

General Interest Meeting June 29, 2022

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Speakers



Carlie Traylor, PharmD
Director,
Strategic Initiatives
and Student Affairs, NCPA



Troy Trygstad, PharmD, MBA, PhD Executive Director, CPESN® USA



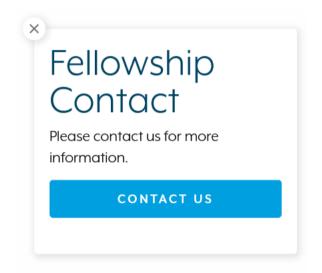
Randy McDonough, PharmD, MS, BCGP, BCPS, FAPhA Dir of Practice Transformation, Flip the Pharmacy



Questions and Follow Up

 Use the questions bar on your control panel to enter questions throughout the presentation

 If you'd like additional follow up after the presentation feel free to use the Fellowship Contact form on the fellowship webpage, www.ncpa.org/fellowship





Practice Transformation to Scale

Currently 19,400 independent pharmacies

Just over 3,500 are members of CPESN® USA

Only ~35-65% are achieving their care plan goals, and those are modest goals



Addressing practice transformation at scale is going to take a new approach

Why not leverage our best asset(s)? Luminaries

"To be the best, learn from the best."

-Award-winning speaker, Darren LaCroix





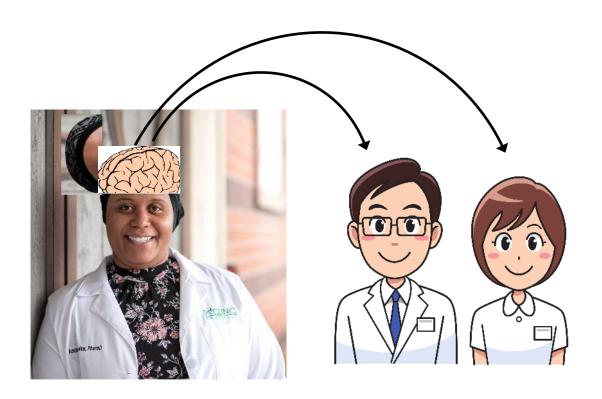


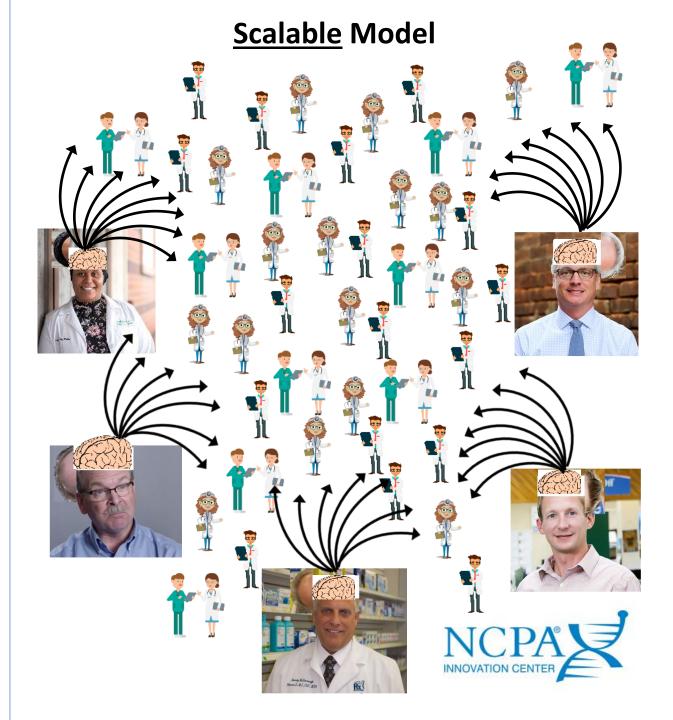




Current Model

(Residency)
(Still Needed, ...Slow to Grow)





This provides an opportunity to reach into the minds and pharmacies of the nation's best practitioners.

"Troy, that's great but I'm not [Moose, Rx Clinic, Towncrest, L&S, Osterhaus]

Pharmacy..."

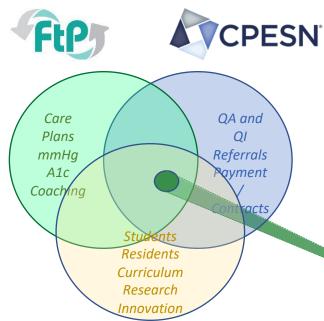
Now is your chance



Practice Transformation
Workflow
Implementations
Scaling Innovation
Lea by: Practice

Transformation Teams

www.flipthepharmacy.com



Network Development Quality Reporting Payer Engagements

Led by: The Pharmacy Providers Themselves

www.cpesn.com

NCPA Innovation Center/CPESN
Community Pharmacy Fellowship



Led by: Faculty from Schools of
Pharmacy
www.actforpharmacy.com



What is the Community Pharmacy Fellowship?

 An intensive year long educational program for individual pharmacists practicing in an NCPA pharmacy

 Fellows will interact with and learn from CPESN Luminaries who will share their practical experience in growing profitable clinical services

 No travel is required by the program and all educational opportunities are accessed online



Timeline

September 1

August 30

Orientation will be the last week in August



Who is the ideal fellow?

Licensed pharmacist practicing at an NCPA pharmacy

- **✓** Current employee
- ✓ New employee
- **√Owner**
- ✓ New grad
- **✓** Experienced pharmacist



Why participate?

Fellow will leave with:

- Ability to implement multiple clinical programs and workflows
- Expanded professional network

Pharmacy will leave with:

- Multiple new clinical programs implemented
- Progress Reports to show change in clinical output (care plans, clinical measures, etc.)



Learning Structure

Luminary-led education

Discussion groups

Fellow-led capstone project



Capstone Project

New or improved enhanced service at the pharmacy

Decided in the second half of the fellowship between the fellow and the pharmacy

Fellow will submit a report at the end of the fellowship year in the form of an instruction manual

 Report is added to fellowship resources for future classes to reference



Pharmacy Requirements

Provide employees with access to eCarePlan capable system

Provide Salary and Benefits to the Fellow

Allow at least 12 hours per week fellowship-directed activities

Provide the Fellow with quarterly evaluations



Tuition and access

• Tuition for the fellowship is \$7,500

 This includes access to all the educational dyads and discussion groups, reporting from CPESN, along with, regular interaction with CPESN Luminaries



Enrollment is now open

Timeline

Enrollment opens March

Class finalized the first week of August Fellowship Program begins September



Enrollment closes
July 31

Site
Orientation
last week of
August



Fellowship Testimony

Hartzell's Pharmacy
Owner: Kristen Hartzell
Catasauqua, PA



Questions



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