

FlowerMoundPharmacy

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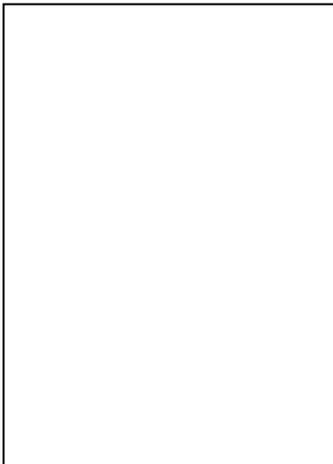
Dennis Song, RPh, CHC

Flower Mound Pharmacy

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Dennis Song, RPh, owner, Flower Mound Pharmacy. Known in his community as the “herbalist” pharmacist, Dennis runs his pharmacy as an innovative practice with an integrative approach to health through medicine, supplements and nutrition that grossed over 250K on vitamins and supplements in 2019.



Gabe Trahan

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In his role as NCPA's Senior Director of Store Operations and Marketing, Gabe Trahan has worked with hundreds of community pharmacies of all sizes to help them improve their images and ultimately boost front-end profits. From conducting in-store and virtual consultations to presenting at educational workshops and writing extensively on front-end retailing, Gabe has established himself as the leading expert in effective and innovative front-end design and merchandising. Gabe pens a monthly column in America's Pharmacist magazine, contributes tips for NCPA's bimonthly Profit Makers newsletter, and is the author of a new book titled Gabe's Favorite Tips.



J. Scott Weaver, R.Ph

Vice President of Pharmacy, PRS Pharmacy Services

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In his more than 35 years with PRS, Scott has overseen the acquisition and startup of over 250 pharmacies nationwide. Most recently he has positioned PRS Brokerage Services as a nationwide leader in guiding buyers and sellers through every step of Pharmacy Ownership Transition.

Scott received his BS in Pharmacy from Philadelphia College of Pharmacy and Science. He is a member of the National Community Pharmacists Association (NCPA) and the Pennsylvania Pharmacists Association (PPA). He has obtained certification as a Pharmacy Regulatory Specialist and as an Accredited Business Broker.

He has authored or contributed to articles that have appeared in *Progressive Grocer*, *Grocery Headquarters*, *PBA Health*, and its annual, *Nonfoods Handbook*.



Hashim Zaibak, PharmD

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Dr. Zaibak started his career as a Pharmacist in 1999 after graduating from the University of Illinois-Chicago. With over fifteen years of experience, he has seen the industry from multiple vantage points. Hashim is the owner of Hayat Pharmacy in Milwaukee, Wisconsin and runs 17 pharmacies. Aside from Hashim's experience, he is well known as a helpful educated medical counselor. He dedicates time to giving health education presentations and teaching patients proper medication administration. Dr. Zaibak has over six years of experience as a Clinical Instructor to help train pharmacy students from six pharmacy schools in the Wisconsin and Illinois

area (Concordia University, Rosalind Franklin University, University of Wisconsin, University of Illinois, Midwestern University, and MCW School of Pharmacy). As recognition of Hashim's excellent service to the community, he was named the 2014 Pharmacist of the Year by Pharmacy Development Services and Health Mart's 2014 Pharmacy of the Year.