennessee
Deborah Bowers, CPESN South Carolina
Austin Brown, CPESN Michigan
Beth Bryan, CPESN North East Tennessee
Jerry Callahan, CPESN Missouri
John Croce, CPESN Upstate New York
Kevin Day, CPESN Ohio
Michelle Farrell, CPESN Wisconsin
Tim Fensky, CPESN Massachusetts
Ryan Frerichs, CPESN Iowa
David George, RxSelect CPESN
Alec Gilles, CPESN Western New York
Angie Glotzbach, CPESN Indiana
Kristen Hartzell, PPCN
Staci Hubert, CPESN Nebraska
Jessica Hung, CPESN Alabama
Zarina Jalal, CPESN Upstate New York
Benjamin Jolley, CPESN Utah
Duane Jones, Arkansas CPESN
Sandie Kueker, CPESN Kansas
Stacey LaBorde, CPESN Louisiana

Jamie Latko, CPESN Upstate New York
Abbi Linde, CPESN Wisconsin
Kyle Lomax, Arkansas CPESN
Bob Lomenick, CPESN Mississippi
Robert Maher, PPCN
Colton Marcum, CPESN North East Tennessee
Mark McCurdy, CPESN Nebraska
Paula Miller, CPESN Kentucky
Steve Moore, CPESN Upstate New York
Brenna Neumann, Arkansas CPESN
Roger Paganelli, CPESN New York City
Ritesh Patel, CPESN North Carolina
Laura Rhodes, CPESN Florida
Steve Simenson, CPESN Minnesota
Christian Tadrus, CPESN Missouri
Bruno Tching, CPESN California
John Teague, CPESN California
Theresa Tolle, CPESN Florida
Greg Vassie, CPESN North Carolina
Trena Weidmann, CPESN Texas
Travis Wolff, RxSelect CPESN
Jill Woodward, I-CPEN

We'd also like to thank our nearly 300 local CPESN luminaries who have helped light the way within their local network chapter. We couldn't do it without your belief in our mission.

To learn more, visit **CPESN.com**



Thank You!

CPESN USA Staff and its Board of Managers would like to recognize and thank all of our local network Managing Network Facilitators for their commitment to the CPESN® Movement!

Ghada Abukuwaik, CPESN New Jersey
Amy Catherine Love Baggett, CPESN Mississippi

Charlie Barnes, CPESN Georgia
Michele Belcher, CPESN Oregon

Paula Belle, CPESN Louisiana
David Benoit, CPESN Connecticut
Kacee Blackwell, RxSelect CPESN

Kelly Brock, CPESN California
Dan Brown, CPESN@Home

Chad Burks, CPESN Indiana
Brian Caswell, CPESN Kansas

Natasha Charles, Arkansas CPESN
Lindsay Christensen, CPESN Minnesota

Brian Clark, CPESN South Carolina
Frances Cohenour, CPESN Alabama
John Croce, CPESN Upstate New York

Kevin Day, CPESN Ohio
Patrick Devereux, CPESN Alabama

Jenna Eccles, CPESN Colorado
Annie Eisenbeis, CPESN Missouri
Michelle Farrell, CPESN Wisconsin

Tim Fensky, CPESN Massachusetts
David Fong, CPESN APNI
Gretchen Garofoli, CPESN West Virginia

Clayton Gilde, CPESN Michigan
Alec Gillies, CPESN Western New York
Cheryl Hoffer, RxSelect CPESN
Staci Hubert, CPESN Nebraska

Eric Hughes, Arkansas CPESN

Trenton Jenks, CPESN Idaho
Benjamin Jolley, CPESN Utah

Dixie Leikach, CPESN Maryland
Lindsey Ludwig, CPESN Iowa

Margie Lydon, CPESN@Home

Javier Maldonado, CPESN New York City
Stephanie McGrath, PPCN (Pennsylvania)

Laird Miller, CPESN Georgia

Paula Miller, CPESN Kentucky

Kathy Muller, CPESN Colorado

Kerri Okamura, CPESN Hawaii

Cathy Oram, CPESN Massachusetts
Roger Paganelli, CPESN New York City

Renee Price, CPESN Kansas

Laura Rhodes, CPESN Florida

Curtis Rising, CPESN South Dakota

Jessica Robinson, CPESN Tennessee

Amy Schmidt, CPESN Wyoming

Tori Shaver, CPESN Idaho

Megan Smith, Arkansas CPESN

Lura Thompson, CPESN Virginia

Angelina Tucker, CPESN Texas

Kari VanderHouwen, CPESN Washington

Rebecca Wagers, CPESN North East Tennessee

Dirk White, CPESN Alaska

Megan Yelenic Witkowski, CPESN North Carolina

Pamela Yoshikawa, CPESN California

To learn more, visit **CPESN.com**



Don't Miss Out!

Add these “Can’t-Miss” Sessions to your Calendar

Saturday, October 1

- 8:30 AM **Teaming Up with Community Partners to Address Social Determinants of Health**
CPESN USA Luminary Tripp Logan, CPESN Missouri Network Facilitator Annie Eisenbeis, Amy Hampton, and Jennifer Hunter
- 9:45 AM **Maximizing Efficiencies with Adherence Operations**
CPESN Missouri Pharmacist Paula Boettler and Lacy Epperson
- 11:00 AM **7 Fool-Proof Ideas for Incentivizing and Motivating Your Team**
CPESN USA Director Ashley Moose
- 1:45 PM **How to Actually Implement Pharmacogenomics**
CPESN Michigan Pharmacist Arun Tandon
- 3:00 PM **Medical Billing 101 – Fundamentals to Getting Started**
Samantha Henderson, Leslie Kern
- 4:15 PM **Provider Perspective: Pharmacy Networks Partnering with ACOs**
CPESN NET Network Facilitator Rebecca Wagers, Dr. Shelton Hager and Dr. Scott Fowler

Sunday, October 2

- 8:15 AM **Medical Billing 201 – Services You Can Actually Bill For Within Workflow**
CPESN Oregon Pharmacist Matthew Yeates and CPESN Oregon Luminary Tara Pfund
- 3:45 PM **Taking Action in Diabetes Care & Prevention**
RxSelect CPESN Luminary Travis Wolff and CPESN USA PS3 Board Member Amber Suthers

Monday, October 3

- 8:15 AM **Empowering Key Players to Take on New Roles**
CPESN USA PS3 Board Member Sirena Kalinski and CPESN USA Pharmacy Technician Christine Cline-Dahlman
- 8:15 AM **NCPA Innovation Center/CPESN Community Pharmacy Fellowship**
Carlie Traylor, NCPA
- 5:00 PM **Every Shot Counts: Boosting Immunization Efforts**
Arkansas CPESN Luminary Victoria Hennessey and Arkansas CPESN Pharmacy Technician Amanda Hittle

Tuesday, October 4

- 9:30 AM **Medical at Home – The Players, Payers, and Game Plan**
Susan Rhodus and Lindsay Dymowski
- 10:45 AM **Documenting and Getting Paid for the Value You Provide**
CPESN USA Luminary Randy McDonough

Mark these CPESN-endorsed educational programs in your calendar and make plans to attend.

Visit CPESN.com



Connect With Us!



Engage with Others Just Like You

Pharmacy Services Support Staff - PS3 - the ONLY Professional Pathway Specifically Focused on Non-Pharmacist Staff

PS3 focuses on optimizing your pharmacy support team, elevating the roles of non-pharmacist staff to achieve workflow efficiency and improve patient outcomes.

PS3 promotes practice transformation through best practice sharing and educational resources created BY pharmacy support staff FOR pharmacy support staff.

Here's How to Get Connected:

Register for Workflow Wednesdays webinars:



Appointment
Based Model



Patient
Engagement



Practice
Management



Business
Development



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Join the PS3 Social Learning Community:



PS3 Learning
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MaxMySync

Stop by the CPESN booth inside the NCPA Pavillion #541 on the show floor to learn more & sign up.



CPESN Luminary of the Year

CPESN® luminaries are the lifeblood of the CPESN movement. Many influential leaders of local, community pharmacy practice in America have been lighting the way for other pharmacies as CPESN luminaries. **The CPESN Luminary of the Year award recognizes one person, but celebrates the volunteerism and hard work of nearly 300 luminaries across the country.**



Congratulations to Duane Jones for being selected as the 2022 CPESN Luminary of the Year. His efforts in recruiting pharmacies, inspiring others, and working with payers to showcase the value of CPESN pharmacies deserve to be recognized.
Way to go, Duane!

Duane Jones is the District Manager, Community Pharmacy Residency Director, and Clinical Programs Director for the Pharmacy Division of Harps Food Stores, Inc.

He serves as a member of the CPESN USA Board of Directors, the CPESN USA Executive Committee, the CPESN USA Payer, Partner, Purchaser Committee, and the CPESN USA Finance Committee. He is also the Chairman of CPESN USA Network Development Committee. For the Arkansas CPESN network, Jones has served as Chairman of the Board for 3 of the 5 years of the network's existence and has been the network's representative to the CPESN USA Board. He has been instrumental in the growth of Arkansas CPESN to over 175 pharmacies, making it the largest pharmacy network in the state (surpassing all chains). He is responsible for Arkansas CPESN's first Medicaid payer contract and has had a hand in every other payer program.

Outside of his CPESN commitments, Jones serves as a member of the Arkansas Pharmacists Association Board of Directors. He is also an Adjunct Assistant Professor at UAMS College of Pharmacy, a member of the Dean's Advisory Council at the UAMS College of Pharmacy, and a Program Director for MTM The Future Today.

Jones was named the Arkansas Pharmacists Association's Pharmacist of the Year in 2019.

Previous CPESN Luminaries recognized as Luminary of the Year

2017 – Charlie Barnes with CPESN Georgia

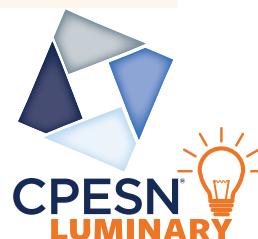
2018 – Deborah Bowers with CPESN South Carolina

2019 – John Croce with CPESN Upstate NY

2020 – Staci Hubert with CPESN Nebraska

2021 – Alison Haas with CPESN Ohio

To learn more, visit [CPESN.com](https://www.cpesn.com)



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Projections

Profitability
by Location



Adherence
via PDC



Warehouse
Optimization

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Business Education Speaker Profiles



Amina Abubakar, PharmD, AAHIVP, owner and CEO, Avant Pharmacy and Wellness Center; clinical director,

Troy Medicare; and president, Avant Institute. Amina has collaborated with medical providers to increase the number of pharmacist-led clinical services available to her community. In addition to advancing patient care, Amina offers education, resources, and support for pharmacy professionals looking to move beyond dispensing.



Steve Adkins, pharmacy manager and owner, Health Park Pharmacy.

Steve moved to the Raleigh, N.C., area in 2001 and has improved his patients' health by providing one-on-one advice. He launched the Simplify My Meds® program at Health Park Pharmacy in 2007 and now has approximately 1,200 patients enrolled in the program.



Nicole D. Avant, PharmD, BCACP, founder and owner, Avant Consulting Group.

Nicole is a scholar and a professor cultivating structural competence through various courses on implicit bias, racial/ethnic health disparities, and inclusive leadership in health. She illustrates not only the importance of mitigating bias but also the structural forces that encourage these biases in the first place.



Jeffrey S. Baird, JD, Attorney, Brown & Fortunato. Jeffrey is a Texas-based attorney focused on national

health care practice, representing pharmacies, infusion companies, HME companies, manufacturers, and other health care providers throughout the United States. He also serves as the Health Care Group chairman at Brown & Fortunato.



Bruce A. Berger, MS, PhD, professor emeritus, University Harrison School of Pharmacy and president, Berger Consulting, LLC.

Bruce developed Comprehensive Motivational Interviewing Training (comMIt) for health care providers, and his research interests include health behavior change and improving treatment adherence. Bruce has written or presented over 800 papers and seminars on these topics.



Paula Boettler, PharmD, BCACP, pharmacy manager and clinical coordinator, Mitchell's Drug Stores.

Paula has been the pharmacy manager and clinical coordinator at Mitchell's Drug Stores since 2010. Mitchell's Drug Stores are part of CPESN Missouri and were recently awarded a Flip the Pharmacy grant through the Community Pharmacy Foundation and CPESN USA.



Deborah Bowers, PharmD, owner, Yorkville Pharmacy.

Deborah has diversified her pharmacy practice through health coaching and her pharmacy's cash-pay medication consulting. When hiring, Deborah utilizes a working interview approach that allows her to assess candidates' skills and abilities before they're even hired.



Mike Burns, president and CEO, AuBurn Pharmacy.

Michael graduated from the University of Kansas

School of Pharmacy in 1989 and purchased his first pharmacy at 25. Today, AuBurn Pharmacy Inc. owns and operates 28 community pharmacies, 5 long-term care, and two hospital pharmacies.



Cody Clifton, PharmD, director of practice transformation and clinical programs, CPESN® USA.

Cody is passionate about leveraging the value of community-based pharmacies. He recognizes the value that each staff member provides within this setting. Cody has been a cashier, technician, student pharmacist, pharmacy intern, pharmacy resident, and pharmacist within a community-based pharmacy in the past decade. He leads pharmacy practice transformation initiatives within CPESN USA and Flip the Pharmacy.



Christine Cline-Dahlman, BFA, CPhT-ADV BFA, CPhT-ADV, program coordinator, CPESN USA. Christine

is the founder of PharmTechForward, a firm that develops, produces, and provides educational content for pharmacy technicians' professional development that leads them into advanced roles within pharmacy practices.



Lindsay Dymowski, co-founder and president, Centennial Pharmacy Services.

Lindsay reinvented the corner pharmacy into a full pharmaceutical care provider. Utilizing new technologies, she automated her prescription filling process and created a streamlined procedure which allowed her pharmacists to concentrate on patient care instead of filling vials.



Anne Eisenbeis, PharmD, MBA, director of practice development, Missouri Pharmacy Association.

Anne oversees and manages grant-funded programs that work to support the design, testing, and evaluation of novel approaches involving pharmacy teams to address reducing risks, complications, and barriers to prevention and control of chronic diseases and develop public health solutions.



Lacy Epperson, PharmD, clinical staff community pharmacist, Mitchell's Drug Stores.

Lacy has worked for nearly 10 years to advance pharmacy, developing innovative ways to achieve business sustainability and providing patients with personalized care. Recently, she has devoted much of her time to providing COVID-19 monoclonal antibody treatments to her community.



Scott Fowler, JD, MD, FACOG, president and CEO, Holston Medical Group, CEO, Emergent ACO, CEO, OnePartner.

Scott is a nationally-recognized expert and speaker on the role of physician leaders in creating value in health care. He believes a shared medical record across the health care community is key to patient engagement, improving quality of care, and delivering value.



Amanda Gaddy, PharmD, co-founder and chief operating officer, Secure340B.

Amanda is a pharmacist dedicated to bringing transparency to the 340B program and partners with organizations to facilitate 340B programming. Amanda helps with PBM audits, including education, best practices, and assistance with audit findings.



Shelton Hager, MD, medical director, Emergent ACO. Shelton

is a physician working with community pharmacies in northeast Tennessee and has seen the value of pharmacists in

accountable care organizations. He's been a family physician with Holston Medical Group since 2004 and was co-medical director for Qualable from 2016-2018.



Samantha Henderson, CPB, billing specialist, R&S Drug Store.

Samantha works remotely as a billing specialist and consultant. She has experience in various roles, including secretary, office manager, clinic manager, medical assistant, surgery scheduler, biller, contracting/credentialing/accreditation, grant writer, vaccine coordinator, and safety and compliance officer.



Victoria Hennessey, PharmD, owner, Community Pharmacy of Springdale. In 2020,

Victoria became a pharmacy owner and was selected as the Arkansas Pharmacists Association's Young Distinguished Pharmacist of the Year. Victoria currently serves as board vice chair for Arkansas CPESN. This role fuels her passion for learning from and helping empower other pharmacists and technicians in their pharmacy practice journey.



Tim Hines, project manager, chief marketing officer, Marketing Starter Group. Tim shows

people how to harness the power of the entrepreneurial spirit to accelerate in all they do. As an author, he is deemed a marketing evangelist and has held a multitude of additional roles, such as podcast show host, keynote speaker, and consultant.



Amanda Hittle, CHW, CPhT, lead vaccine technician and community health worker, Community

Pharmacy. Amanda is passionate about public health and was essential in the response to the COVID pandemic and vaccine rollout at the Community Pharmacy in Springdale, Ark. She was honored as a 2022 Immunization Champion by the American Pharmacists Association.



Bradley W. Howard, JD, attorney, Brown & Fortunato. Bradley specializes in health law, employment law, and

litigation. He advises DME companies, pharmacies, drug wholesalers, long-term care facilities, home health agencies, hospitals, physicians, and other providers on compliance. He also represents his clients in proceedings before federal and state agencies around the country.



Frank A. Iannarone III, PharmD, owner, Madison Pharmacy. Frank and the Madison Pharmacy team are

committed to personalized pharmaceutical wellness care and strive to deliver premier service to the community, general public, and institutional clients. They have been offering ear piercing services to anyone over the age of 1 for almost 30 years.



Saswat "Swat" Kabisatpathy, PharmD, MS, BCMTMS, chief strategic officer, Avant Pharmacy and Wellness

Center and director of strategy and analytics, Avant Institute. Swat's expertise with cognitive screenings has led to a tremendous cash-based opportunity for Avant Pharmacy. Swat is known for being a transformational leader, advocating for innovation and creative expansion, and becoming a disruptor in health care.



Sirena Kalinski, director of pharmacy operations, Duvall Family Drugs, pharmacy support staff expert, CPESN USA, network facilitator, CPESN WA. Sirena is a core team

member for service implementation and improvement at Duvall Family Drugs. She is passionate about supporting the expansion of the role of pharmacy technicians.



Leslee Kern, DrPH, owner, R&S Drug Stores. Leslee is a pharmacist, health educator, geriatric and nutrition

support pharmacist, and clinical pharmacologist. She owns two retail pharmacies and previously owned a long-term care pharmacy. Leslee has mentored for McKesson's Women in Pharmacy Initiative and was featured in Smith Drug's spotlight on immunization programs.



Kyle Klitzke, owner, Community Pharmacy and SanoCare. Kyle believes treating every customer as family and

investing in the most up-to-date technology has allowed Community Pharmacy to provide the best service possible to its customers. His goal is to expand and open multiple Community Pharmacy locations so that he can provide superior pharmacy service to residents all over northeast Louisiana.



George Kowalski, RPh, senior solutions expert, Inmar Intelligence. George is an operations

leader with experience executing growth strategies across multiple pharmacy sectors including independents, chain, grocery, private equity, academia, and health systems. He has been an expert witness in pharmacy malpractice cases and served as the health care compliance director for a regional grocery chain.



Tripp Logan PharmD, co-owner, SEMO Rx Pharmacies & Services, partner, Enhanced Services Pharmacy

Alliance, and vice president, MedHere Today. The Logan family owns and operates three community pharmacies in the southeast Missouri area with a strong focus on patient care, care coordination, health equity, social determinants of health, and positive health outcomes. In 2017, Tripp and his father, Richard, launched the Enhanced Service Pharmacy Alliance, a consulting firm solely focused on community pharmacy value expression in today's health care marketplace.



Nicolette Mathey, PharmD, PhD, owner, ATRIUM24 and Palm Harbor Pharmacy.

Nicolette is the owner of Palm Harbor Pharmacy and ATRIUM24, a pharmacy consulting firm providing strategic business consulting and a sophisticated, robust data analytics program that continues to become more refined.



Kyle McCormick, PharmD, owner, Blueberry Pharmacy.

Through his work at Blueberry Pharmacy and Cost-Plus Pharmacy Consulting, Kyle is on a singular mission to accelerate America's transition to a fair and transparent pricing model for community pharmacy.



Randy McDonough, PharmD, MS, BCGP, BCPS, FAPhA, CEO, Towncrest Pharmacy.

Randy oversees clinical services, including medication therapy management services, nursing home consulting, wellness screenings, immunizations, and adherence services. He has added hundreds of thousands to the bottom line by submitting care plans for services such as immunizations, medication synchronization, COVID testing, and other enhanced services.

For full program information including speaker disclosures, please visit www.ncpa.org/learn.



Ashley Moose, PharmD, BCACP, owner and pharmacy manager, Moose Pharmacies.

Ashley serves as the director of network development and marketing for CPESN USA and is dedicated to community pharmacy and reinventing the role of community pharmacists. She works directly with pharmacy luminaries to develop and launch networks of high-performing community-based pharmacies.



Scott Pace, PharmD, JD, co-owner, Kavanaugh Pharmacy.

Scott is an Arkansas-based pharmacist and lawyer passionate about advancing patient care at the governmental level. As a partner at Impact Management Group, he works to improve government relations and affairs. Scott also co-owns Kavanaugh Pharmacy with his wife, Anne.



Jennifer Palazzolo, RPh, owner, Flatirons Family Pharmacy.

Jennifer brings in new cash-paying patients through unique self-care services. Flatirons Family Pharmacy is a trailblazing pharmacy in Colorado where patients discover their path to wellness.



Tara Pfund, PharmD, product manager, AssureCare.

Tara is a national expert on implementation and reimbursement for community pharmacy clinical services. She has helped to transform community pharmacy by leading the product strategy for software supporting pharmacist

providers and value-based care payment models, expanding community-based residencies, designing proof of concept pilots and studies, and managing large-scale rollouts company-wide.



Susan Rhodus, RPh, senior vice president, contracts and advocacy, GeriMed.

Susan is responsible for reviewing clinical programs and education made available to GeriMed pharmacies across the country, including Profiles360, a premier consulting software program. She is an expert on Medicare Part D and the effects on long-term care, as well as how LTC pharmacy and consultant pharmacists can impact health care.



Lisa Schwartz, PharmD, senior director of professional affairs, NCPA.

Lisa has a strong professional knowledge of pharmacy management issues, including pharmacy operations, quality measurement, patient counseling, DSCSA, pharmacy automation, and health IT. She utilizes her unique skills to support pharmacy owners nationwide across a variety of business issues.



Rob Smith, partner, litigation, Katten Muchin Rosenman LLP.

For clients across various industries, from health care to financial services, Robert tackles their most critical legal challenges, including civil and criminal appeals, dispositive motions at the trial-court-level, enforcement actions, and government investigations.



Irving Stackpole, president, Stackpole & Associates, Inc. Irving is the president of Stackpole & Associates, Inc.,

a marketing and training firm that provides scientifically-based consulting, research, training, strategic planning and organizational development solutions to health tourism, health care, senior living, and human services organizations.



Amber Suthers, CPhT, MSAH, clinical practice manager, Surgoinville Pharmacy. Amber has a working knowledge

of physician office workflow, metric requirements, EHR implementation, accreditation standards, and medical billing. Amber received the 2021 Next-Generation Pharmacist of the Year Award – Technician Category.



Arun Tandon, BPharm, president, Advanced Health Pharmacy Inc. Arun has cared for

patients in the Portage and Kalamazoo area for over 30 years. During this time, he has successfully implemented pharmacogenomics services in his pharmacy. Compassion and care drive his desire to see all of his patients lead active and rewarding lives, and he is committed to helping them get there.



Trent Thiede, PharmD, MBA, president, Pharmacy Audit Assistance Service National. Trent has over

16 years of pharmacy experience, including roles at Shopko, HealthDirect Pharmacy Services, and lastly, PAAS National. He currently works to ensure the viability of independent

community pharmacies nationwide. Trent's company analyzes nearly 10,000 audits annually and has saved members more than \$800 million in audit recoupments.



Gabe Trahan, former senior director of store operations and marketing, NCPA. From

conducting in-store and virtual consultations to presenting at educational workshops and writing extensively on front-end retailing, Gabe has established himself as the leading expert in effective and innovative front-end design and merchandising.



Carlie Traylor, PharmD, director of strategic initiatives and student affairs, NCPA. Carlie works with NCPA

member pharmacies to cultivate pharmacy leaders engaged in unique and financially viable services that go beyond dispensing. After residency, Carlie served as director of clinical services at Chancy Drugs in South Georgia until 2018, when she joined NCPA.



Rebecca Wagers, network facilitator, CPESN-NET and team lead, GATE Practice Transformation.

Rebecca led the development of the Northeast Tennessee Independent Pharmacy Coalition, a grassroots effort that led to the development of the CPESN-NET (Northeast Tennessee) chapter. Through one of the most extensive proposed multi-state accountable care organization and clinically integrated network collaborations, the group was encouraged to embrace new practice models with patients and providers in mind.



Dana Westberg, CPhT, technician analyst, PAAS National. In 2016 Dana joined PAAS

National as a technician analyst, where she has assisted independent community pharmacies with more than 10,000 audits, saving pharmacies millions of dollars in audit recoupments.



Travis Wolff, PharmD, BCACP, pharmacist/owner, Med-World Pharmacy. Travis earned a certification in

the Psychology of Leadership from Cornell to teach pharmacists across the globe how to thrive in employee engagement and to succeed with a specific implementation of science-designed approaches. His mission is to help community pharmacists implement new clinical services into traditional dispensing workflows.



Matthew R. Yeates, PharmD, director of clinical services, Grants Pass Pharmacy and clinical consultant,

AssureCare LLC. Matthew oversees the implementation of value-based services to keep Grants Pass Pharmacy "in business for your health." He also sits on the Oregon State Pharmacy Association board of directors overseeing the southern region of Oregon.



Lara Zakaria, PharmD, MS, CNS, CDN, IFMCP, founder/owner, Foodie Pharmacist LLC. Lara is a

pharmacist, nutritionist, and adjunct public health professor specializing in functional medicine and personalized nutrition. She is passionate about preventing and reversing metabolic, allergic, and autoimmune diseases.

Daily Programming



ENGAGE



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SUCCEED



LEAD



SATURDAY, OCTOBER 1

Please note: All events will be held at the Kansas City Convention Center unless otherwise designated.

7 a.m. – 8:30 p.m.	REGISTRATION	Lobby 2300
7:30 – 8 a.m.	Student Pharmacist Program – <i>Welcome/Intro & Meet, Mix, Mingle with Region and SLC Friends</i>	Grand Ballroom C
8 – 9 a.m.	Student Pharmacist Program – <i>Early Post-Grad Panel</i>	Grand Ballroom C
8:30 – 9:30 a.m.	Business Education	
	• 51 High-Impact, Low-Cost Tips to Improve Your Front-End Image...Today	Room 2502
	• Teaming Up with Community Partners to Address Social Determinants of Health	Room 2503
9:05 – 10:05 a.m.	Student Pharmacist Program – <i>Leading with Your Strengths: From Student Leader to Pharmacist</i>	Grand Ballroom C
9:45 – 10:45 a.m.	Business Education	
	• Avoiding HR Pitfalls and Protecting Your Business	Room 2502
	• Maximizing Efficiencies with Adherence Operations	Room 2503
10:15 – 11:15 a.m.	Student Pharmacist Program – <i>ACT for Pharmacy: Academia-CPESN Transformation Pharmacy Collaborative Networking Event</i>	Grand Ballroom C
11 a.m. – Noon	Business Education	
	• Removing Barriers to Equitable Health Care	Room 2502
	• 7 Fool-Proof Ideas for Incentivizing and Motivating Your Team	Room 2503
11:15 a.m. – 12:15 p.m.	Student Pharmacist Program – <i>How to Start a Pharmacy</i>	Grand Ballroom C
12:15 – 1:15 p.m.	Student Pharmacist Program – <i>Networking Lunch (Sponsored by McKesson)</i>	Grand Ballroom C
12:30 – 1:30 p.m.	Product Theater Lunches	
	• Integrating Digital Health Technology in Pharmacy Care for Asthma Patients (<i>Presented by TEVA</i>)	Room 3501 A-D
	• Pharmacists' Role to Help Prevent Adult Invasive Pneumococcal Disease (<i>Presented by Merck</i>)	Room 3501 GH
1:30 – 3:30 p.m.	19th Annual Good Neighbor Pharmacy NCPA Pruitt-Schutte Student Business Plan Competition	Room 1501-B
1:45 – 2:45 p.m.	Business Education	
	• The Ins and Outs of Direct Contracting with Third-Party Payers	Room 2502
	• How to Actually Implement Pharmacogenomics in Your Pharmacy	Room 2503
	– (Including non-CE Shoot the Breeze®, 2:15-2:45 p.m.)	Room 2504-A

CONTINUED ON FOLLOWING PAGE

SATURDAY, OCTOBER 1

Please note: All events will be held at the Kansas City Convention Center unless otherwise designated.

3 – 4 p.m.	Business Education	
	• Medical Billing 101: Fundamentals for Success	Room 2502
	• The Point of Care Testing Playbook	Room 2503
	• 340B: Understanding the New Rules of the Game and Finding New Opportunities	Room 2505
4 – 6 p.m.	Student Pharmacist Program – <i>Workshops for Student Pharmacists</i>	Grand Ballroom C
4:15 – 5:15 p.m.	Business Education	
	• When Time is Short: Winning Communication Strategies to Improve Patient Outcomes	Room 2502
	• Provider Perspective: Pharmacy Networks Partnering with ACOs	Room 2503
	• PBM Battles: A Look at the Scoreboard	Room 2505
5:30 – 6:30 p.m.	NCPA First-Timers Reception	Room 1501-A
6:30 – 8:30 p.m.	NCPA Opening Night Reception (<i>Sponsored by McKesson</i>)	South Plaza

FOR FULL CE DETAILS, PLEASE VISIT WWW.NCPA.ORG/LEARN AND CLICK ON THE CONVENTION TAB.

Saturday, October 1

PLEASE NOTE THAT ALL EVENTS WILL BE HELD AT THE KANSAS CITY CONVENTION CENTER UNLESS OTHERWISE DESIGNATED.

7 A.M. – 8:30 P.M.

NCPA REGISTRATION

Second Level – Lobby 2300

7:30 – 8 A.M.

STUDENT PHARMACIST PROGRAM

**WELCOME/INTRODUCTION:
MEET, MIX, AND MINGLE WITH
REGION AND SLC FRIENDS**

Grand Ballroom C

Kick off a fantastic weekend meeting your Student Leadership Council Representatives, NCPA staff, and friends from your region. Stop by the continental breakfast and grab some food before you come.

8 – 9 A.M.

STUDENT PHARMACIST PROGRAM

EARLY POST-GRAD PANEL

Grand Ballroom C

As student pharmacists, it's easy to become overloaded with information. What steps should I take next? How can I guarantee that my career in pharmacy will be successful? In reality, many different routes can lead to a fulfilling career. Graduates from the classes of 2021 and 2022 will share what influenced their choices as they pursued different paths in independent pharmacy. Then

we'll have some time for follow-up questions.

Speakers: Monique Hsu, PharmD, clinical pharmacist, Ball's Food PGY1 resident; Brianne Crews, PharmD, clinical pharmacist, Avant Fellow; Elizabeth (Liddy) Cronan, PharmD, pharmacy owner, Union Pharmacy; Benjamin Ostebee, PharmD, executive resident, NCPA; Tanner Mitchell, PharmD, fellow, NCPA, Mitchell's Drug Store

8:30 – 9:30 A.M.

BUSINESS EDUCATION

**51 HIGH-IMPACT, LOW-COST TIPS
TO IMPROVE YOUR FRONT-END
IMAGE ... TODAY**

Room 2502



Want to become a wizard of merchandising? Or how about an impulse and companion sales guru? In this 60-minute session, Gabe Trahan, front-end expert, rapid-fires more than 50 quick and easy-to-implement tips to improve your front-end sales. You're going to want to bring a pen and paper for this one – you won't stop writing down these great ideas!

Speaker: Gabe Trahan, former senior director of store operations and marketing, NCPA

Pharmacist and Pharmacy Technician Learning Objectives:

1. List low-cost opportunities to freshen up your pharmacy's front end.
2. Discuss strategies for increasing companion sales opportunities.
3. Identify how to incorporate therapeutic dietary. Discuss front-end improvements to assist customers in finding what they need.

ACPE UAN: 0207-0000-22-602-L04-P/T
1 contact hour (0.1 CEU)

Activity Type: Knowledge-Based

PROGRAM GUIDE KEY

O Business Management

O CPESN

O Elevating Staff Roles

O New Opportunities

8:30 – 9:30 A.M.

BUSINESS EDUCATION

**TEAMING UP WITH COMMUNITY
PARTNERS TO ADDRESS SOCIAL
DETERMINANTS OF HEALTH**
Room 2503



Your pharmacy is identifying social determinants of health on a daily basis, and there are likely community partners willing to pay you for your ability to close gaps and address social needs of patients. During this panel discussion, hear firsthand from various organizations looking to partner with community pharmacies like yours and learn how your pharmacist team working alongside community health workers can create new opportunities for partnerships and payment.

Speakers: Annie Eisenbeis, PharmD, MBA, director of practice development, Missouri Pharmacy Association; Tripp Logan, PharmD, co-owner, L&S Pharmacy and Medical Arts Pharmacy; Amy Hampton, health program manager, Missouri Department of Health and Senior Services; Jennifer Hunter, director of program operations, Missouri Primary Care Health Homes

Pharmacist and Pharmacy Technician Learning Objectives:

1. Identify local and state-based organizations willing to partner with you to address social determinants of health.
2. Describe how community health workers working with pharmacists can identify and close gaps in patients' social needs.
3. Discuss opportunities for collaboration and payment to solve social determinants of health-related issues.

ACPE UAN: 0207-0000-22-601-L04-P/T
1 contact hour (0.1 CEU)

Activity Type: Knowledge-Based

9:05 – 10:05 A.M.

STUDENT PHARMACIST PROGRAM

**LEADING WITH YOUR STRENGTHS:
FROM STUDENT LEADER TO
PHARMACIST**

Grand Ballroom C

We are excited to announce that for the very first time, student pharmacists have their own keynote speaker! Anne Pace will speak on leading with your strengths. Whether you're a chapter leader, on your rotations, or a pharmacist leading your patients, Pace will show you how to take the lead.

Speaker: Anne Pace, PharmD, pharmacy owner, Kavanaugh Pharmacy

9:45 – 10:45 A.M.

BUSINESS EDUCATION

**AVOIDING HR PITFALLS AND
PROTECTING YOUR BUSINESS**

Room 2502



Jeffrey Baird and Bradley Howard, attorneys at Brown & Fortunato Law Firm, will explain how your business should address the most common workplace problems including employee leave, the problem employee, the occasional harassment or discrimination allegation, employee performance issues, employees with claims of disability, and finally, how you are allowed to pay your employees. They will examine the most common HR issues for small health care businesses and offer some helpful solutions. Bring your questions!

Speakers: Bradley W. Howard, Esq., Health Care Group, Brown & Fortunato, P.C.; Jeffrey S. Baird, Esq., chairman, Health Care Group, Brown & Fortunato, P.C.

Pharmacist and Pharmacy Technician Learning Objectives:

1. Discuss the most confusing employment laws and how to comply with them.
2. Describe at least three common HR mistakes made by small businesses and how to avoid them.
3. Discuss strategies for mitigating legal risk related to management of your employees.

ACPE UAN: 0207-0000-22-604-L03-P/T
1 contact hour (0.1 CEU)

Activity Type: Knowledge-Based

9:45 – 10:45 A.M.

BUSINESS EDUCATION

**MAXIMIZING EFFICIENCIES WITH
ADHERENCE OPERATIONS**

Room 2503



Paula Boettler and her team spent a year transforming adherence operations at her pharmacy while she was a fellow with the NCPA Innovation Center/CPESN® Community Pharmacy Fellowship Program. The results speak for themselves: 500 medication synchronization patients and growing, \$150,000 in inventory savings by implementing a central fill model across their three locations, and a team of empowered, critical-thinking technicians that are leading the process. Hear from the team what they've learned and how your team can replicate their success.

Speakers: Paula Boettler, PharmD, pharmacy manager, Mitchell's Drug Stores; Lacy Epperson, PharmD, staff pharmacist, Mitchell's Drug Stores

Pharmacist and Pharmacy Technician Learning Objectives:

1. Discuss best practices for engaging and coaching staff on service implementation.
2. Discuss advantages and disadvantages of implementing a central fill model.
3. Review the workflow for medication synchronization.

ACPE UAN: 0207-0000-22-603-L04-P/T
1 contact hour (0.1 CEU)

Activity Type: Knowledge-Based

10:15 – 11:15 A.M.

STUDENT PHARMACIST PROGRAM

**ACT FOR PHARMACY: ACADEMIA-
CPESN TRANSFORMATION
PHARMACY COLLABORATIVE
NETWORKING EVENT**

Grand Ballroom C

Have you ever heard of CPESN® USA? What about ACT? For the first part of this session, leaders will share the incredible work of ACT and CPESN and how you can integrate ACT on your campus. In the second half, pharmacists from your region will be there to network and answer your questions. Advisors are welcome and encouraged to attend!

11 A.M. – NOON

BUSINESS EDUCATION

**REMOVING BARRIERS TO
EQUITABLE HEALTH CARE**

Room 2502



We have all been exposed to people and situations that contribute to the way we think and behave today. Have you ever examined your gut reactions and why they might lead to certain thoughts and behaviors? What about when it comes to patient care? Health equity researcher

Nicole Avant will discuss the unintentional consequences of the unconscious brain on patient care and share tools to help you dismantle health care disparities in your community.

Speaker: Nicole D. Avant, PharmD, BCACP, founder and owner, Avant Consulting Group

Pharmacist and Pharmacy Technician Learning Objectives:

1. Review structural and social determinants of health.
2. Describe how you as a health care team member can lessen the impact of biases on health care outcomes.
3. Discuss strategies for identifying and understanding unconscious thoughts and behaviors.

ACPE UAN: 0207-0000-22-606-L04-P/T
1 contact hour (0.1 CEU)

Activity Type: Knowledge-Based

11 A.M. – NOON

BUSINESS EDUCATION

7 FOOL-PROOF IDEAS FOR INCENTIVIZING AND MOTIVATING YOUR TEAM

Room 2503



A happy and productive team can pay dividends for your business. In this sharing session, learn how some of your peers are handling employee incentives and get ideas for establishing a structure of your own. You will walk away with strategies for keeping key team members engaged in your pharmacy.

Speaker: Ashley Moose, PharmD, BCACP, co-owner, Moose Pharmacy; and director of network development and marketing, CPESN USA

Pharmacist and Pharmacy Technician Learning Objectives:

1. Identify opportunities to motivate and incentivize high-performing team members.
2. Outline the benefits of employee incentive programs as they pertain to pharmacy performance and outcomes.
3. Discuss types of incentive programs you could use in your pharmacy.

ACPE UAN: 0207-0000-22-605-L04-P/T
1 contact hour (0.1 CEU)

Activity Type: Knowledge-Based

11:15 A.M. – 12:15 P.M.

STUDENT PHARMACIST PROGRAM

HOW TO START A PHARMACY

Grand Ballroom C

Learn how to provide a high-level workflow process and the timeline for a start-up independent pharmacy.

Speaker: Jim Springer, regional vice president, RxOwnership

12:15 – 1:15 P.M.

STUDENT PHARMACIST PROGRAM

2022 STUDENT PHARMACISTS NETWORKING LUNCH

Sponsored by McKesson

Grand Ballroom C

Hone your networking skills with McKesson representatives at this student pharmacists' lunch.

12:30 – 1:30 P.M.

PRODUCT THEATER

PHARMACISTS' ROLE TO HELP PREVENT ADULT INVASIVE PNEUMOCOCCAL DISEASE CAUSED BY KEY SEROTYPES

Presented by Merck

Room 3501 GH

- Increase awareness about the burden of invasive pneumococcal disease (IPD) in US adults and the role of serotype 3
- Highlight the January 2022 CDC recommendations for IPD prevention in adults

Speaker: Tana Kaefer, PharmD, Brema Pharmacy

12:30 – 1:30 P.M.

PRODUCT THEATER

INTEGRATING DIGITAL HEALTH TECHNOLOGY IN PHARMACY CARE FOR ASTHMA PATIENTS

Presented by

TEVA Pharmaceuticals USA

Room 3501 A-D

Better understand the epidemiology of certain HPV-related cancers and diseases in the U.S., including head and neck cancers. Explore strategies that will lead to productive conversations with your adult patients and learn how a strong recommendation can make a big difference.

Speaker: Dr. Timothy Aungst, PharmD, The Digital Apothecary

1:30 – 3:30 P.M.

STUDENT PHARMACIST PROGRAM

**19TH ANNUAL GOOD NEIGHBOR
PHARMACY NCPA PRUITT-
SCHUTTE STUDENT BUSINESS
PLAN COMPETITION**

Room 1501-B

Witness the excitement around the live presentations of the annual competition. Three schools will vie for the top spot at the 19th Annual Good Neighbor Pharmacy NCPA Pruitt-Schutte Student Business Plan Competition. The top spot earns the team a chance to win cash for their school and a complimentary trip to the NCPA 2023 Multiple Locations Conference in Florida. In addition to Good Neighbor Pharmacy, the competition is also supported by Pharmacists Mutual Insurance Company and the NCPA Foundation.

Teams Presenting: University of Georgia; University of South Carolina; University of Arkansas for Medical Sciences College of Pharmacy

1:45 – 2:45 P.M.

BUSINESS EDUCATION

**THE INS AND OUTS OF DIRECT
CONTRACTING WITH THIRD-
PARTY PAYERS**

Room 2502



Contracting with third-party payers is changing dramatically with effective rate contracts dominating the marketplace and Medicare Part D plans preparing to end retroactive pharmacy DIR fees and shift pharmacy price concessions to the point of sale. Arming yourself with the right tools to navigate those contract changes has never been more critical. This can't-miss session explores old and new contract terms that affect pharmacy payments – definitions, calculations, and what they mean for your business. You will walk away from this session with tips on understanding and reviewing contract provisions, a view of the current payer landscape, and actionable best practices for managing the contracting and reconciliation of payer contracts.

Speaker: George Kowalski, senior solutions specialist, Inmar

Pharmacist and Pharmacy Technician Learning Objectives:

1. Discuss the current payer landscape, including partnerships, mergers and acquisitions and contractual obligations.
2. Describe terminology to look for when examining contracts to ensure your patients' and pharmacy's interests are covered.
3. List at least three elements of an effective rate contract that are essential for reconciling with the payer.

ACPE UAN: 0207-0000-22-608-L04-P/T
1 contact hours (0.1 CEU)

Activity Type: Knowledge-Based

1:45 – 2:45 P.M.

BUSINESS EDUCATION

**HOW TO ACTUALLY IMPLEMENT
PHARMACOGENOMICS IN YOUR
PHARMACY**

Room 2503

**(Including non-CE Shoot the
Breeze® 2:15-2:45 p.m. in 2504-A)**



Pharmacists Arun Tandon and Amina Abubakar have implemented pharmacogenomics services in their stores. Find out how they did it! This session will be followed by Shoot the Breeze where you can ask your burning questions about how you can add PGx to your pharmacy too.

Speakers: Arun Tandon, RPh, president, Advanced Health Pharmacy; Amina Abubakar, PharmD, AAHVP, owner and CEO, Avant Pharmacy

Pharmacist and Pharmacy Technician Learning Objectives:

1. Describe pitfalls to avoid when choosing pharmacogenomic solutions for the pharmacy.
2. Explore how to create provider relationships that make pharmacogenomic services sustainable.
3. Discuss strategies for implementing pharmacogenomic services into workflow.

ACPE UAN: 0207-0000-22-607-L04-P/T
0.5 contact hour (0.05 CEU)
Activity Type: Knowledge-Based

REGISTRATION OPENS NOV. 15

More details at ncpa.org/mlc



Multiple Locations Conference

CLEARWATER, FLORIDA • FEB. 22-25, 2023

Discover solutions to expand your practice while making your current locations even more successful. Learn new ideas for your business at one of our educational programs (both CE and non-CE) or our intimate networking sessions with select companies showcasing the latest technology, services, and products to help you succeed. Perfect for current multi-store owners, or those who want to be.

3 – 4 P.M.

BUSINESS EDUCATION

**MEDICAL BILLING 101:
FUNDAMENTALS FOR SUCCESS**
Room 2502



We are going back to the basics with medical billing. Learn what it is, what it is not, and the various ways you could tap into this market. You'll come to understand basic terminology, various payer requirements, tips for reconciling claims, and where to find staff training to get started.

Speakers: Samantha Henderson, biller, R&S Drug Store; Leslie Kern, owner, R&S Drug Stores

Pharmacist and Pharmacy Technician Learning Objectives:

1. Define credentialing, contracting, and privileging.
2. Explore systems for determining coverage and coordination of benefits.
3. Discuss differences in billing the medical benefit for different types of payers and services such as immunizations, durable medical equipment, prosthetics, orthotics and supplies, and Diabetes Self-Management Education and Support.
4. Describe opportunities for staff training in medical billing.

ACPE UAN: 0207-0000-22-609-L04-P/T
1 contact hour (0.1 CEU)

Activity Type: Knowledge-Based

3 – 4 P.M.

BUSINESS EDUCATION

**THE POINT-OF-CARE TESTING
PLAYBOOK**
Room 2503



With the rise of high-deductible health plans and the consumer's desire for convenient, accessible health care, your pharmacy is in a

prime position to grow your point-of-care testing niche and bottom line. Leave this session with ideas for implementing and expanding point-of-care testing beyond COVID-19 and learn best practices for making this service sustainable over time.

Pharmacist and Pharmacy Technician Learning Objectives:

1. Describe point-of-care testing value propositions, key partnerships, and reimbursement opportunities.
2. Discuss state variability in scope of practice and requirements for pharmacy team members to perform point-of-care testing services.
3. Differentiate opportunities in point-of-care testing as it pertains to chronic disease management and acute infectious disease management.

ACPE UAN: 0207-0000-22-610-L04-P/T
1.0 contact hour (0.1 CEU)

Activity Type: Knowledge-Based

3 – 4 P.M.

BUSINESS EDUCATION

**340B: UNDERSTANDING THE
NEW RULES OF THE GAME AND
FINDING NEW OPPORTUNITIES**

Room 2505



The 340B program can be a game-changer for your pharmacy, but only when structured correctly and monitored closely. While there have been drastic changes to the program with drug manufacturers' restrictions, opportunities remain for partnerships. Find out what is happening, identify the impact on your 340B program, and develop a game plan moving forward.

Speaker: Amanda Gaddy, RPh, co-founder and CEO, Secure340B

Pharmacist and Pharmacy Technician Learning Objectives:

1. Identify opportunities for partnering with covered entities as a contract pharmacy.
2. Evaluate existing 340B programs to identify issues and develop an action plan to resolve.
3. Develop an action plan to work with your covered entity to address the current manufacturer restrictions and exceptions.

ACPE UAN: 0207-0000-22-611-L04-P/T
1 contact hour (0.1 CEU)

Activity Type: Knowledge-Based

4 – 6 P.M.

STUDENT PHARMACIST PROGRAM

**WORKSHOPS FOR STUDENT
PHARMACISTS**

Grand Ballroom C

Following the NCPA Pruitt-Schutte Student Business Plan Competition, join us for an interactive workshop session. Rotate to various topics like finances after graduation, advocacy updates from NCPA, how to brand yourself, and MORE! Make the most of this session by bringing your laptop to take notes and edit your information in real-time.

4:15 – 5:15 P.M.

BUSINESS EDUCATION

WHEN TIME IS SHORT: WINNING COMMUNICATION STRATEGIES TO IMPROVE PATIENT OUTCOMES

Room 2502



Have you ever heard that it's not the words you say but the way you say it? Simple techniques for approaching patients to address non-adherence can yield dramatically healthier patient behaviors and an ROI for your team's time. Walk away from this program with practical communication strategies that can benefit the whole team and staff training tools to engage your patients effectively.

Speaker: Bruce Berger, PhD, president, Berger Consulting, LLC

Pharmacist and Pharmacy Technician Learning Objectives:

1. Explain how to get to the bottom of potential issues behind non-adherence.
2. Examine motivational interviewing strategies and their application in your pharmacy.
3. Discuss counseling techniques aimed at increasing patient compliance.

ACPE UAN: 0207-0000-22-613-L04-P/T
1 contact hour (0.1 CEU)

Activity Type: Knowledge-Based

4:15 – 5:15 P.M.

BUSINESS EDUCATION

PROVIDER PERSPECTIVE: PHARMACY NETWORKS PARTNERING WITH ACOS

Room 2503



Physicians from a national accountable care organization share what they value about their community pharmacy partners in this session. Get the details on this payment model, how providers work collaboratively to meet the health goals of the patients they serve, and how you can find or create similar opportunities in your state.

Speakers: Scott Fowler, JD, MD, FACOG, president and CEO, Holston Medical Group; Shelton Hager, MD, Holston Medical Group; Rebecca Wagers, CPhT, lead network facilitator, CPESN NET

Pharmacist and Pharmacy Technician Learning Objectives:

1. Describe a pharmacist payment model in partnership with an accountable care organization.
2. Discuss strategies to effectively communicate patient information between your pharmacy team and physicians.
3. Identify areas for your pharmacy team to collaborate with physicians to attain quality metric goals.

ACPE UAN: 0207-0000-22-612-L04-P/T
1 contact hour (0.1 CEU)

Activity Type: Knowledge-Based

4:15 – 5:15 P.M.

BUSINESS EDUCATION

PBM BATTLES: A LOOK AT THE SCOREBOARD

Room 2505

In the aftermath of the Supreme Court's decision in *Rutledge v. PCMA*, which removed any uncertainty about a state's authority to regulate PBMs, there has been a flurry of activity in the states around PBM practices. ERISA and Medicare Part D preemption expert Rob Smith is here to review what works for states looking to rein in abusive PBM practices. You will walk away with a solid understanding of the current PBM landscape in the states.

Speaker: Rob T. Smith, partner, Katten Muchin Rosenman LLP

Pharmacist and Pharmacy Technician Learning Objectives:

1. Discuss the impact of legal decisions on a state's ability to regulate PBMs, including the Supreme Court decision in *Rutledge vs. PCMA* and in other court cases in North Dakota, Louisiana and Oklahoma.
2. Discuss PBM regulations for your state to adopt that have the farthest reach across health plans and the impact of the laws on pharmacy practice.

ACPE UAN: 0207-0000-22-614-L04-P/T
1 contact hour (0.1 CEU)

Activity Type: Knowledge-Based

5:30 – 6:30 P.M.

NCPA FIRST-TIMERS RECEPTION

Room 1501-A

6:30 – 8:30 P.M.

NCPA OPENING NIGHT RECEPTION

Sponsored by McKesson

South Plaza, second level

*The NCPA Foundation
promotes the
sustainability and
growth of independent
community pharmacies
through scholarships,
grants, and ownership
development*



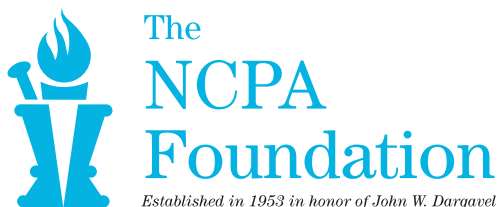
Stop by **Booth 745** to learn about the Foundation. Shoot some hoops for a chance to be entered into a drawing for a registration to the 2023 NCPA Annual Convention in Orlando.



2022 Sharlea Leatherwood Memorial Trailblazer Award

The 2022 Trailblazer award *honors the independent community pharmacist* for innovating and implementing outstanding care throughout the COVID-19 pandemic. *Come by the booth to receive your Trailblazer Award lapel pin.*

The Trailblazer award is named in memory of Sharlea Leatherwood, former President of the NCPA Foundation, who forged a trail for current and future independent pharmacy owners.



f @TheNCPAFoundation | @NCPAFoundation



Donate today!

The NCPA Foundation, is a non-profit 501 (c)(3) organization established in 1953. Contributions are deductible for income tax purposes to the extent permitted under federal tax law.

SUNDAY, OCTOBER 2

Please note: All events will be held at the Kansas City Convention Center unless otherwise designated.

7 a.m. – 6 p.m.	REGISTRATION	Lobby 2300
7:30 – 8 a.m.	Business Education	
	• Take 5! The New Idea Generator	Room 2502
7:45 – 9:15 a.m.	Student Pharmacist Program – <i>Chapter Officers' Breakfast (Invitation only)</i>	Ballroom C
8:15 – 9:15 a.m.	Business Education	
	• What You Need to Know (and Do) to Comply with the Drug Supply Chain Security Act	Room 2502
	• Medical Billing 201: From the Bench and Beyond	Room 2503
	• Business-Boosting Breakfast, Featuring Gabe Trahan	Room 2505
9:30 – 11:30 a.m.	OPENING GENERAL SESSION (<i>Sponsored by Anda, Inc.</i>)	Grand Ballroom A-B
11:30 a.m. – 12:30 p.m.	Product Theater Lunches	
	• Profits Beyond Prescriptions (<i>Presented by RxSAFE</i>)	Room 2505
	• Shared Discussion: Do Your Adult Patients Know the Facts About HPV? (<i>Presented by Merck</i>)	Room 3501 GH
	• Addressing the Unmet Burden of Pneumococcal Disease in Adults (<i>Presented by Pfizer</i>)	Room 3501 A-D
Noon – 4:30 p.m.	Expo Grand Opening (Lunch served from Noon - 2 p.m.)	Exhibit Hall D-E
12:45 – 2:15 p.m.	Student Pharmacist Program – <i>Community Pharmacy Residency Showcase</i>	Exhibit Hall D-E
12:30 – 4 p.m.	Quick Consults Live!	Exhibit Hall D-E
1:45 – 3:15 p.m.	Student Pharmacist Program – <i>Innovation in Community Practice Poster Symposium</i>	Exhibit Hall D-E
3:15 – 4:15 p.m.	NCPA Foundation Awards Ceremony	Room 2503
3:45 – 4:45 p.m.	Business Education	
	• Taking Action in Diabetes Care and Prevention	Room 2502
5 – 6 p.m.	Business Education	
	• Marketing Representative: The Staff Role You Never Knew You Always Needed	Room 2502
5 – 6 p.m.	NCPA Corporate Members Reception (Invitation Only)	Room 1501-A
6 – 7:30 p.m.	CPESN Networking Reception	LOEWS HOTEL – City Beautiful Ballroom – Salons BC

FOR FULL CE DETAILS, PLEASE VISIT WWW.NCPA.ORG/LEARN AND CLICK ON THE CONVENTION TAB.

Sunday, October 2

PLEASE NOTE THAT ALL EVENTS WILL BE HELD AT THE KANSAS CITY CONVENTION CENTER UNLESS OTHERWISE DESIGNATED.

7 A.M. – 6 P.M.

NCPA REGISTRATION

Second Level – Lobby 2300

7:30 – 8 A.M.

BUSINESS EDUCATION

TAKE 5!

THE NEW IDEA GENERATOR

Room 2502



Back by popular demand, your peers will *Take 5* minutes to tell you about a revenue-generating service or money-saving tip that has worked well for them. Then you'll have 10 minutes to interact, ask questions, and offer suggestions. When time runs out, it's on to the next one. Of course, there's plenty of time at the NCPA 2022 Annual Convention for further one-on-one dialogue to follow up and learn more from each other.

Speakers: Jennifer Palazzolo, RPh, owner, Flatirons Family Pharmacy; Frank Iannarone III, RPh, owner, Madison Pharmacy

Pharmacist and Pharmacy Technician Learning Objectives:

- List at least two innovations for your business.

ACPE UAN: 0207-0000-22-615-L04-P/T
0.5 contact hour (0.05 CEU)

Activity Type: Knowledge-Based

7:45 – 9:15 A.M.

STUDENT PHARMACIST PROGRAM

CHAPTER OFFICERS' BREAKFAST (INVITATION ONLY)

Grand Ballroom C

Hear how to manage your chapter and motivate others to want to work hard alongside you. The session will be led by NCPA staff and SLC representatives who will show you how to develop leaders within your chapter. Then, you'll have an opportunity to connect with SLC representatives and officers from your region.

8:15 – 9:15 A.M.

BUSINESS EDUCATION

MEDICAL BILLING 201: FROM THE BENCH AND BEYOND

Room 2503



Matthew Yeates has added thousands to the pharmacy's bottom line by billing for common patient care services like naloxone counseling, vaccine assessments, and tobacco cessation through the medical benefit ... all within the pharmacy's workflow. Hear what he's learned and how to break down the barriers within your pharmacy and walk away understanding how medical billing creates sustainability for your business.

PROGRAM GUIDE KEY

Business Management

CPESN

Elevating Staff Roles

New Opportunities

Speakers: Matthew R. Yeates, PharmD, director of clinical services, Grants Pass Pharmacy; Tara Pfund, PharmD, product manager, AssureCare

Pharmacist and Pharmacy Technician Learning Objectives:

1. Describe tactics for implementing non-dispensing services into workflow that can be billed through the medical benefit.
2. Articulate the sustainable return on investment for providing non-dispensing services billed medically.
3. Discuss key strategies for working with payers to target services that are mutually beneficial.

ACPE UAN: 0207-0000-22-616-L04-P/T
1 contact hour (0.1 CEU)

Activity Type: Knowledge-Based

8:15 – 9:15 A.M.

BUSINESS EDUCATION

WHAT YOU NEED TO KNOW (AND DO) TO COMPLY WITH THE DRUG SUPPLY CHAIN SECURITY ACT

Room 2502



Did you know that after November 2023 your pharmacy may not be able to accept non-serialized drug stock? Or that saleable returns will have to meet new verification requirements? Current and future requirements under the Drug Supply Chain Security Act, commonly referred to as "track-and-trace" law, will affect your pharmacy business. Find out what you need to know to protect your business from civil and criminal fines and penalties.

Speaker: Lisa Schwartz, PharmD, senior director, professional affairs, NCPA

Pharmacist and Pharmacy Technician Learning Objectives:

1. Describe requirements under the DSCSA for community pharmacies.
2. Discuss processes for identifying and investigating suspect product.
3. Discuss practices that help your community pharmacy comply with the DSCSA.

ACPE UAN: 0207-0000-22-617-L03-P/T
1 contact hour (0.1 CEU)

Activity Type: Knowledge-Based

8:15 – 9:15 A.M.

BUSINESS EDUCATION

BUSINESS-BOOSTING BREAKFAST, HOSTED BY GABE TRAHAN (NON-CE)

Room 2505



An energetic host, eggs and bacon, and a swag bag of new products you can use to differentiate your pharmacy – what's not to love? Learn about front-end products that meet consumer needs and provide a gross margin worthy of your investment. This is a great way to find vendors you will want to visit on the Expo floor!

Speaker: Gabe Trahan, former senior director of store operations and marketing, NCPA

9:30 – 11:30 A.M.

OPENING GENERAL SESSION

Sponsored by Anda, Inc.

Grand Ballroom A-B

Features of the Opening General Session include a president's address by NCPA President Michele Belcher, RPh, and a keynote address from Michael Abrashoff. You will find Abrashoff's keynote especially helpful as you work daily alongside your team.

11:30 A.M. – 12:30 P.M.

PRODUCT THEATER

PROFITS BEYOND PRESCRIPTIONS

Presented by RxSAFE

Room 2505

Attend a short presentation, followed by a lively panel discussion and Q&A with industry experts and pharmacy owners on subjects including medical/LTC at home and the complexities of reimbursement, adherence packaging, and successful pathways to profit.

Speakers: William Holmes, CEO, RxSafe, and a panel of six industry experts

11:30 A.M. – 12:30 P.M.

PRODUCT THEATER

SHARED DISCUSSION: DO YOUR ADULT PATIENTS KNOW THE FACTS ABOUT HPV?

Presented by Merck & Co., Inc.

Room 3501 GH

- Understand the epidemiology of certain HPV-related cancers and diseases in the U.S., including head and neck cancers.
- Explore strategies to have more engaged conversations with your adult patients regarding HPV-related cancers.
- Learn how a strong recommendation can make a difference for your adult patients.

Speaker: Tana Kaefer, PharmD, Bremo Pharmacy

KEYNOTE SPEAKER



TEAM UP!

Michael Abrashoff

Abrashoff was the most-junior officer in the Pacific Fleet when he took command of the near-worst performing ship. Twelve months later, the USS Benfold was the best ship in the entire Navy – using the same crew. The story of that stunning transformation has lessons for every organization: leadership matters, and culture is everything. He has written three books – his first, *It's Your Ship*, has sold over 1 million copies. His leadership roadmap offers clear, battle-tested, and actionable steps. Abrashoff shows people at every level of the organization how to engage and take incremental steps toward change that can make a dramatic difference at work. He is clear: "I didn't turn the ship around – my crew did that. What I did was to create an environment where they felt safe, empowered and supported. When you do that, anything is possible."

11:30 A.M. – 12:30 P.M.

PRODUCT THEATER

**ADDRESSING UNMET BURDEN
OF PNEUMOCOCCAL DISEASE
IN ADULTS**

Presented by Pfizer, Inc

Room 3501 A-D

Discuss clinical developments of next-generation pneumococcal conjugate vaccines in adults.

Speaker: Chad Kodiak, RPH, PharmD, President/
CEO Joliet Professional Pharmacy

NOON – 4:30 P.M.

**NCPA EXPO
GRAND OPENING**

Exhibit Halls D-E

(Buffet lunch served from
noon – 2 p.m.)

12:45 – 2:15 P.M.

STUDENT PHARMACIST PROGRAM

**COMMUNITY PHARMACY
RESIDENCY SHOWCASE**

Exhibit Halls D-E

This is a can't-miss event for students looking for post-graduate programs in community pharmacy or pharmacy teams looking to start their own residency. Network with leaders and current residents from community pharmacy, pharmacy ownership, and association management programs nationwide.

1:45 – 3:15 P.M.

STUDENT PHARMACIST PROGRAM

**INNOVATIONS IN COMMUNITY
PRACTICE POSTER SYMPOSIUM**

Exhibit Halls D-E

The poster symposium is an opportunity for NCPA members, students, recent graduates, and residents to present research or a service beneficial to the community pharmacy profession. Through peer-to-peer interactions, learn about unique and innovative opportunities for moving the practice of pharmacy forward.

3:15 – 4:15 P.M.

**NCPA FOUNDATION
AWARDS CEREMONY**

Room 2503

Join us at the NCPA Foundation Awards ceremony to recognize and celebrate the recipients of the NARD Award, Outstanding Faculty Liaison, and Preceptor of the Year. Come cheer on the NCPA Foundation scholarship winners and the NCPA Student Chapter of the Year. Good Neighbor Pharmacy NCPA Pruitt-Schutte Student Business Plan Competition finalists and NCPA Student Membership and Chapter Challenge winners will also be recognized.

3:45 – 4:45 P.M.

BUSINESS EDUCATION

**TAKING ACTION IN DIABETES
CARE AND PREVENTION**

Room 2502



There are many unrealized opportunities for pharmacy teams to affect margins and patient

outcomes by expanding diabetes care and prevention services. Diabetes self-management education expert Travis Wolff, PharmD, and National Diabetes Prevention Program expert Amber Suthers, CPhT, have experienced firsthand how these services can fit into pharmacy workflow. Learn what it takes to launch sustainable diabetes-related services that can lead to healthier communities and a healthier bottom line.

Speakers: Amber Suthers, CPhT, MSAH, clinical services manager, Surgoinsville Pharmacy; Travis Wolff, PharmD, BCACP, owner, Med-World Pharmacy

Pharmacist and Pharmacy Technician Learning Objectives:

1. Describe the role of your team in DSME and DPP services.
2. Explain the differences between DSME and DPP services
3. Review opportunities for reimbursement for providing DSME and DPP services.

ACPE UAN: 0207-0000-22-618-L01-P/T
1 contact hours (0.1 CEUs)

Activity Type: Knowledge-Based

5 – 6 P.M.

BUSINESS EDUCATION

**MARKETING REPRESENTATIVE:
THE STAFF ROLE YOU NEVER
KNEW YOU ALWAYS NEEDED**

Room 2502



Operations-minded pharmacy owner Nicolette Mathey found that adding a team member trained and focused in sales and marketing paid dividends. Detailing and following up with as few as five area doctors led to low-hanging fruit opportunities such as stocking commonly recommended OTC items and creating surgical kits. Nicolette and her team will define

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the roles and responsibilities of a pharmacy-based in-field sales representative, outline common dos and don'ts of an office visit, and walk you through compensation structures.

Speaker: Nicolette Mathey, PharmD, owner, Palm Harbor Pharmacy

Pharmacist and Pharmacy Technician Learning Objectives:

1. List sales and marketing focus areas for both city and rural pharmacy growth opportunities.
2. Define the roles and responsibilities of a pharmacy-based in-field sales representative.
3. Describe different compensation structures for sales representatives, as well as how safe harbor applies.

ACPE UAN: 0207-0000-22-619-L04-P/T
1 contact hours (0.1 CEUs)

Activity Type: Knowledge-Based

5 – 6 P.M.

NCPA CORPORATE MEMBER RECEPTION (INVITATION ONLY)

Room 1501-A

6 – 7:30 P.M.

CPESN NETWORKING RECEPTION

LOEWS HOTEL – City Beautiful Ballroom Salons BC

The CPESN Reception is open to luminaries, facilitators, pharmacists, and pharmacy support staff of any network or pharmacy participating in the CPESN movement.

Quick CONSULTS LIVE

NCPA EXPO ON SUNDAY, OCT. 2 | 12:30 – 4 P.M

New niches and profits, new ways of approaching a challenge – these short, interactive presentations on the exhibit floor will give you the quick consult you've needed to elevate your business! With sessions lasting only 30 minutes, you'll still have plenty of time to explore the exhibit hall.

12:30 – 1 P.M.

GOING BOLDLY INTO A NEW ERA – ARTIFICIAL INTELLIGENCE LEVERAGING PHENOMENAL TECHNOLOGY TO GAIN A COMPETITIVE ADVANTAGE, MAXIMIZE PROFITABILITY AND MAINTAIN CUSTOMER LOYALTY

Area A

In a recent study commissioned by Prescriptive Health, 62 percent of independent pharmacy decisionmakers believe artificial intelligence – over other emerging technologies – has the greatest potential to positively disrupt the pharmacy landscape. Join Paige Clark for a session focused on how intelligent pricing solutions powered by artificial intelligence can help pharmacies on their path to profitability. *Sponsored by Prescriptive Authority*

Speaker: Paige Clark, RPh, vice president of pharmacy programs and policy, Prescriptive

1 – 1:30 P.M.

MARKETING AMONGST THE MASSES

Area B

Start building a marketing strategy for your independent pharmacy to help you stand out in your community. Learn to identify staff, structure, and a budget, and then find opportunities to market your business.

Speaker: Meredy Ayers, CPhT, administrative coordinator, Bremo Pharmacy

1:30 – 2 P.M.

THREATS TO YOUR PHARMACY COMPOUNDING PATIENTS ... AND BUSINESS

Area A

Learn more about the regulatory framework for compounding pharmacy, beyond use dates for compounding meds, pure ingredients, 503A compounders to prepare shortage drugs and more. *Sponsored by the Alliance for Pharmacy Compounding*

Speaker: Scott Brunner, CAE, CEO at the Alliance for Pharmacy Compounding

2 – 2:30 P.M.

THE PURPOSE, AND POWER, OF A POSITIVE CULTURE THROUGH PDSTEAM

Area B

Common problems tied to poor or unhealthy organizational culture can include ambiguity, poor communication, and inconsistency. These may contribute to the experience of a hostile and unpleasant workplace, which can make employees less loyal and will contribute to issues like poor productivity, lack of engagement, and high turnover. In this interactive session, we will discuss what it takes to make an intentional, informed culture a reality.

*Sponsored by Pharmacy
Development Services*

Speaker: Patrick Lott, chief people champion,
Pharmacy Development Service

2:30 – 3 P.M.

THE THREE BIGGEST OPPORTUNITIES IN COMPOUNDING RIGHT NOW

Area A

Learn how to increase patient care and boost your business with dermatology, HRT/functional medicine, and autoimmune compounding opportunities.

Sponsored by PCCA

Speaker: Sara Hover, RPh, manager of clinical services, PCCA

3 – 3:30 P.M.

CONSIDER LONG-ACTING INJECTABLES: INJECTING INCOME INTO YOUR WORKFLOW

Area A

Abilify, Depo, Vitamin B, or Evusheld? Join this duo as they share opportunities for patients and profits in your pharmacy.

Speakers: Tory Grooms, PharmD, clinical coordinator/pharmacist, Moose Pharmacy; Abigail Scott, PharmD, population health and practice development fellow, Moose Pharmacy/Avant Institute

3:30 – 4 P.M.

DSCSA PHARMACY COMPLIANCE REQUIREMENTS: RIGHT NOW AND NOVEMBER 2023

Area B

Discuss the solution for ensuring pharmacies' compliance with today's DSCSA requirements and the unit-level traceability requirements effective 11/27/2023, utilizing PRS and the Advasur platform.

Sponsored by PRS/Advasur

Speakers: J. Randall Hoggle, BPharm, DrPH, MBA, managing director, Advasur, LLC; Joshua Potter, director of compliance, PRS Pharmacy Services

MONDAY, OCTOBER 3

Please note: All events will be held at the Kansas City Convention Center unless otherwise designated.

7 a.m. – 6 p.m.	REGISTRATION	Lobby 2300
7:30 – 8 a.m.	Business Education	
	• <i>Take 5! The New Idea Generator</i>	Room 2502
7:30 – 9:15 a.m.	Breakfast Program	
	• <i>Taking Your Compounding to the Next Level (Presented by PCCA)</i>	Room 3501 A-D
8:15 – 9:15 a.m.	Business Education	
	• <i>A Look Ahead for Long-Term Care: The Good, the Bad, and the Ugly</i>	Room 2502
	• <i>Empowering Key Players to Take on New Roles</i>	Room 2503
	• <i>From Point A to Profitability (Non-CE)</i>	Room 2505
9:30 a.m. – Noon	SECOND GENERAL SESSION <i>(Sponsored by PioneerRx)</i>	Grand Ballroom A-B
11:45 a.m. – 12:45 p.m.	Product Theaters Lunches	
	• <i>Revenue Reimagined: Ways to Grow your Community Pharmacy (Presented by AmerisourceBergen)</i>	Room 3501 A-D
	• <i>A casual lunch. This non business free luncheon is available to the first 175 attendees (Sponsored by keycentrix)</i>	Room 3501-GH
12:30 – 5 p.m.	NCPA Expo Open (Lunch served from 12:30 – 2:30 p.m.)	Exhibit Halls D-E
1 – 3:30 p.m.	Student Pharmacist Program – <i>Mock Interviews</i>	Room 2206
1 – 4:30 p.m.	Quick Consults Live!	Exhibit Halls D-E
1:30 – 2:30 p.m.	NCPA Nominations Committee Meeting	Room 2210
2:30 – 3:30 p.m.	NCPA Resolutions Committee Meeting	Room 2210
3:45 – 4:45 p.m.	Business Education	
	• <i>7 Questions Answered about the Cost-Plus Pharmacy Model – (Including non-CE Shoot the Breeze®, 4:15 – 4:45 p.m.)</i>	Room 2502 Room 2504-A
5 – 6 p.m.	Business Education	
	• <i>Every Shot Counts: Boosting Immunization Efforts</i>	Room 2502
5 – 6 p.m.	NCPA Long-Term Care Division Reception	Room 1501-A
6 – 7 p.m.	PAC Reception <i>(Ticketed Event)</i>	LOEWS – City Beautiful BC
7 – 9:30 p.m.	Monday Night Mix & Mingle Dinner Party (all attendees invited) <i>(Sponsored by GeriMed and WSPC)</i>	LOEWS – City Beautiful DE

FOR FULL CE DETAILS, PLEASE VISIT WWW.NCPA.ORG/LEARN AND CLICK ON THE CONVENTION TAB.

Monday, October 3

PLEASE NOTE THAT ALL EVENTS WILL BE HELD AT THE KANSAS CITY CONVENTION CENTER UNLESS OTHERWISE DESIGNATED.

PROGRAM GUIDE KEY

○ Business Management

○ CPESN

○ Elevating Staff Roles

○ New Opportunities

7 A.M. – 6 P.M.

NCPA REGISTRATION

Second Level – Lobby 2300

7:30 – 8 A.M.

BUSINESS EDUCATION

TAKE 5!

THE NEW IDEA GENERATOR

Room 2502



We are back with another round of profit pearls from the people you want to hear from the most – your peers. They'll *Take 5* minutes to tell you about a revenue-generating service or money-saving tip that has worked well for them, and you'll have 10 minutes to engage and ask questions.

Speakers: Deborah Bowers, PharmD, AFMC1, owner, Yorkville Pharmacy; Saswat K. Kabisatpathy, PharmD, MS, BCMTMS, chief strategic officer, Avant Pharmacy and Wellness

Pharmacist and Pharmacy Technician Learning Objectives:

- Identify innovations for your practice.

ACPE UAN: 0207-0000-22-620-L04-P/T
0.5 contact hour (0.05 CEU)

Activity Type: Knowledge-Based

7:30 – 9:15 A.M.

BREAKFAST PROGRAM

TAKING YOUR COMPOUNDING TO THE NEXT LEVEL

Presented by PCCA

Room 3501 A-D

Are you considering adding compounding to your pharmacy? Are you looking to grow the compounding segment of your current business? If so, then join PCCA for this morning breakfast program and discover what's happening now in compounding and where compounding is headed. Learn what revenues you may be leaving on the table and why prescribers are turning to compounding pharmacists for new medication treatment options for their patients. During this session you will also hear how independent pharmacy owners have come to rely on PCCA for so much more than chemicals and equipment. The speakers will discuss how you can be more profitable, how to take advantage of PCCA's resources, and how to easily access formulas, marketing tools, and clinical services.

Speakers: Erin Michael, CPhT, MBA, director of member engagement, PCCA; Bryan Prescott, PharmD, MBA, director of management coaching services, PCCA; Sara Hoover, RPh, FAARM, clinical director, ACORx Pharmacy

8:15 – 9:15 A.M.

BUSINESS EDUCATION

A LOOK AHEAD FOR LONG-TERM CARE: THE GOOD, THE BAD, AND THE UGLY

Room 2502



From the COVID-19 pandemic to facility staff turnover and regulatory challenges with how nursing homes are paid, the long-term care industry has been hard-hit the last few years. More patients are aging at home and are less likely to turn to a facility, and facility operators must find new ways to position themselves in the market and boost census rates. LTC expert Irving Stackpole will give a bird's-eye view of the changes we expect to see in this marketplace, highlighting opportunities for LTC pharmacies to grow their businesses.

Speakers: Irving Stackpole, RRT, MEd, Stackpole & Associates, Inc

Pharmacist and Pharmacy Technician Learning Objectives:

1. Discuss industry trends, including the effects of the pandemic
2. Describe developing policies and market changes for 2023 and beyond that may affect your pharmacy.
3. Discuss operational considerations around vaccines and delivery, and opportunities to help meet facility needs

ACPE UAN: 0207-0000-22-621-L04-P/T
1 contact hour (0.1 CEU)

Activity Type: Knowledge-Based

8:15 – 9:15 A.M.

BUSINESS EDUCATION

**EMPOWERING KEY PLAYERS
TO TAKE ON NEW ROLES**

Room 2503



Do your pharmacy operations start and stop with the pharmacist? It doesn't have to be that way. Empower your non-pharmacist team members to not only support pharmacy operations but to take them to the next level. Speakers Sirena Kalinski and Christine Cline-Dahlman both began their careers as bench technicians and their roles transformed so they could manage operations and clinical programs. Your whole team will benefit from hearing about their path to advanced roles, lessons learned, and how to achieve optimal efficiency by empowering team members to re-think their roles and their impact.

Speakers: Christine Cline-Dahlman, program coordinator, CPESN USA; PharmTechForward, LLC; Sirena Kalinski, director of pharmacy operations, Duval Family Drugs

Pharmacist and Pharmacy Technician Learning Objectives:

1. Describe the path from bench technician to advanced support staff role.
2. Identify non-dispensing roles that pharmacy team members are well-suited to perform.
3. Summarize the effects that non-pharmacist leadership can have in making pharmacy services efficient and sustainable.

ACPE UAN: 0207-0000-22-622-L04-P/T
1 contact hour (0.1 CEU)

Activity Type: Knowledge-Based

8:15 – 9:15 A.M.

BUSINESS EDUCATION

**FROM POINT A TO PROFITABILITY
(NON-CE)**

Room 2505



Looking to do more clinical services, but don't have the resources to hire a full-time pharmacist outside of dispensing workflow? You don't have to. For graduates of the NCPA Innovation Center/CPESN Community Pharmacy Fellowship, a small, weekly ongoing commitment to service implementation has paid dividends to their bottom line. In this profit pearls showcase, discover their return on investment and hear success stories on point-of-care testing, workflow efficiencies, inventory management, and more.

Speaker: Carlie Traylor, PharmD, director of strategic initiatives and student affairs, NCPA

9:30 A.M. – NOON

SECOND GENERAL SESSION

Sponsored by PioneerRx

Grand Ballroom A-B

Features of the Second General Session include a state of the association address by NCPA CEO B. Douglas Hoey, a fireside chat with FTC Chair, Lina Khan and a keynote address from Will Flanary, MD. Flanary will share his humor on the unique personalities of our colleagues in the health care community and the payment system that all providers battle.

TEAM UP!

KEYNOTE SPEAKER



Will Flanary, MD

Flanary is an ophthalmologist and comedian who moonlights in his free time as "Dr. Glaucom-flecken" on social media to an audience of over 2.5 million. Effortlessly blending observational medical humor with biting satire, he has spent years entertaining health care professionals on a variety of topics, from the perils of eye drops to the horrors of health insurance. He has a passion for bringing humor to health care and is a frequent keynote speaker to audiences across all of medicine.

11:45 A.M. – 12:45 P.M.

PRODUCT THEATER

REVENUE REIMAGINED: WAYS TO GROW YOUR COMMUNITY PHARMACY

Presented by AmerisourceBergen

Room 3501 A-D

Join a team of experts from Good Neighbor Pharmacy as they discuss practical strategies and opportunities to expand your pharmacy practice beyond the traditional fill. During this discussion, the panelists will dive into the future of expanded patient care services, the support available as you diversify your services, guidance for overcoming barriers, and tips to advocate for your pharmacy. Once you expand your services, you'll need to create awareness in your local community. Learn about the latest digital marketing strategies that drive the highest consumer engagement and patients into your door.

Moderator: Katie Collins, director, Good Neighbor Pharmacy

Speakers: Gold Eneyo, director of clinical services, AmerisourceBergen; Jordan Cupo, manager of digital and web services, AmerisourceBergen; Tim Jones, director of managed care, AmerisourceBergen; Paul Satterfield, senior training leader and business coach, AmerisourceBergen

11:45 A.M. – 12:45 P.M.

LUNCH PROGRAM

A CASUAL LUNCH

Sponsored by keycentrix

Room 3501-GH

Take a break! Enjoy a relaxing setting while eating lunch.

Limited to the first 175 attendees.

Lunch attendees will also be able to enter a drawing for a Microsoft Surface Studio Laptop, which will be awarded at the end of the convention.

12:30 – 5 P.M.

NCPA EXPO

EXHIBIT HALLS D-E

(Buffet lunch served from 12:30 – 2:30 p.m.)

1 – 3:30 P.M.

STUDENT PHARMACIST PROGRAM

MOCK INTERVIEW FOR STUDENT PHARMACISTS

Room 2206

Test your interviewing skills and get instant feedback from pharmacists.

MUST BE REGISTERED IN ADVANCE

1:30 – 2:30 P.M.

NCPA NOMINATIONS COMMITTEE MEETING

Room 2210

2:30 – 3:30 P.M.

NCPA RESOLUTIONS COMMITTEE MEETING

Room 2210

3:45 – 4:45 P.M.

BUSINESS EDUCATION

7 QUESTIONS ANSWERED ABOUT THE COST-PLUS PHARMACY MODEL

(Including non-CE Shoot the Breeze 4:15 – 4:45 p.m., 2504-A)

Room 2502

O O

Before a new cost-plus pharmacy was making headlines, independent pharmacies like Blueberry Pharmacy provided access to low-cost medications without the need for insurance. Last year, owner Kyle McCormick shared his innovative business approach to get your wheels turning. With an emphasis on workflow, using pricing transparency to build relationships and get press attention, and ideas for structuring a cost-plus program, he is back to answer your most common questions.

Speaker: Kyle McCormick, PharmD, owner, Blueberry Pharmacy

Pharmacist and Pharmacy Technician Learning Objectives:

1. List three resources that support a cost-plus workflow.
2. Compare workflow between a traditional model and a cost-plus pharmacy.
3. Identify a patient population to target with a cost-plus model.

ACPE UAN: 0207-0000-22-623-L04-P/T
0.5 contact hour (0.05 CEU)

Activity Type: Knowledge-Based

5 – 6 P.M.

BUSINESS EDUCATION

EVERY SHOT COUNTS: BOOSTING IMMUNIZATION EFFORTS

Room 2502

O O O

What does your patient's journey look like pre-vaccination,

NCPA 2022 ANNUAL CONVENTION

during vaccination, and post-vaccination? Hear from this pharmacist-technician duo as they share best practices for expanding support staff roles and empowering team members to go above and beyond at each step to improve vaccination rates at your pharmacy.

Speakers: Victoria Hennessey, PharmD, owner, Community Pharmacy of Springdale; Amanda Hittle, CPhT, lead vaccination technician, community health worker, Community Pharmacy of Springdale

Pharmacist and Pharmacy Technician Learning Objectives:

1. Explain how to structure workflow to increase immunization rates and optimize patient care.
2. Recognize the impact and value of incorporating technicians and other team members into workflow.
3. Identify key partnership opportunities with community stakeholders that can elevate your immunization practice.

ACPE UAN: 0207-0000-22-624-L06-P/T
1 contact hour (0.1 CEU)

Activity Type: Knowledge-Based

5 – 6 P.M.

NCPA LONG-TERM CARE DIVISION RECEPTION

Room 1501-A

6 – 7 P.M.

PAC RECEPTION

(TICKETED EVENT)

LOEWS – City Beautiful BC

7 – 9:30 P.M.

MIX & MINGLE MONDAY NIGHT DINNER PARTY

Sponsored by GeriMed and WSPC

LOEWS – City Beautiful DE

Quick CONSULTS LIVE

NCPA EXPO ON MONDAY, OCT. 3 | 1 – 4:30 P.M.

New niches and profits, new ways of approaching a challenge – these short, interactive presentations on the exhibit floor will give you the quick consult you've needed to elevate your business! With sessions lasting only 30 minutes, you'll still have plenty of time to explore the exhibit hall.

1 – 1:30 P.M.

MAXIMIZE YOUR CUSTOMERS' PHARMACY VISITS WITH IN-STORE CHOLESTEROL TESTING

Area A

Learn more about opportunities to make your pharmacy a wellness destination by adding point-of-care cholesterol testing to your service offerings. With results for a full lipid panel in five minutes, you have the opportunity to provide customers with valuable test and wellness coaching in one visit.

Sponsored by Abbott

Speaker: Kimberly Ruehl, MBA, senior marketing manager, Cholestech LDX, Abbott

2 – 2:30 P.M.

COMMUNITY PHARMACY GUIDE TO THE DSCSA

Area B

On Nov. 27, 2023, every pharmacy in the United States will be handling medication in accordance with the DSCSA guidelines. This discussion and Q&A session will focus on terminology, timelines

and best practices that community pharmacists will need and should employ in order to be compliant with the impending rules.

Sponsored by Inmar Intelligence

Speakers: Angela Murray, director client development, Inmar Intelligence; George Kowalski RPh, senior solutions expert, Inmar Intelligence

2:30 – 3 P.M.

OTC OPPORTUNITIES: HEARING AIDS

Area B

Hear how pharmacists will play new roles in hearing health care as over-the-counter hearing aids come to market this October. Professor Lucas Berenbrok will share the knowledge, skills, and abilities needed to safely assist patients seeking OTC hearing aids and impact your pharmacy's bottom line.

Speaker: Lucas Berenbrok, PharmD, MS, BCACP, TTS, associate professor of pharmacy and therapeutics, University of Pittsburgh School of Pharmacy

3 – 3:30 P.M.

HACKED! NOW WHAT? PROTECTING YOUR DATA, QUESTIONS FOR VENDORS, & PRACTICAL TIPS

Area A

What happens when your data is hacked and what does it mean for your pharmacy and your patients? Learn about the cyber-threats facing your pharmacy and navigating a data leak by working quickly with vendors to protect your patients and your business.

Speakers: Paige Clark, RPh, vice president of pharmacy programs and policy, Prescriptive; Brad Gallagher, Partner, Barclay Damon LLP

3:30 – 4 P.M.

COMPOUNDING FOR CASH AND COMPLIANCE: ASK THE EXPERTS

Area B

As demand and compliance standards for non-sterile compounds expand, so does the demand for quality compounding practices. Learn compounding best practices, lessons learned, and cash-generating tips to keep up with your communities' compounding needs.

Richard Moon, PharmD, founder, Pharmacy Innovations Services Wholesaling; Donnie Calhoun, RPh, president, Calhoun Wellness Pharmacy

4 – 4:30 P.M.

PRECEPT LIKE A PRO: TIMELY TIPS TO OPTIMIZE YOUR INTERNS

Area A

Leverage opportunities with your students and build resources to maximize the student experience, develop services, and save you time.

Speaker: Sirena Kalinski, director of pharmacy operations, Duvall Family Drugs

TUESDAY, OCTOBER 4

Please note: All events will be held at the Kansas City Convention Center unless otherwise designated.

7:30 a.m. – 3 p.m.	REGISTRATION	Lobby 2300
7:45 – 9:15 a.m.	NCPA House of Delegates	Grand Ballroom C
9:30 – 10:30 a.m.	Business Education	
	• Chronic Stress: More Than a Gut Feeling	Room 2502
	• Leveraging Generational Differences in Your Team and Patients	Room 2503
	• Medical at Home: The Players, Payers, and Game Plan	Room 2505
10:45 – 11:45 a.m.	Business Education	
	• Coming Changes to DIR: Avoiding a Cash Flow Crunch – (Including non-CE Shoot the Breeze®, 11:15 – 11:45 a.m.)	Room 2502 Room 2504-A
	• Documenting and Getting Paid for the Value You Provide	Room 2503
Noon – 1 p.m.	Product Lunch	
	• Shingrix, and the Role the Pharmacist Can Play in Delivering It to Their Patients (Presented by GSK)	Room 3501 A-D
1:15 – 2:15 p.m.	Business Education	
	• The LTC Idea Exchange	Room 2502
	• Peer-Proven Strategies for Managing Controlled Substance Prescriptions	Room 2503
2:30 – 3:30 p.m.	Business Education	
	• Tackling PBM Audits Collaboratively	Room 2502
3:45 – 4:45 p.m.	Business Education	
	• The Coach's Guide to Conflict Management	Room 2502

FOR FULL CE DETAILS, PLEASE VISIT WWW.NCPA.ORG/LEARN AND CLICK ON THE CONVENTION TAB.

Tuesday, October 4

PLEASE NOTE THAT ALL EVENTS WILL BE HELD AT THE KANSAS CITY CONVENTION CENTER UNLESS OTHERWISE DESIGNATED.

PROGRAM GUIDE KEY

○ Business Management

○ CPESN

○ Elevating Staff Roles

○ New Opportunities

7 A.M. – 3 P.M.

NCPA REGISTRATION

Second Level – Lobby 2300

7:45 – 9:15 A.M.

2022 NCPA HOUSE OF DELEGATES Grand Ballroom C

The NCPA House of Delegates is the policymaking body of the association. Resolutions on issues related to independent community pharmacy are brought before the delegation for consideration during the session. Resolutions that are adopted as official NCPA policy serve as the focal point for the association's advocacy and education efforts.

Pharmacist and Pharmacy Technician Learning Objectives:

1. Discuss proposed policies and the potential impact on community pharmacy.
2. Discuss viewpoints expressed in the final ratification of priorities to become association policy.
3. Describe the direction identified for the association's coming year.

ACPE UAN: 0207-0000-22-634-L03-P/T
1.5 contact hour (0.15 CEU)

Activity Type: Knowledge-Based

9:30 – 10:30 A.M.

BUSINESS EDUCATION

CHRONIC STRESS: MORE THAN A GUT FEELING

Room 2502



You may strive on stress, but your body does not. In this program, Lara Zakaria, functional medicine expert and speaker for *Thinking Outside of the Vial*, dives into a clinical review of chronic stress and its relationship to your gut. Join us as we identify a root cause of stress and talk through strategies to personalize care to address the chronic stress epidemic.

Speaker: Lara Zakaria, PharmD, RPh, MS, CNS, CDN, IMFCP, functional medicine pharmacist and nutritionist, The Foodie Pharmacist

Pharmacist and Pharmacy Technician Learning Objectives:

1. Describe the functional connection between adrenal function and mental health.
2. Describe the physiological connection between the gut and mental health.
3. Identify evidenced-based diet and supplements that may improve mental health.

ACPE UAN: 0207-0000-22-627-L01-P/T
1 contact hour (0.1 CEU)

Activity Type: Knowledge-Based

9:30 – 10:30 A.M.

BUSINESS EDUCATION

LEVERAGING GENERATIONAL DIFFERENCES IN YOUR TEAM AND PATIENTS

Room 2503



The new generations have arrived, and with values and expectations that may differ from generations before them, millennials and Gen Z-ers are changing business as we know it. Marketing expert Tim Hines will take you on a deep dive into the curious habits of the newer generations, revealing the unavoidable impact they are having on the industry as both consumers and employees. Leave this session with strategies for making your products, services, and work environment more Gen Y- and Gen Z-friendly.

Speaker: Tim Hines, chief marketing officer, Marketing Starter Consulting Group

Pharmacist and Pharmacy Technician Learning Objectives:

1. Describe the needs of Gen Y and Gen Z generations in business and the workforce.
2. Explain how to bridge generational gaps to manage expectations.
3. List actionable steps to make your products, services, and work environment more Gen Y- and Gen Z- friendly.

ACPE UAN: 0207-0000-22-625-L04-P/T
1 contact hour (0.1 CEU)

Activity Type: Knowledge-Based

9:30 – 10:30 A.M.

BUSINESS EDUCATION

**MEDICAL AT HOME:
THE PLAYERS, PAYERS,
AND GAME PLAN**

Room 2505



Providing medical-at-home services to keep patients who might otherwise be in a nursing home in the familiarity of their own home is a win-win-win for the patients, payers, and providers. Hear firsthand from successful peers on the workflow, documentation, patient population, and referral sources used in their practices. Find out what payers are looking for and how the long-term care industry is coming together to ensure incentives align with service.

Speakers: Steve Adkins, PharmD, owner, Health Park Pharmacy; Lindsay Dymowski, co-founder and president, Centennial Pharmacy Services; Susan Rhodus, RPh, senior vice president, contracts and advocacy, GeriMed

Pharmacist and Pharmacy Technician Learning Objectives:

1. Define medical at home and discuss the current industry initiatives.
2. Describe payer landscape and documentation considerations.
3. Discuss best practices for operation and management of your medical-at-home program.

ACPE UAN: 0207-0000-22-626-L04-P/T
1 contact hour (0.1 CEU)

Activity Type: Knowledge-Based

10:45 – 11:45 A.M.

BUSINESS EDUCATION

**COMING CHANGES TO DIR:
AVOIDING A CASH FLOW CRUNCH
(Including non-CE Shoot the
Breeze® 11:15-11:45 a.m., 2504-A)**

Room 2502



Ending retroactive pharmacy DIR fees and shifting pharmacy price concessions to the point of sale is a win for community pharmacies. You will experience a cash flow transition period that you need to be paying attention to – and budgeting for – now, well before implementation on Jan. 1, 2024. Join pharmacy owner and attorney Scott Pace and pharmacy owner Tripp Logan as they share the details you need to know to protect your business.

Speakers: Tripp Logan, PharmD, co-owner, L&S Pharmacy and Medical Arts Pharmacy; Scott Pace, PharmD, JD, co-owner, Kavanaugh Pharmacy

Pharmacist and Pharmacy Technician Learning Objectives:

1. Describe relevant DIR reform components of the 2023 CMS final Part D rule.
2. Discuss best practices for preparing for implementation on Jan. 1, 2024.

ACPE UAN: 0207-0000-22-628-L04-P/T
0.5 contact hour (0.05 CEU)

Activity Type: Knowledge-Based

10:45 – 11:45 A.M.

BUSINESS EDUCATION

**DOCUMENTING AND GETTING
PAID FOR THE VALUE YOU
PROVIDE**

Room 2503



Pharmacist-owner Randy McDonough has added hundreds of thousands to the bottom line by submitting care plans for services

such as immunizations, med sync, COVID testing, and other enhanced services. Find out how your pharmacy team can streamline clinical documentation practices, increase patient care, and add to the bottom line.

Speaker: Randy McDonough, PharmD, MS, BCGP, BCPS, FAPhA, chief executive officer, Towncrest Pharmacy Corp.

Pharmacist and Pharmacy Technician Learning Objectives:

1. Describe a care plan and the types of services that could be documented within it.
2. Describe three ways to optimize clinical documentation in workflow.
3. Identify key strategies for incorporating your pharmacy team into care planning.

ACPE UAN: 0207-0000-22-629-L04-P/T
1 contact hour (0.1 CEU)

Activity Type: Knowledge-Based

NOON – 1 P.M.

PRODUCT THEATER

**SHINGRIX, AND THE ROLE
THE PHARMACIST CAN PLAY
IN DELIVERING IT TO THEIR
PATIENTS**

Presented by GSK

Room 3501 A-D

This is a presentation about the importance of vaccination against Herpes Zoster in the Community Pharmacy.

1:15 – 2:15 P.M.

BUSINESS EDUCATION

THE LTC IDEA EXCHANGE

Room 2502



You can think of this as *Take 5*, the LTC edition. In this fast-moving hour of profit pearls, several of your LTC pharmacy peers will share an idea that is working well for them. You will then have 10 minutes to ask questions and offer suggestions.

Speakers: Mike Burns, president and CEO, AuBurn Pharmacy; Kyle Klitzke, owner, Community Pharmacy and SanoCare

Pharmacist and Pharmacy Technician Learning Objectives:

1. List ideas for improving business efficiencies and patient care.
2. Review the latest updates on LTC at home.
3. Discuss strategies for educating life cycle staff about relevant pharmacy issues.

ACPE UAN: 0207-0000-22-630-L04-P/T
1 contact hour (0.1 CEU)

Activity Type: Knowledge-Based

1:15 – 2:15 P.M.

BUSINESS EDUCATION

**PEER-PROVEN STRATEGIES
FOR MANAGING CONTROLLED
SUBSTANCE PRESCRIPTIONS**

Room 2503



If you do not have policies and procedures for dispensing controlled substance prescriptions, you may be behind the eight-ball. In response to the current enforcement environment and to protect public health and safety from prescription drug abuse, pharmacies across the country have implemented enhanced compliance

measures. As regulatory obligations and expectations evolve, new best practices are being implemented at chain and independent pharmacies alike. Find out what others are doing and get ideas to take back to your practice, from policies and procedures to potential red flags in your pharmacy data and creative disposal solutions.

Speaker: Cody Clifton, PharmD, director of practice transformation and clinical programs, CPESN USA; Larry Cote, Esq., DEA litigation and compliance attorney, Cote Law PLLC

Pharmacist and Pharmacy Technician Learning Objectives:

1. Review examples of patient interactions and documentation during an opioid encounter.
2. Discuss best practices for incorporating controlled substance-related enhanced services into your pharmacy's workflow.
3. Discuss growing amphetamine concerns and how your pharmacy can best support patients.

ACPE UAN: 0207-0000-22-631-L08-P/T
1 contact hour (0.1 CEU)

Activity Type: Knowledge-Based

2:30 – 3:30 P.M.

BUSINESS EDUCATION

**TACKLING PBM AUDITS
COLLABORATIVELY**

Room 2502



With the average PBM audit costing pharmacies nearly \$11,000 in 2021, you can't afford not to train every team member on audit prevention. In this hands-on workshop, audit experts will guide you and your team through some of the most common audit targets you may come across and how to avoid a flag on the play. Develop a game plan for calculating days' supply for odd package sizes to managing biosimilar dispensing and everything in between.

Speakers: Trent Thiede, PharmD, MBA, president, PAAS National; Dana Westburg, CPhT, analyst, PAAS National

Pharmacist Learning Objectives:

1. Discuss the fundamentals of invoice audits and bulk purchase complications.
2. Discuss interchangeable biosimilars and how to navigate the purple book.
3. Describe how support staff can be an integral part of audit prevention strategies.

Pharmacy Technician Learning Objectives:

1. List common pitfalls with invalid prescriptions.
2. Demonstrate how to navigate common days' supply discrepancies.
3. Interpret therapeutic equivalency for prescription medications.

ACPE UAN: 0207-0000-22-632-L04-P/T
1 contact hour (0.1 CEU)

Activity Type: Knowledge-Based

3:45 – 4:45 P.M.

BUSINESS EDUCATION

**THE COACH'S GUIDE TO
CONFLICT MANAGEMENT**

Room 2502



All teams have conflict. How you deal with it can make or break your team. Conflict management done correctly builds trust and leads to better ideas from everyone. In this interactive session pharmacy owner and business coach Travis Wolff will share simple methods for effective conflict management. Enhance team performance so you can lead your team to the project outcomes you want!

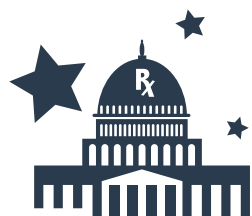
Speaker: Travis Wolff, PharmD, BCACP, owner, Med-World Pharmacy

Pharmacist and Pharmacy Technician Learning Objectives:

1. Describe the five dysfunctions of a team and how they are likely affecting your team's daily workflow and overall work culture.
2. Teach your team how to differentiate debate vs. dialogue when using common rules of disagreement.
3. Recognize how to draw team members closer together when extreme views have created distance between them.

ACPE UAN: 0207-0000-22-633-L04-P/T
1 contact hour (0.1 CEU)

Activity Type: Knowledge-Based



2023 CONGRESSIONAL PHARMACY FLY-IN

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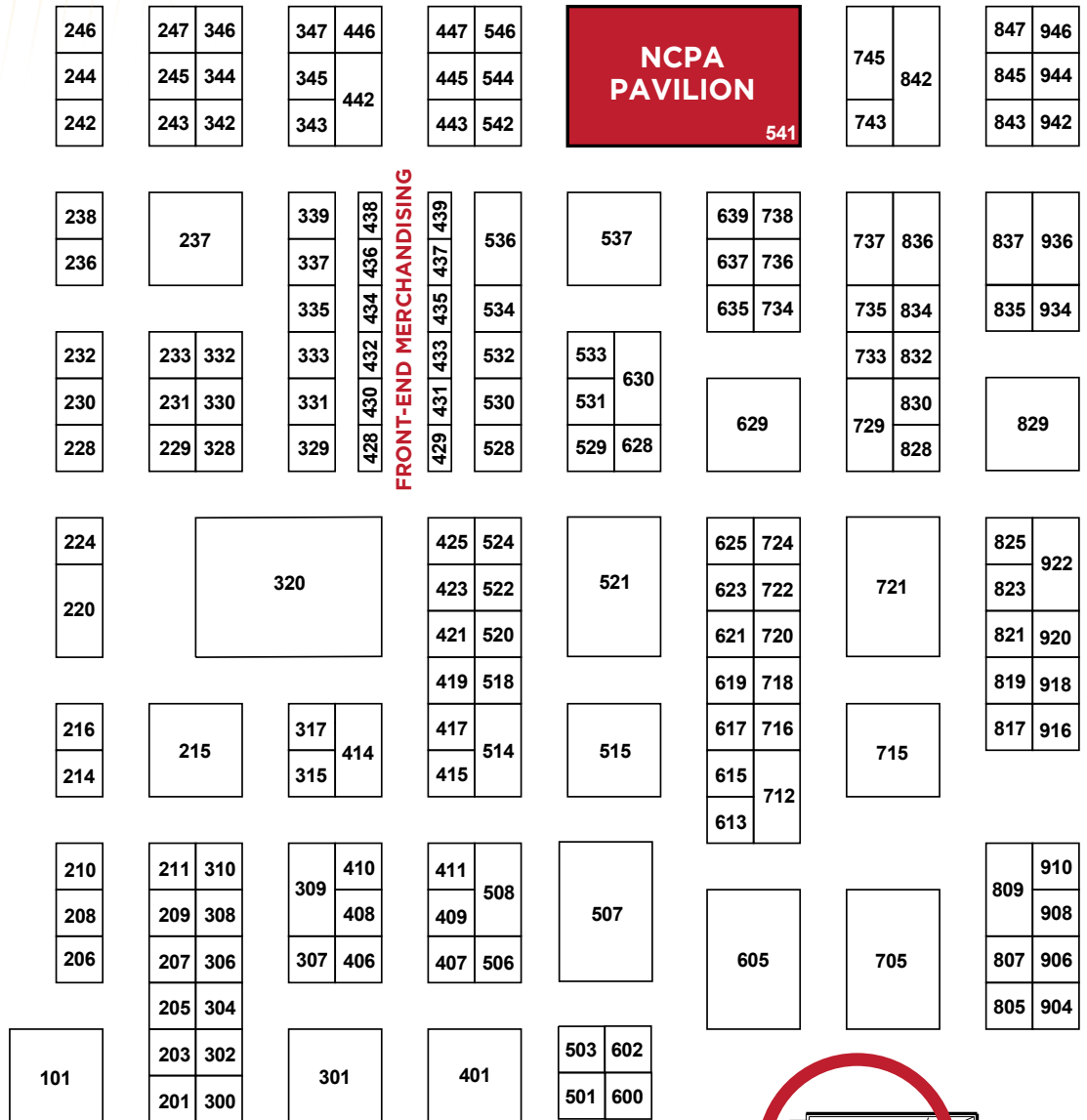
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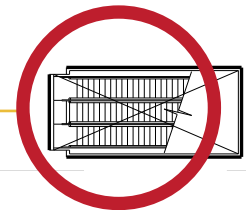
NCPA
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Expo Floor Plan



ESCALATOR ENTRANCE:

ACCESS TO THE NCPA EXPO HALL IS DIRECTLY NEXT TO THE REGISTRATION AREA. PLEASE TAKE THE ESCALATOR UP TO THE EXPO HALL.



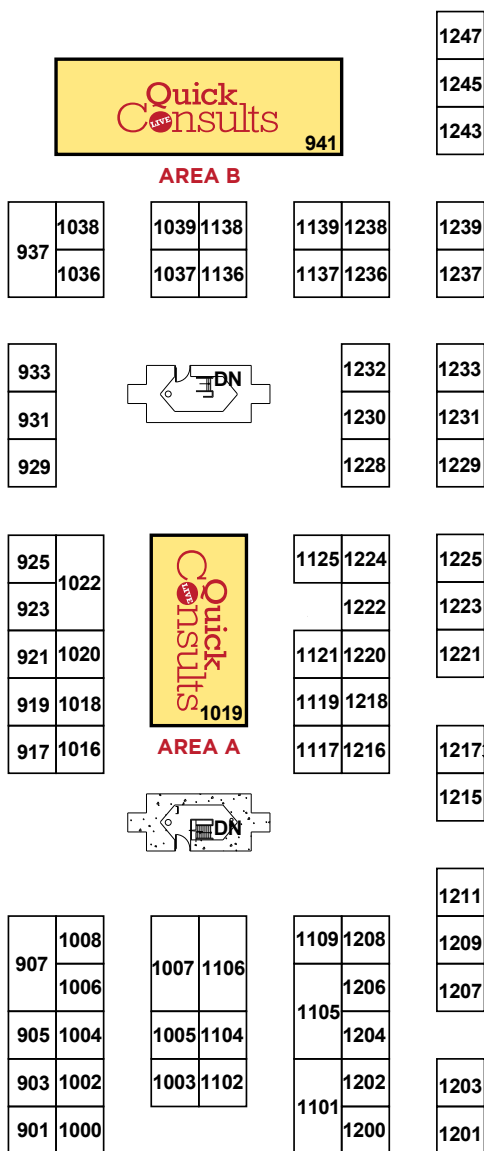


EXHIBIT HALL HOURS

SUNDAY, OCT. 2 | Noon – 4:30 p.m.

Noon – 2 p.m. Buffet Lunch

MONDAY, OCT. 3 | 12:30 – 5 p.m.

12:30 – 2:30 p.m. Buffet Lunch

RESIDENCY SHOWCASE

Back of Exhibit Hall - 1335

SUNDAY, OCT. 2 | 12:45 – 2:15 p.m.

POSTER SYMPOSIUM

Right of Exhibit Hall - 1301

SUNDAY, OCT. 2 | 1:45 – 3:15 p.m.

QUICK CONSULTS LIVE!

Back and right of Exhibit Hall - 941, 1019

SUNDAY, OCT. 2 | 12:30 – 4 p.m.

MONDAY, OCT. 3 | 1 – 4:30 p.m.

New niches, new profits, new ways of approaching a challenge – these short, interactive, non-CE presentations on the Expo floor will give you the quick consult you've been looking for to elevate your business! Each session is only 30 minutes, so you have plenty of time to explore the Expo.

Comprehensive Expo Listings

AS OF 9/6/2022

*** DENOTES NCPA CORPORATE MEMBER**

CHECK WWW.NCPA.ORG/CONVENTION FOR THE MOST UP-TO-DATE EXHIBITOR INFORMATION, SCHEDULES, AND MORE.

***ABBOTT.....522**

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CPESN® USA.....541*Jay Williams****855-333-9728****jwilliams@cpesn.com****www.cpesn.com**

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CURRUS.....533*Chellie Ortiz and Ashley McSwain****785-228-1695****cortiz@takecarerx.com****amcswain@currusrx.com****www.currusrx.com**

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DARBY FARMS WELLNESS433**Jeni Dover****770-597-6001****darbyfarmacy@gmail.com****www.darbyfarmswellness.com**

Attendees are invited to meet with representatives from Darby Farms Wellness to discuss its products and services.

DATARITHM LLC.....503*Jennifer Wilcox****315-233-4024****jennifer.wilcox@datarithm.co****www.datarithm.co**

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DESIGNS FOR HEALTH.....514*Jacquelin Kopacka****413-588-2899****jkopacka@designsforhealth.com****www.designsforhealth.com**

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DIGNIO.....942**Ashley Drysdale****647-818-2120****ashley.drysdale@dignio.com****www.dignio.com**

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DosePacker offers automation and software solutions to expedite and simplify pharmacy workflows, allowing pharmacists to increase revenue, improve patient care, and scale their business.

DRUG TOPICS931**William Culberson****609-819-5856****wculberson@mjhlifesciences.com****www.drugtopics.com**

Drug Topics is in its 165th year of production and today's pharmacists continue to rely on Drug Topics and TotalPharmacy.com (for independent owner/operators) to keep them informed about and prepared for the clinical, professional, business, legal, and governmental developments that affect their pharmacies in a changing health care environment. Drug Topics delivers concise, actionable, peer-to-peer advice to help pharmacists innovate and grow.

EISAI1004**Sean Spears****862-377-4070****sean_spears@eisai.com****www.eisai.com**

Eisai Inc. is a fully integrated pharmaceutical business with discovery, clinical, manufacturing and marketing capabilities. Our key areas of focus include oncology and neurology (dementia-related and neurodegenerative diseases).

***ELECTRONIC BILLING
SERVICES INC.716****Mary Stoner****573-481-2921****mstoner@ebsservice.com****www.ebsservice.com**

Established in 1994, EBS (medical billing and consulting company) provides complete billing and reconciliation services, and understanding industry regulations and profitability through personalized consultation/training.

**ENIVA HEALTH
CORPORATION1117****Roger Swedzinski****260-615-8057****rswedzinsk@aol.com****www.ehqpro.com**

Come meet with Eniva's representatives to discuss products and services.

ENLIVENHEALTH*(AN OMNICELL INNOVATION)****FDS AMPLICARE (NOW PART
OF ENLIVENHEALTH)515****Eric T. Reese****919-423-4510****eric.reese@omnicell.com****www.enlivenhealth.co**

EnlivenHealth builds advanced patient engagement, financial management, and population health technology solutions that help retail pharmacies to transform and thrive in this new era of digital-driven health care.

EPIC RX737*Colleen Allen****410-667-7600 ext. 224****callen@epicrx.com****www.epicrx.com**

Member-owned and operated, EPIC Pharmacies provides flexible solutions and hands-on resources so pharmacy members can preserve their independence while providing top-quality patient care for their communities and remain competitive in the marketplace.

EUCLID MEDICAL PRODUCTS ... 501*Kevin Copey****414-526-9212****kcopsey@euclidmedicalproducts.com****www.euclidmedicalproducts.com**

Euclid Medical Products has a new line of adherence pouch/blister packaging machines designed for retail pharmacies. These machines have a smaller footprint and have universal canisters available.

EYECON.....306

Dave Lang
248-766-5770
bmcdonald@awatx-itw.com
www.eyeconvpc.com

The Eyecon 9430 prescription validation and vision-based pill counting system is the fastest and most accurate tabletop pharmacy automation available on the market today.

EZC PAK.....435

Tyler Bare
410-790-8574
thbare@ppcgcv.com
www.ezcpak.com

Attendees are invited to meet with representatives from EZC Pak to discuss its products and services.

EZRIRX, LLC.....635

Ezriel Green
718-502-6610
support@ezrinx.com
www.ezrinx.com

EzriRx is the most technologically advanced pharmacy marketplace in the U.S. 25+ NABP wholesalers, brands, generics, OTCs, HBAs, and Med Surgical. It's not just powerful; it's an experience. It's ezrinx.com.

FAMILIES FIGHTING FLU944

Michele Slafkosky
219-775-3887
mslafkosky@familiesfightingflu.org
www.familiesfightingflu.org

Attendees are invited to meet with representatives from Families Fighting Flu to discuss its products and services.

***FDB
(FIRST DATABANK INC.) 625**

Christine Navarrete
800-633-3453
christinenavarrete415@yahoo.com
www.fdbhealth.com/

FDB creates and delivers the world's most powerful drug knowledge that ignites, inspires, and illuminates critical medication decisions. We collaborate with our partners to help improve patient safety, operational efficiency, and health outcomes.

FH2 PHARMA1224

Nicholas Fares
949-554-5772
nico.fares@fh2pharma.net
www.fh2pharma.net

FH2 Pharma is dedicated to being your No. 1 source of unique dosage formulations of FDA-approved generics. All products are made in the U.S.

***FINERR LLC339**

Bhaumik Thaker
1-888-526-8880
bthaker@finerr.com
www.finerr.com

Attendees are invited to meet with representatives from Finerr LLC to discuss its products and services.

***FIRST FINANCIAL BANK.....805**

Craig Mobley
870-863-7000
cmobley@ffb1.com
www.ffb1.com

First Financial Bank is one of the nation's leading small business lenders, originating over \$300 million in pharmacy loans over the last few years.

***FLASH RETURNS.....734**

Jeremy Chase
513-246-0327
jeremy@flashreturns.com
www.flashreturns.com

With expert knowledge of the industry and dedicated staff, let Flash Returns show you how easy turning expiring products into extra profits can be!

GENEMARKERS LLC 1102

Alisha Morrison
269-808-1517
amorrison@genemarkersllc.com
www.genemarkersllc.com

Genemarkers offers comprehensive pharmacogenomic (PGx) testing services. We partner with pharmacies and other health care providers to improve patient outcomes through PGx testing.

***GERIMED, INC.506**

Cole Page
502-423-0351
infor@gerimedgso.com
www.gerimedgso.com

GeriMed is a customer-driven GPO comprised of profitability and technological solutions designed to optimize the growth of independent (combo and closed door) LTC pharmacies nationwide.

***GLAXOSMITHKLINE.....829**

Jacqueline Duff
1-804-347-2154
jacqueline.w.duff@gsk.com
www.gsk.com

GSK unites science, technology, and talent to get ahead of disease together. We prevent and treat disease with vaccines, specialty, and general medicines.

GREENHILL TRADING 736**Maggie Franco****646-584-9209****mfranco@greenhilltrading.com****www.grx-pharma.com**

Greenhill Trading is a pharmaceutical wholesaler with the specific purpose of partnering with pharmacies to add profit to their bottom line.

H.L. COSHATT CO. INC. 718**Buddy Motley****800-553-2730****bmotley@coshattco.com****www.coshattco.com**

H.L. Coshatt Co. Inc. has been a leader in the pharmacy design and shelving industry for over 50 years. We specialize in retail, long-term care, and hospital pharmacy design, fixtures, woodwork, and accessories throughout the U.S. and abroad. You access a wealth of knowledge and experience when you work with us.

HAPPIER AT HOME..... 207**Debbie Marcello****585-737-8506****debbie@happierathome.com****www.happierathomefranchise.com**

Across the retail supply chain, Increase private pay revenue by expanding into home-based services. Incorporating Happier at Home into your pharmacy will give you an edge on your competition.

HEALNOW, INC. 419*Susan Barrett****917-975-6119****susan@healnow.io****www.healnow.io**

HealNow is the comprehensive online payments platform for pharmacies. HealNow transforms every pharmacy into an online pharmacy, with no third-party certification or card brand registration required.

HRG 530*Megan Moyer****414-431-5324****megan_moyer@hamacher.com****www.hamacher.com**

Across the retail supply chain, retailers, manufacturers, wholesalers, and industry partners achieve revenue and growth objectives through innovative and reliable solutions provided by HRG.

HYBRID REMEDIES 429**Jason DuBois****904-655-4348****jason@hybridremedies.com****www.hybridremedies.com**

Hybrid Remedies is a Florida-based dietary supplement company specializing in developing new and exciting natural remedies. We believe in using highly standardized plant extracts to create a more effective product.

INDEPENDENT PHARMACY COOPERATIVE 845*Account Team****608-478-1099****accountteam@ipcrx.com****www.ipcrx.com**

IPC, the nation's largest independent pharmacy group purchasing organization, provides access to all products, services, and solutions to ensure the competitive success of our members.

INMAR INTELLIGENCE..... 639*Katie Bass****336-671-4899****katie.bass@inmar.com****www.inmar.com**

From data insights at a drug's market introduction to its destruction, Inmar's Healthcare Cloud simplifies the complex by delivering intelligent solutions that improve workflow, drive compliance, improve efficiency, and maximize profitability.

INNOVATIX..... 201*John Jordan****703-305-4960****john_jordan@premierinc.com****www.premierinc.com**

Attendees are invited to meet Innovatix, a premier company, is a nationally-renowned group purchasing organization that provides strategic purchasing solutions and operational support to help long-term care pharmacies thrive.

INTEGRA.....529**Eden Hewitt****864-253-8600****eden.hewitt@redsailtechnologies.com****www.integragroup.com**

Integra is an innovative industry leader, offering the most comprehensive, intuitive, and scalable software solutions to long-term care pharmacies. Integra is part of RedSail Technologies, LLC.

JAMSRX.....847**Marc Loeb****410-215-4833****mloeb@jamsrx.com****www.jamsrx.com**

JAMSRx is an accredited, Florida-based generic wholesaler focused on partnering with independent and non-warehousing pharmacies to bring meaningful cost-saving to their bottom line.

JF ENTERPRISES, INC.432**Jerry Friedman****410-983-3982****jfshooze@comcast.net****www.celiaruizusa.com**

We are a diabetic footwear manufacturer that creates products that make life easier for people who have difficulty putting on their shoes and need extra comfort for improved well-being.

KAPSULATIONS, LLC.628**Chris Schiller****918-615-8202****chris@kapsulations.com****www.kapsulations.com**

Kapsulations is a line of quality supplements specializing in gut health and probiotics. We were founded to offer patients quality products at an affordable price. All supplements are manufactured in the U.S. at an FDA-approved Good Manufacturing Practices-certified facility. Our products are available exclusively to independent pharmacies in convenient bundles. Each option includes a mini-cooler and a variety of products.

KEYCENTRIX.....442*Emily Juhnke****316-737-1709****ejuhnke@keycentrix.com****www.keycentrix.com**

Keycentrix provides pharmacy software and technology. Our Newlead operating software, Sandkeycommunication platform, and Flextrax point-of-sale system help you run better with excellent patient care.

KEYSOURCE.....508*LeeAnn Manning****800-842-5991****marketing@keysourceusa.com****www.keysource.com**

KeySource is a wholesale supplier of generic prescription medications to thousands of owners of independent pharmacies, long-term care organizations and specialty pharmacies across the U.S.

KIRBY LESTER, AUTOMATION BY CAPSA HEALTHCARE929*Mike Stotz****800-437-6633****mstotz@capsahealthcare.com****www.capsahealthcare.com**

Kirby Lester pharmacy automation, from Capsa Healthcare, is an advanced technology for prescription filling, inventory management, and controlled medication handling.

LEGACY HEALTH US438*Priyal Patel****877-200-1773****info@legacyhealthus.com****www.legacyhealthus.com**

Make your pharmacy more profitable with an NABP-accredited wholesaler. Legacy Health US offers the best prices and top-notch service to strengthen your business!

LEGACY PHARMACY GROUP.....343*Harry Cheema****201-880-7757****sale@lpgrx.us****www.lpgrx.us**

Legacy Pharmacy Group is the fastest growing national GPO with over 550 community pharmacy members. Legacy demonstrates commitment, care, and compliance for every member!

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Jeremy Manchester
800-480-9603
sales@libertysoftware.com
www.libertysoftware.com

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Cheryl Payne
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cpayne3@humana.com
www.humana.com/LINET

LINET provides immediate prescription drug coverage for Medicare beneficiaries who qualify for Medicaid or extra help and have no prescription drug coverage.

LINCOLN SAVINGS BANK.....423

Alex Demkiw
319-229-2511
alex.demkiw@mylsb.com
www.mylsb.com

Lincoln Savings Bank specializes in SBA lending for start-ups, acquisitions, and working capital for independent business owners. Our passion is to unite small business and community dreams.

***LIVE OAK BANK410**

Greco DeValencia
910-375-5921
greco.devalencia@liveoak.bank
www.liveoakbank.com/pharmacy

Live Oak will support you with customized loan products focused on your success. Our experts embrace a creative approach to solving problems and surpassing goals.

***LUMISTRY1208**

Maria Kassam
8779597550
mkassam@digitalpharmacist.com
www.lumistry.com

Lumistry, a newly-established parent company, encompasses Vow Inc., Digital Pharmacist, Care Animations, and VUCA Health under its umbrella. The growing portfolio provides pharmacy communication and adherence solutions that drive revenue and increase operational efficiencies. Lumistry offers patient engagement platforms, IVR systems purpose-built for pharmacies, two-way messaging, and a library of medication education videos.

***MAINPOINTE
PHARMACEUTICALS LLC.....922**

Tanner Cochran
502-550-7161
tcocochran@mainpointepharmaceuticals.com
www.mainpointepharmaceuticals.com

MainPointe Pharmaceuticals brings to market branded prescription drugs and value-driven consumer health products, often differentiated by the use of unique technologies intended to improve patient outcomes.

***MASON VITAMINS, INC.....602**

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idanys@masonvitamins.com
www.masonvitamins.com

Established in 1967, Mason Vitamins has become known for providing quality dietary supplements consumers can trust.

MASTERS DRUG COMPANY304

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Dawn Spencer**
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www.mastersrx.com

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RxOwnership is a no-fee pharmacy financial and succession planning service for current and future pharmacy owners, no matter your wholesaler affiliation.

***MEDELLA SPRINGS
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Dale Walczak
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dwalczak@medellasprings.com
www.medellasprings.com

Medella Springs Healthcare offers clinically proven supplements that improve the lives of consumers seeking drug-free solutions for sleep, brain health, situational stress, and digestive issues.

***MEDICINE-ON-TIME 528**
Tori Pearson
800-722-8824 ext. 833
tori.pearson@medicineontime.com
www.medicineontime.com

Medicine-On-Time, a CSS Health company, offers medication adherence solutions and business-development services that help pharmacies realize bigger opportunities through better patient care.

***MEDISCA 1201**
Jennifer Yaghmour
514-235-4842
jyaghmour@lp3network.com
www.medisca.com

Meet with representatives from Medisca to discuss its products and services.

MEDISYNBIO INC. 832
Sai Tummala
405-695-2423
sai@medisynbio.com
www.medisynbio.com

MEDISYNBIO INC. offers dietary supplements clinically proven to enhance gut health and overall wellness by modulating the microbiome. HMO-based, patented, all-natural daily synbiotic in stick packs for on-the-go usage.

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Purya Sarmadi
415-919-8815
purya@medmehealth.com
www.medmehealth.com

MedMe Health's robust clinical service platform helps pharmacies schedule appointments, manage clinical workflows, and conduct virtual care/RPM, while automating documentation, follow-ups, and flagging of clinical opportunities.

MEDTEL COMMUNICATIONS 328
Natalie Wilcox
941-751-7725
nwilcox@medtelcom.com
www.medtelcom.com

Medtel Communications provides pharmacies with all the features of a modern cloud-based business phone system and robust interactive voice response technology all in one platform.

***MERCK & CO., INC. 705**
Andrea Throckmorton
908-740-6341
andrea.throckmorton@merck.com
www.merck.com

At Merck, we are unified around our purpose: We use the power of leading-edge science to save and improve lives around the world. For more than a century, we've been at the forefront of research, bringing forward medicines, vaccines and innovative health solutions for the world's most challenging diseases.

***MICRO MERCHANT
SYSTEMS 536**
Marnie Rodriguez

516-408-3999 ext. 7311
mrodriguez@micromerchantsystems.com
www.micromerchantsystems.com

Micro Merchant Systems develops pharmacy software solutions helping pharmacies fill prescriptions swiftly, securely, and profitably while meeting the challenges of today's pharmacy market.

MOBILE MEDICLAIM, INC. 1200
Jean Jendusa
312-965-5061
jjendusa@mobilemediclaim.com
www.mobilemediclaim.com

Mobile MediClaim is the new era of pharmacy. We are a turnkey solution for clinical pharmacists seeking reimbursement for their time. We credential the group, train you on our Certified EHR System, and then offer our billing services. We help keep independent pharmacy profitable.

MODERNA 623*Mike Gonda****617-417-8155****mike.gonda@modernatx.com****www.modernatx.com**

Moderna, Inc. is a biotechnology company pioneering messenger RNA (mRNA) therapeutics and vaccines. Moderna's mRNA platform builds on continuous advances in basic and applied mRNA science, delivery technology, and manufacturing. It is allowing the development of therapeutics and vaccines for infectious diseases, immuno-oncology, rare diseases, cardiovascular diseases, and auto-immune diseases.

MOONSTONE NUTRITION 1018**Anya Sarkisov****305-505-4669****anyas@drarnies.com****www.moonstonenutrition.com**

Developed by top kidney stone doctors, Moonstone Stone Stopper is the first patented OTC formula scientifically proven to prevent the crystallization of kidney stones.

MORRIS &*DICKSON CO., LLC. 537****Sylvia Presswood****281-292-9180****spresswood@morrisdickson.com****www.morrisdickson.com**

Morris & Dickson, LLC is a full-line and specialty pharmaceutical distributor. At \$4 billion+ in sales, our mission is to remain laser-focused on our core competency of distribution, allowing us to out-perform others in almost every category, including customer service, sales

representation, delivery, operations, and technology solutions. Known to friends as M&D, we are a family that holds tight to the definition of integrity, and we believe that our success in retaining long-standing business relationships is the direct result of fostering a culture of empowerment, transparency, and grit.

NASH TECHNOLOGIES 621**Hasaan Munim****612-442-0501****hasaan@usenash.com****www.usenash.com**

Nash is a delivery orchestration platform that makes it easy for any business, including pharmacies, to offer reliable local delivery to their customers.

***NATIONAL HEALTHCAREER
ASSOCIATION 309****Jessica Langley****913-661-6587****jessica.langley@nhanow.com****www.nhanow.com**

NHA can help you invest in your pharmacy team, your business, and your future. We offer a comprehensive suite of product solutions for every step in a pharmacy technician's career, including training resources and CPhT certification. Our products are rich, robust, and designed to help pharmacy technicians and pharmacists work better together. We provide full support every step of the way and consult with you to deliver the pharmacy technician resources that best suit your needs.

NCPA 541**Membership****703-683-8200****membership@ncpa.org****www.ncpa.org**

Stop by the NCPA Pavilion to learn more about education, claiming CE, advocacy, and our LTC Division.

NCPA CBD SOURCE 546**Tim Gregorius****833-786-6522****mg@prsrx.com****www.ncpacbdsource.com**

NCPA partnered with PRS to create the most comprehensive digital resource for pharmacy-focused CBD education, products, and marketing.

NCPA FOUNDATION 745**Stephanie Vichness****703-683-8200****ncpaf@ncpa.org****www.ncpafoundation.org**

The NCPA Foundation promotes the sustainability and growth of independent community pharmacies through scholarships, grants, and ownership development. Stop by to learn more about the foundation and shoot some hoops for a chance to be entered into a drawing for registration to the 2023 NCPA Annual Convention in Orlando. We will also be recognizing independent community pharmacists for innovating and implementing outstanding care throughout the COVID-19 pandemic. Come by and pick up a small token of appreciation.

***NCPDP..... 630**

Brian Goerlich
480-477-1000 ext. 109
bgoerlich@ncdpd.org
www.ncdpd.org

NCPDP is an ANSI-accredited standards development organization providing health care solutions.

NET-RX..... 307

Paul Butler
866-336-3879
paul.butler@net-rx.com
www.net-rx.com

Net-Rx is an MHA solution providing reconciliation, reimbursement verification, prescription pricing, and financial analytics solutions exclusively for pharmacies. We help to reduce operational costs and increase profitability.

NIMBLERX..... 205

Colleen Russell
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colleen@nimblerx.com
www.nimblerx.com

Nimble helps pharmacies streamline prescription management and delivery, leading to fewer calls, increased efficiency, and increased revenue through higher prescription checkout and refill rates.

**NORITSU PHARMACY
AUTOMATION..... 907**

Mark Lawrence
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mary.gerlach@noritsu.com
www.noritsu-rx.com

Noritsu's field-proven compliance packaging systems and hands-on partnership enable pharmacies to streamline operations while offering improved accuracy and versatility.

OMNI DIEM..... 1216

Molly McIntire
734-253-2231 ext. 112
mmcintire@diemdirectllc.com
www.diemdirectllc.com

Meet with representatives from Omni Diem to discuss its products and services.

**ORTHO MOLECULAR
PRODUCTS 637**

Harry Jablonski
815-206-6566
h.jablonski@ompimail.com
www.orthomolecularproducts.com

Ortho Molecular Products is a professional-grade dietary supplement manufacturer that has offered high-quality supplements for over 30 years. We offer a suite of programs designed to help the independent pharmacy thrive.

OWEN MUMFORD..... 817

Casey Pflieger
770-977-2226
casey.pflieger@owenmumford.com
www.owenmumford.com/us

Owen Mumford is a global medical device manufacturer known for bestselling brands, including Unifine pen needles, Autolet lancing devices, Unilet Lancets, and Unistik safety lancets.

***PAAS NATIONAL 916**

Trent Thiede
608-873-1342
trent@paasnational.com
www.paasnational.com

PAAS National is the industry-leading advocate and defender of community pharmacies dealing with predatory PBM audits. We work with pharmacies to help ease the burden of FWA/HIPAA compliance.

***PARATA..... 904**

Cathy Somerville
919-433-4423
csomerville@parata.com
www.parata.com

Parata is the leader in pharmacy automation. With solutions in vial filling, pouch, blister packaging, and more, we power pharmacies to help people lead healthier lives.

PARCEL HEALTH 531

Mallory Barrett
919-610-5097
mallory.barrett@parcelhealth.co
www.parcelhealth.co

We create innovative and sustainable packaging solutions for pharmacies, setting the standard for sustainable prescription packaging.

***PATIENT ONE
MEDINUTRITIONALS/ECS
THERAPEUTICS 1211**

Gerard McIntee
615-754-9667
gerard@patientoneformulas.com
www.ecs-care.com

Attendees are invited to meet with representatives from Patient One MediNutritionals/ECS Therapeutics to discuss its products and services.

***PBA HEALTH 331**

Nick Smock
816-245-5700
nick.smock@pbahealth.com
www.pbahealth.com

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PCCA helps pharmacists and prescribers create personalized medicine that makes a difference in patients' lives. We are the complete resource for the independent compounding pharmacist.

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***PHARMACISTS MUTUAL
INSURANCE COMPANY..... 600**

Laurie Harms
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laurie.harms@phmic.com
www.phmic.com

Pharmacists Mutual Insurance Company is a nationally-recognized leader in providing insurance products and risk management solutions for pharmacists, pharmacies, student pharmacists, and associated businesses and professionals.

**PHARMACISTS UNITED FOR
TRUTH & TRANSPARENCY..... 1002**

Shannon Wightman-Girard
704-608-0150
shannon@truthrx.org
www.truthrx.org

Pharmacists United for Truth & Transparency is a nonprofit advocacy organization dedicated to fighting for the rights of independent pharmacies, health care providers, and their patients.

**PHARMACY AUTOMATION
SUPPLIES 524**

Theresa Rodriguez
630-246-3205
theresa.rodriquez@
pharmacyautomationsupplies.com
www.pharmacyautomationsupplies.com

PAS is a leading provider of pharmacy packaging including Rx labels, bags, unit and multi-dose blister cards, and pill boxes for strip/pouch packagers.

***PHARMACY BILLING
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Andrew Treen
888-727-8879
atreen@pbosrx.com
www.pbosrx.com

Our pharmacy billing optimization services offer independent pharmacies an alternative to pharmacy benefit managers, improving reimbursement revenue for worker's compensation, personal injury, and auto patients.

***PHARMACY DEVELOPMENT SERVICES 836**

Dani Peterson
561-614-6807
dani@pharmacyowners.com
www.pharmacyowners.com

PDS believes independent pharmacies deserve to thrive. We provide the strategies, resources, and insights you need to make your business better.

***PHARMACY FIRST 933**

Lauren Piper
913-544-4536
todd.wormington@pharmacyfirst.com
www.pharmacyfirst.com

Pharmacy First is the premier PSAO partner for independent pharmacies, serving a network of 2,300 community pharmacies across the U.S. and Puerto Rico.

PHARMACY-LITE PACKAGING 317

Kevin Breault
916-500-2420
kevin.breault@pharmacylite.com
www.pharmacylite.com

Pharmacy-Lite manufactures streamlined vial systems, which are “simply more efficient.” As a family-owned U.S. manufacturer, Pharmacy-Lite designs innovative packaging with fewer SKUs.

***PHARMACY OWNERS ALLIANCE 1137**

David Mayper and
Patrick Kittoe
305-773-5822
dmayper@rxpoa.org

pkittoe@rxpoa.org
www.rxpoa.org

Attendees are invited to meet with the Pharmacy Owners Alliance to discuss its products and services.

***PHARMACY TECHNICIAN CERTIFICATION BOARD 409**

Verdina Frazier
202-888-1712
vfrazier@ptcb.org
www.ptcb.org

PTCB offers credentials to individuals who wish to distinguish themselves in the pharmacy technician field and build rewarding careers in health care. Our credential programs enable technicians to work more efficiently with pharmacists to offer safe and effective patient care and service.

***PHARMACY TIMES 1230**

Sheena Parimoo
609-716-7777
sparimoo@mjhlifesciences.com
www.PharmacyTimes.com

The industry-leading multimedia pharmacy network of community, health system, oncology, and specialty pharmacy platforms, Pharmacy Times provides practical, clinical, and professional information that pharmacists can use in their day-to-day practice when counseling patients and interacting with other health care providers.

***PHARMCON FreeCE 443**

Kevin Hope
843-501-4806
hopek@pharmcon.com
www.freece.com

FreeCE, a division of PharmCon, is a trusted and accredited provider of online continuing education for more than 150,000 pharmacy professionals.

***PHARMSAVER 211**

Phillip Idziak
813-513-9243
sales@pharmsaver.net
www.pharmsaver.net

Our cloud-based platform utilizes real-time pricing and inventory updates from multiple wholesalers coupled with advanced analytics to save pharmacies both time and money. Best of all, it's free.

PHC CORPORATION OF NORTH AMERICA 203

Andrea Clerk
630-217-8857
andrea.clerk@us.phchd.com
www.phchd.com/us/biomedical

For more than 50 years, PHC Corporation of NA has met the needs of pharmaceutical, biotechnology, hospital/clinical and industrial customers, offering purpose-built contributions to clinical settings and scientific research. Our PHCbi brand products include high-performance refrigerators, combination pharmaceutical refrigerators and freezers, biomedical and cryogenic freezers, and ultra-low temperature freezers.

PHYSICIAN 360.....208*Sumedha Jani****360-209-2156****sjani@physician360.co****www. Physician360.co**

Attendees are invited to meet with representatives from Physician 360 to discuss its products and services.

PIONEERRX.....605*PioneerRx Sales****800-850-5111****sales@pioneerrx.com****www.pioneerrx.com**

PioneerRx's mission is to save and revitalize independent pharmacy, making patient care competitive and profitable. PioneerRx delivers weekly, cutting-edge improvements for speed, simplicity, consistency, and flexibility.

PPOK (PHARMACY PROVIDERS OF OKLAHOMA)302*Kylie Paul****405-408-6600****kpaul@ppok.com****www.ppok.com**

PPOk offers a comprehensive suite of services designed for community pharmacy. Our data management and analysis tools include RxLinc, our switch, and Stratos Insights, our industry-leading analytics dashboard.

PRASCO408*Kelly Donovan****513-204-1273****kc.donovan@prasco.com****www.prasco.com**

Prasco, the authorized generics company, is a privately-held pharmaceutical company focused on providing high-quality, affordable generics and select brand products to patients nationwide.

PRESCRIBE WELLNESS.....206*Scott Von Deylen****800-960-814****support@prescribewellness.com****www.prescribewellness.com**

Patient relationship management services provided by PrescribeWellness, a TDS Solution, help streamline operations to ensure pharmacies deliver enhanced patient care while capitalizing on new revenue opportunities.

PRESCRIPTIVE HEALTH.....837*Max Fanwick****204-434-0179****mfanwick@alluraglobal.com****www.prescriptive.com**

Prescriptive Health is a health care technology company delivering solutions that empower. We focus on helping independent pharmacies grow – profitably. Learn more at prescriptive.com.

PREVAGEN INC.....613**Tyler Luther****608-827-8180****tluther@quincybioscience.com****www.prevagen.com**

Prevagen is the best-selling nutritional supplement in drug stores nationwide, according to Nielsen data, and presents a very attractive incremental profit opportunity for your business.

PRIME SUNSHINE.....430**Ellen Tacher****704-277-7399****ellentacher@gmail.com****www.primesunshine.com**

Prime Sunshinerx CBD will sponsor your pharmacy through a Harvard-based Cannabis Education Certification. Our full line of CBD products are vegan, organic, USDA-certified, made from fruits and veggies, and sold only to medical professionals. The first woman-owned CBD brand in the U.S.

PRINCE OF PEACE ENT, INC.....407**Chivan To****925-292-3743****chivan@popus.com****www.popus.com**

Ginger Chews Plus+ is an all-natural soft, chewy bite with immense health benefits of ginger, one of the OTC products that promote healthy digestion.

PROSPER PHARMACY*ALLIANCE 1109**

Jason Spavin
407-773-2841
jason@prosperpa.com
www.prosperpa.com

Prosper Pharmacy Alliance is a consulting and service-focused buying group dedicated to the mission of helping the independent pharmacy owner prosper. Here at PPA we believe in the entrepreneur because we are entrepreneurs who want to help you thrive, grow, and prosper.

PRS PHARMACY*SERVICES 542**

John Watkins
800-338-3688
john.watkins@prsrx.com
www.prsrx.com

In business for 40 years, PRS is the leading pharmacy consulting, regulatory compliance, brokerage, ownership, and services company for pharmacy executives, owners, and other professionals.

PYRLS 1125

Derek Borkowski
507-429-3707
derek@pyrls.com
www.pyrls.com

Pyrls is a next-generation drug reference that organizes information around workflows to enable more effective patient counseling and organizes information around workflows to enable more effective patient counseling and clinical review.

QUALITY CARE PRODUCTS 1006

Joe Sieren
419-787-8439
joe.sieren@qcprx.com
www.qcprx.com

Quality Care Products was founded as a wholesaler of pharmaceutical and OTC products. QCP is an FDA- and DEA-licensed facility and is VAWD-accredited.

***QUIDELORTHO 825**

Griff Danheim
713-560-0047
griff.danheim@quidel.com
www.quidel.com

Attendees are invited to meet with representatives from QuidelOrtho to discuss its products and services.

***R.J. HEDGES & ASSOCIATES ... 905**

Becky Templeton
724-357-8384
becky@rjhedges.com
www.rjhedges.com

We can help you stay in compliance and drive extra revenue by offering immunizations, diabetic shoes, or CBD.

***REAL VALUE PRODUCTS 521**

Tom Napolitano
937-707-7967
tomn@realvalueproducts.com
www.realvalueproducts.com

Real Value Products is a 36-year-old wholesale distribution company located in San Antonio, and has been licensed to distribute prescription drugs in the U.S. since 2011. The company is licensed in all 50 states

and stocks over 5,000 generics at competitive prices. Real Value offers generous credit terms and provides unique tools for pharmacies to increase profit and revenue. Real Value Rx is an NABP-accredited drug distributor and prides itself on distribution excellence, accuracy, and integrity. Real Value Rx is also an Health Distribution Alliance member.

***RECEPTRA NATURALS 735**

Mary Dahl
303-521-5485
mdahl@receptranaturals.com
www.receptranaturals.com

Since 2015, Receptra Naturals has produced all-natural, full-spectrum CBD wellness products to relieve pain, stress, and difficulty sleeping. Efficacy and quality are our priorities.

***REES SCIENTIFIC 520**

June Matos
609-530-1055
june@reessscientific.com
www.reessscientific.com

Rees Scientific provides continuous automated monitoring for the pharmacy industry. Monitor the temperature of any storage from +1300 to -196 °C. Meet FDA and CDC compliance.

***RETURN SOLUTIONS.....425**

Adrienne Vandergriff
865-777-4582
avandergriff@drugreturns.com
www.drugreturns.com

Reduce time spent tracking credits and get reimbursed quickly with Return Solutions' OneCheck Select program – receive credit in your choice of 10, 30, 60, or 90 days.

RXDISPENSE..... 1105

Michelle Biggs
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mbiggs@pccarx.com
www.rxdispense.com

RxDispense is an easy-to-access, cloud-based system that will help streamline workflow and inventory management, and ensure quality processes for both traditional and compounding pharmacy.

RXEED934

Omar Hassad
630-865-4467
omar@rxeed.com
www.rxeed.com

Rxeed is the No. 1 trusted pharmacy marketplace where you can buy/sell overstock medications for a patient's specific needs and buy from VAWD wholesalers at discounted Rxeed member prices. "DSC-SA-compliant."

RXINSIDER.....919

Samantha Roy
401-398-1170
samantha.pirraglia@rxinsider.com
www.rxinsider.com

RXinsider is a B2B multimedia publishing and technology company focused on the "business of pharmacy." We are the leading resource for pharmacy management to learn about the products and services that support pharmacies and patient care.

RX REAL ESTATE INVESTMENT229

Claude Condo
786-879-0610
claudio@rxrei.com
www.rxrei.com

Founded on the belief that financial freedom is possible for all, Rx Real Estate Investment puts pharmacists and health care professionals at the forefront of commercial real estate investing.

***RXSAFE, LLC.....507**

William Holmes
619-540-1010
wholmes@rxsafe.com
www.rxsafe.com

RxSafe improves patient health by partnering with the nation's independent retail pharmacies, using our technology solutions to transform the way you do business.

***RX SYSTEMS INC..... 809**

Derek Jensen
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dmjensen@rxsystems.com
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www.sartorettoverna.com

Sartoretto Verna is an international family company established in 1965 in Italy. With branches in NYC and Dubai, we specialize in designing and furnishing innovative and quality pharmacy projects worldwide.

***SCRIPTPRO 629**

Sara Birkhead
913-827-7271
sbirkhead@scriptpro.com
www.scriptpro.com

ScriptPro provides a comprehensive, integrated platform of robotics-enabled systems to optimize retail and ambulatory pharmacy operations, promoting safe and effective medication use and adherence.

***SECOND SOURCE RX 936**

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bill.versosky@2srx.com
www.2srx.com

Second Source Rx is proud to be a secondary distributor, complementing the services of your primary wholesaler.

***SECURE340B 1000**

Amanda Gaddy
404-313-5500
amanda@secure340b.com
www.secure340B.com

Secure340B was started for the sole purpose of supporting independent pharmacies participating in the 340B Drug Program. The co-owners are pharmacists, and the employees are 340B experts. We understand the significant impact that independent pharmacies have in their communities, and we will work tirelessly to help them succeed.

***SERVRX, INC. 615**

Jessica Jones
480-646-3537
jjones@servrx.com
www.servrx.com

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SIERRA SAGE HERBS LLC 436

Kelly Hoyt
720-289-3261
kellyhoyt@greengoohelps.com
www.greengoo.com

Attendees are invited to meet with representatives from Sierra Sage Herbs LLC to discuss its products and services.

***SMITH DRUG COMPANY 101**

Heidi Jameson
864-590-4195
hjameson@smithdrug.com
www.smithdrug.com

Smith Drug Company is committed to an exceptional customer experience. We offer an array of products and services to deliver healthier business and patient outcomes.

***SOFTWRITERS 842**

Michael Weekley
412-492-9841
mweekley@softwriters.com
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From order intake through delivery, the FrameworkLTC suite of fully integrated, scalable solutions eliminates manual steps and enables pharmacies to compete effectively, maximize margin, and grow efficiently.

***SOUTH POINTE WHOLESALE, INC. 917**

Katy Shirley
270-678-9400
katy.shirley@southpointe.us
www.southpointe.us

South Pointe (NABP-DDA-accredited) is a leading pharmaceutical distributor of generic pharmaceuticals in Glasgow, Ky., servicing independent retail pharmacies and other health care entities.

***SPEED SCRIPT 1136**

Shaun Cramer
913-643-2469
scramer@speedscript.com
www.speedscript.com

Speed Script provides flexible software solutions and adaptable technology services that enable independent pharmacies to achieve their business goals effectively.

SPS HEALTH 807

Michelle Pribyl
414-507-2730
mpribyl@spshealth.com
www.spshealth.com

SPS Health is dedicated to developing value-based care solutions for pharmacies, health care providers, and PBMs. Our services include formulary management, on-demand pharmacy, and benefit administration.

***SURESCRIPTS 1007**

Jake Hebrink
612-719-0150
jake.hebrink@surescripts.com
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Surescripts serves the nation through simpler, trusted health intelligence sharing, aligning health care organizations to enhance prescribing, inform care decisions and advance health care as a whole.

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Ollin Sykes

252-482-7644

ollin@sykes-cpa.com

www.sykes-cpa.com

Sykes & Company, P.A. helps independent pharmacies succeed. We provide cloud-based accounting services, tax preparation, and business advisory services for start-up, transitioning, and existing pharmacies.

TENSION PACKAGING & AUTOMATION209

Erin Moloney

816-283-1463

emoloney@tension.com

www.tensionautomation.com

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Evonne Matthews

816-718-1624

evonne.matthews@comcast.net

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Teva Pharmaceuticals has been developing and producing medicines for more than a century.

***THE COMPLIANCE TEAM 1016**

Steve Simmerman

215-654-9110

ssimmerman@thecomplianceteam.org

www.thecomplianceteam.org

The Compliance Team Accreditation Organization offers Exemplary Provider accreditation and certification programs for pharmacies, DMEs, clinics, and local health departments.

TOPI-CLICK TEAM TECHNOLOGIES.....738

Stephanie Hayes

877-870-8448

info.topicclick@teamtech.com

www.Topi-CLICK.com

Topi-CLICK by TEAM Technologies has created leading-edge advancements in dosing applications providing a consistent dose from start to finish, and is the most accurate dispenser among those tested in independent studies.

***TRANSACTION DATA SYSTEMS.....301**

Patrick Gibson

321-441-4580

pgibson@tdsclinical.com

www.tdsclinical.com

TDS is the leading technology partner for community pharmacy, offering reliable and innovative pharmacy management solutions to grow your business and serve your community.

UNITED COMMUNITY BANK.....821

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UNITED STATES PHARMACOPEIA.....417

Nakia Eldridge

301-692-3486

nakia.eldridge@usp.org

www.usp.org

USP's Healthcare Quality and Safety Center of Excellence: Building trust in quality health care delivery.

UNODOSE406

Gary Thompson

208-995-4203

gary.thompson@uno-dose.com

www.uno-dose.com

Attendees are invited to meet with UnoDose to discuss its products and services.

UROVANT SCIENCES1204

John Maddox

239-308-5438

contactus@urovant.com

www.urovant.com

At Urovant Sciences, we exist to advance patient care through bold innovation. We do this through integrity and compassion, bold innovation, and achievement through collaboration. We aim to become the leading specialty company recognized and trusted by patients and providers for our commitment to urology.

***VALU MERCHANDISERS
COMPANY417**

Katie Stinchcomb
918-470-8314
katie.stinchcomb@awginc.com
www.vmcpharmacyprogram.com

The VMC Pharmacy Program enables independent pharmacies to improve their positions through low cost of goods, maximum rebates, preferred program pricing, and the latest industry information.

***VALUE DRUG COMPANY.....906**

Karla Moschella
814-932-4342
kmoschella@valuedrugco.com
www.valuedrugco.com

Value Drug Company is a cooperative and full-line wholesale distributor of pharmaceuticals and health-related products servicing retail, long-term care, specialty pharmacy, and 340B covered entities.

***VAXSERVE.....903**

Bridgette Short
917-806-0676
bridgette.short@vaxserve.com
www.vaxserve.com

VaxServe, a subsidiary of Sanofi Pasteur headquartered in Moosic, Pa., is a leading specialty distributor of vaccines. We provide business and immunization solutions to retail pharmacies, health systems, independent physicians, large employer groups, and travel and urgent care clinics. A pioneer of retail pharmacy-based immunization programs, VaxServe has partnered with health care professionals since 2000 to keep communities healthy through vaccination.

VIALS.COM1008

Angie O'Brien
913-390-9590
aobrien@vials.com
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From small family-owned pharmacies to large store chains, our mission is the same: Vials.com provides fast, simple, and complete solutions for prescription-packaging products.

**VIM & VIGR COMPRESSION
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The Wellfit Collection: FDA-approved graduated compression, therapeutic diabetic, and targeted performance socks.

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Nathan Bluestein
248-321-5460
nbluestein@wellgistics.com
www.wellgistics.com

Attendees are invited to meet with Wellgistics LLC to discuss its products and services.

WOOBAMBOO.....428

Sarah Darling
518-755-2249
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www.woobamboo.com

Full line of eco-oral care with a focus on sustainability.

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Laura Brown
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laura@imagemovermd.com
www.workflowservices.com

Workflow Services by ImageMover provides a comprehensive digital solution to manage clinical point-of-care services and tests.

***YUYAMA USA215**

Kei Iguchi
847-630-8498
k_iguchi@yuyama.co.jp
www.yuyamarx.com

Yuyama is the first company to bring an automated prescription filling machine to the market. In the U.S. marketplace since 1996, we have placed more than 3,000 machines in retail pharmacies and long-term care pharmacies across the country.

Exhibitor Product Categories

AS OF 9/6/2022

ACCREDITATION

AlignRx
Alliance for Patient Medication
Safety PSO
CLIAwaived, Inc.
Innovatix
Mobile MediClaim, Inc.
National Healthcareer Association
NHA
Pharmacy Times
PharmCon freeCE
PRS Pharmacy Services
The Compliance Team

ADHERENCE

Advasur
CAIRE Diagnostics
Electronic Billing Services Inc.
Euclid Medical Products
Key Centrix, Inc.
Limited Income Net LINET
Program
Lumistry
Medicine-On-Time, A CSS Health
Company
MedMe Health Limited
Micro Merchant Systems
Noritsu Pharmacy Automation
Parata
Pharmacy Automation Supplies
Pharmacy First
PRS Pharmacy Services
Rx Systems, Inc.
RxSafe LLC
ServRx, Inc.
SureScripts, LLC
Topi-CLICK, Team Technologies
Yuyama USA

ASSOCIATION

Alliance for Pharmacy
Compounding
American Associated Pharmacies
AAP
Families Fighting Flu
Innovatix
NCPA
NCPA Foundation
Pharmacists United for Truth &
Transparency
Pharmacy Technician Certification
Board

BUYING GROUP

AAPA Association of Affiliated
Pharmacies and Apothecaries
Altium Healthcare
American Associated Pharmacies
AAP
American Pharmacies
American Pharmacy Cooperative,
Inc.
CLIAwaived, Inc.
Compliant Pharmacy Alliance
Currus
EPIC Pharmacies
GeriMed, Inc.
Independent Pharmacy
Cooperative
Innovatix
Legacy Health US
Legacy Pharmacy Group
PBA Health
Pharmsaver LLC
Prosper Pharmacy Alliance
Valu Merchandisers Co.

COMPOUNDING

Alliance for Patient Medication
Safety PSO
Alliance for Pharmacy
Compounding
Altium Healthcare
Atrium24
Centor
CofixRX, LLC
Key Centrix, Inc.
Medisca
Micro Merchant Systems
Parcel Health
PCCA
Pharmacy-Lite Packaging
Physician 360
The Compliance Team
Topi-CLICK, Team Technologies
United States Pharmacopeia USP
UnoDose

DIABETES

Abbott Diabetes Care
Anodyne
Auburn Pharmaceutical
Celeste Stein Designs, Inc.
Electronic Billing Services Inc.
Eniva Health Corporation
JF Enterprises, Inc.
Masters Drug Company
MedMe Health Limited
Mobile MediClaim, Inc.
Owen Mumford Inc.
PediFix Footcare Company
Wellfit Compression

GENERIC

Alpine Health LLC
Auburn Pharmaceutical
Capital Wholesale Drug Co.
EzriRx, LLC
FH2 Pharma LLC
Greenhill Trading Inc.
JAMSRx
KeySource
Masters Drug Company
Prasco
Real Value Rx
Rxeed
Second Source Rx
South Pointe Wholesale, Inc.

HOME HEALTH CARE

Alpine Health LLC
Celeste Stein Designs, Inc.
Clip Health
ConvaCare Services, Inc.
Dignio
DME Billing Solutions
Happier at Home
RxSafe LLC
VIM & VIGR Compression Legwear
Wellfit Compression

LONG-TERM CARE

BetterRX
Celeste Stein Designs, Inc.
CofixRX, LLC
Dignio
Euclid Medical Products
GeriMed, Inc.
Greenhill Trading Inc.
Innovatix
Integra, Inc.
Key Centrix, Inc.
KeySource
McKesson
Micro Merchant Systems
Noritsu Pharmacy Automation

Parata
PediFix Footcare Company
RxSafe LLC
Rx Systems, Inc.
Smith Drug Company
SoftWriters, Inc.
SPS Health LithiaRx & StatimRx
The Compliance Team
Topi-CLICK, Team Technologies
Value Drug Company
VIM & VIGR Compression Legwear

NATURAL PRODUCTS

AquaSol Rx Liquid Structure CBD
BlueBonnet Nutrition Corp.
Designs for Health
Eniva Health Corporation
Hybrid Remedies
NCPA CBD Source, Powered by
PRS
Ortho Molecular Products
Parcel Health
Patient One MediNutritionals
PCCA
Prevagen
Prime Sunshine
Receptra Naturals
WooBamboo

OTC/HBA

Alpine Health LLC
AquaSol Rx Liquid Structure CBD
Auburn Pharmaceutical
BlueBonnet Nutrition Corp.
Calmoseptine Inc.
CLIAwaived, Inc.
Clip Health
CofixRX, LLC
EZC Pak
EzriRx, LLC
Hybrid Remedies
Kapsulations LLC
KeySource

MainPointe Pharmaceuitcals
Mason Vitamins, Inc.
Medella Springs Healthcare
MEDISYNBIO Inc.
Moonstone Nutrition
PediFix Footcare Company
Physician 360
Prince of Peace Enterprises, Inc.
Receptra Naturals
VIM & VIGR Compression Legwear

PHARMACEUTICAL

AAPA Association of Affiliated
Pharmacies and Apothecaries
Alliance for Patient Medication
Safety PSO
Alpine Health LLC
Altium Healthcare
American Associated Pharmacies
AAP
Avondale Pharamceuticals
Berry Global
CAIRE Diagnostics
Calmoseptine Inc.
Capital Wholesale Drug Co.
Centor
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CofixRX, LLC
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Eisai
FH2 Pharma LLC
First DataBank
Flash Returns LLC
GlaxoSmithKline
Greenhill Trading Inc.
Innovatix
JAMSRx
KeySource
MainPointe Pharmaceuitcals
Masters Drug Company
Merck & Co. Inc.
Micro Merchant Systems
Moderna

Noritsu Pharmacy Automation
 Ortho Molecular Products
 Parcel Health
 PCCA
 Pfizer
 Pharmacy Billing Optimization Services
 Pharmacy-Lite Packaging
 PharmCon freeCE
 Prasco
 Prescriptive Health
 Quality Care Products, LLC
 Quidel
 Real Value Rx
 Rxeed
 Sartoretto Verna S.R.L.
 Secure 340B
 ServRx, Inc.
 Smith Drug Company
 South Pointe Wholesale, Inc.
 Teva Pharmaceuticals
 Topi-CLICK, Team Technologies
 Transaction Data Systems
 United States Pharmacopeia USP
 UnoDose
 Urovant Sciences
 VaxServe
 Yuyama USA

SERVICE

Advasur
 AlignRx
 Alliance for Patient Medication Safety PSO
 American Pharmacy Cooperative, Inc.
 Any Lab Test Now
 Atrium24
 Barclay Damon LLP
 BetterRX
 Byline Bank
 CAIRE Diagnostics
 Catalyst pharmacy podcast

Currus
 Datarithm, LLC
 Dignio
 DME Billing Solutions
 Doctor Multimedia
 Drug Topics Magazine
 Electronic Billing Services Inc.
 EzriRx, LLC
 Finerr LLC
 First Financial Bank
 Flash Returns LLC
 Genemarkers LLC
 GeriMed, Inc.
 Hamacher Resource Group HRG
 HealNow, Inc.
 Inmar Intelligence
 Key Centrix, Inc.
 Liberty Software
 Lincoln Savings Bank
 Live Oak Bank
 Lumistry
 Medicine-On-Time, A CSS Health Company
 MedMe Health Limited
 Mobile MediClaim, Inc.
 Nash Technologies
 Net-Rx
 Noritsu Pharmacy Automation
 PAAS National
 Parcel Health
 PediFix Footcare Company
 Pharmacists Mutual Insurance Co.
 Pharmacy Billing Optimization Services
 Pharmacy Development Services
 Pharmacy First
 Pharmacy Times
 Pharmsaver LLC
 Physician 360
 PPOK Pharmacy Providers of Oklahoma
 PRS Pharmacy Services
 R.J. Hedges and Associates

Return Solutions Inc
 Rx Real Estate Investment
 Rx Systems, Inc.
 Rxeed
 RXinsider
 Sartoretto Verna S.R.L.
 Secure 340B
 ServRx, Inc.
 Speed Script
 SPS Health LithiaRx & StatimRx
 SureScripts, LLC
 Sykes & Company PA
 Tension Packaging & Automation
 Transaction Data Systems
 United Community Bank
 Vials.com

STORE FIXTURES

Celeste Stein Designs, Inc.
 H. L. Coshatt Co., Inc.
 PHC Corporation of America
 Sartoretto Verna S.R.L.

TECHNOLOGY

AAPA Association of Affiliated Pharmacies and Apothecaries
 Abbott
 Advasur
 AlignRx
 Alliance for Patient Medication Safety PSO
 Atrium24
 BestRx Pharmacy Software
 BetterRX
 CAIRE Diagnostics
 Catalyst pharmacy podcast
 Clip Health
 MedMe Health Limited
 Datarithm, LLC
 Dignio
 DosePacker
 Electronic Billing Services Inc.
 EnlivenHealth, a division of Omnicell Innovation

Euclid Medical Products
Eyecon
EzriRx, LLC
Finerr LLC.
First DataBank
Flash Returns LLC
Genemarkers LLC
HealNow, Inc.
Inmar Intelligence
Key Centrix, Inc.
Kirby Lester, Automation by Capsa
Healthcare
Liberty Software
Lumistry
MainPointe Pharmaceuticals
Medicine-On-Time, A CSS Health
Company
MedMe Health Limited
Medisca
Micro Merchant Systems
Mobile MediClaim, Inc.
Nash Technologies
National Healthcareer Association
NHA
NCPDP
Net-Rx
NimbleRx
Noritsu Pharmacy Automation
Parata
PharmCon freeCE
Pharmsaver LLC
Physician 360
PioneerRx
PPOK Pharmacy Providers of
Oklahoma
Prescriptive Health
Pyrls
Rees Scientific
Rx Systems, Inc.
RxDispense

Rxeed
RxSafe LLC
ScriptPro
ServRx, Inc.
SoftWriters, Inc.
Speed Script
SPS Health LithiaRx & StatimRx
SureScripts, LLC
Tension Packaging & Automation
Transaction Data Systems
United States Pharmacopeia USP
Workflow Services by ImageMover
Yuyama USA

WHOLESALE/DISTRIBUTOR

Alpine Health LLC
Altium Healthcare
American Associated Pharmacies
AAP
AmerisourceBergen
Anda Inc.
AquaSol Rx Liquid Structure CBD
Auburn Pharmaceutical
Berry Global
BluPax Pharma
Capital Wholesale Drug Co.
Cardinal Health
Celeste Stein Designs, Inc.
CLIAwaived, Inc.
EzriRx, LLC
FH2 Pharma LLC
Flash Returns LLC
Greenhill Trading Inc.
Independent Pharmacy
Cooperative
JAMSRx
JF Enterprises, Inc.
KeySource
Kirby Lester, Automation by Capsa
Healthcare

Mason Vitamins, Inc.
Masters Drug Company
McKesson
Morris & Dickson Co., LLC.
Omne Diem
Parcel Health
Patient One MediNutritionals
PBA Health
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Rxeed
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Value Drug Company
VaxServe
VIM & VIGR Compression Legwear
Wellfit Compression



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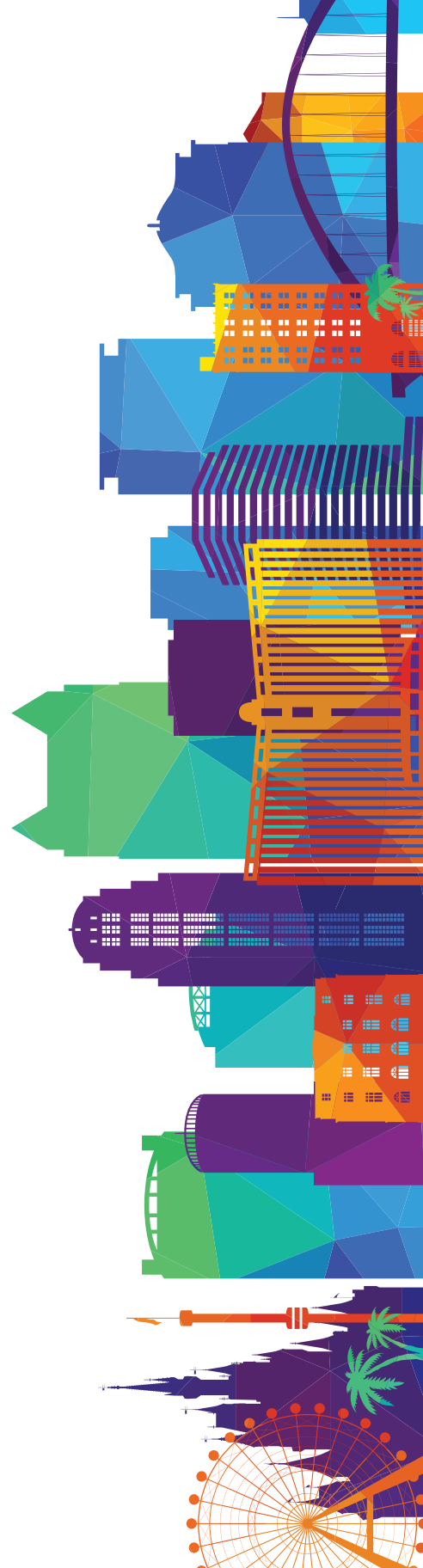
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