



Description:

Specialty drugs now account for more than half of drug spending and represent the largest proportion of new launches over the past decade. These numbers will only continue rising, which is why independents need to be on board the specialty train. While specialty may seem confusing, costly, and challenging, you can play a part in this world without having to commit to being a fully accredited specialty pharmacy just to take care of your patients. NCPA and a team of experts and peers are here to help you find your way. This pre-convention program will teach you how to take the steps you need for your journey in specialty whether you are starting out or already in motion. Learn from experts representing manufacturers, payers, technology solutions companies, and pharmacy owners like you who will share their specialty pharmacy stories and insights to help you successfully navigate this space no matter your destination.

Walk away with:

- An understanding of “specialty lite” and the types of medications classified as such.
- Solutions to retain patients even when they have a specialty prescription that must be filled elsewhere.
- Strategies for working with manufacturers to obtain direct access to specialty medications.

Agenda:

Time	Session Title	Speaker
9 am	Keynote: Trends in Specialty Pharmacy	Doug Long, Vice President Industry Relations, IQVIA
9:30 am	What is Specialty Pharmacy and Why Do You Need to Partake?	Mark Ey, RPh, Vice President of Operations, Care Pharmacies
10:30 am	Break	
10:45 am	Yes, It Is Possible to Work with PBMs	Jeffrey D. Dunn, Pharm.D., M.B.A., Chief Clinical Officer, Cooperative Benefits Group
11:30 am	Leveraging Your Wholesaler Relationships	TBD
12:15 pm	Lunch	
1:15 pm	Finding Mutual Benefits with Manufacturers	TBD
2 pm	Using Technology to Support Specialty Services	Karen Silverblatt, Vice President of Business Development, Inovalon
2:45 pm	Break	
3 pm	Recognizing Your Impact on Patients and Providers	Madelaine A. Feldman, MD, FACR, President, Coalition of State Rheumatology Organizations
3:45 pm	Models of Independent Pharmacy Success in the Specialty World	<ul style="list-style-type: none"> • Chris Antypas, PharmD, President, Perigon 360 • Harskin ‘H.J.’ Hayes Jr., PharmD, Director, Specialty Pharmacy, Sona Pharmacy • Kelly S. Selby, RPh, FIACP, Owner, Community Pharmacy
5 pm	Cocktails and Networking	