Business Plan Success Story





Chris P. Harlow, PharmD, CGP







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"After the success of Commons Community

Pharmacy we expanded our services to include our new St. Matthews location. St. Matthews has become a resource for patients and the community as well as local pharmacists to discuss current pharmacy issues in our area...and I am proud to provide an arena for that discussion to take place. I believe the best way to promote yourself as a pharmacist is promote the profession itself."





"Although we did not win the business plan competition I considered it a strong plan and believed that one day it would become a reality. On many occasions, I would retrieve that business plan to identify services that I thought would be successful in our pharmacies such as compounding and MTM. That original business plan became the basis and blueprint of the successful services currently offered at our pharmacies."





Growth and the Community





The pharmacies have now have now been in operation over five years and continue to grow.



Growth and the Community



Both the pharmacies and Chris have been recognized for their efforts in the community by the Kentucky Pharmacist Association including: Distinguished Young

Pharmacist Award(2015) Innovative Pharmacy Practice Award (2016)





The Future

"When we entered the NCPA business plan competition in 2009, we developed the first idea of an independent pharmacy in Louisville. It was the ideas we developed in that plan that led to the two pharmacies we have today. And it is the original spirit of that competition that continues to inspire me to be innovative in my pharmacy practice and help move the profession forward."





Chris P. Harlow, PharmD, CGP Director of Pharmacy Services



St. Matthews Community Pharmacy





Chris Harlow and Your Community Pharmacy

An NCPA Student Business Plan Competition Success Story



